

Message from Bess Freedman CEO of **Brown Harris Stevens**

The average Brooklyn apartment price was down slightly from the prior quarter, but 5% higher than a year ago. Condos led price increases over the past year, as their average price per square foot rose 8% to a record \$1,046. The new development market was a major reason for this increase, as their average price was up 14% from 2021's first quarter.

Sales volume remained strong, with 22% more closings reported than a year ago. Expect the number of closings to continue rising, as the number of signed contracts in 1Q22 was 5% higher than a year ago, and the most ever in the first quarter of a year.

With economic growth and hiring expected to rise sharply in New York City this year, demand for Brooklyn apartments should remain at high levels. Rising interest rates will present a challenge to the market, but we must remember they are still low by historical standards.



FIRST QUARTER 2022 All Brooklyn

Apartment prices averaged \$983,202 in the first quarter, **5%** more than a year ago.

Condo prices averaged \$1,046 per square foot, an 8% **improvement** from 2021's first quarter.

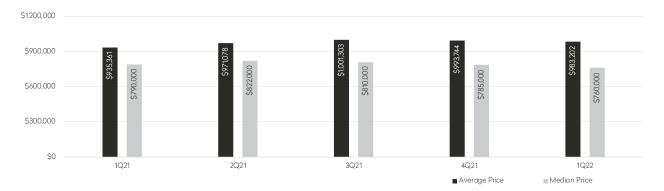


FIRST QUARTER 2022 All Brooklyn



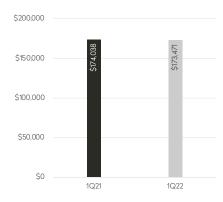
Cooperatives & Condominiums

Average & Median Sales Price



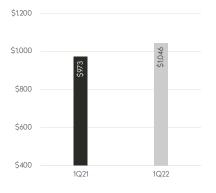
Cooperative

Average price per room



Condominium

Average price per square foot



* Includes new development and resale apartments. 1Q22 data is preliminary and subject to revision in future reports. Data from the prior four quarters has been revised to include sales recorded after our initial reports were released.

BOERUM HILL BROOKLYN HEIGHTS CARROLL GARDENS COBBLE HILL DUMBO

Double-digit **gains** were posted for both the average and median prices compared to the first quarter of 2021.

The average price per room for co-ops was **7%** higher than one year ago.

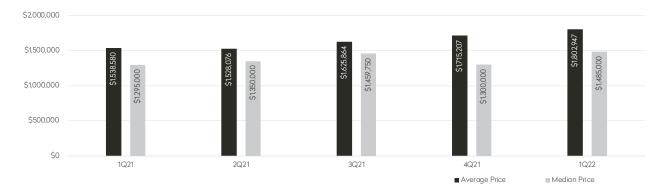


Boerum Hill, Brooklyn Heights, Carroll Gardens, Cobble Hill, & DUMBO



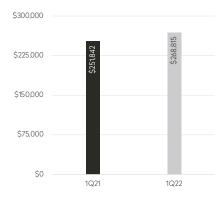
Cooperatives & Condominiums

Average & Median Sales Price

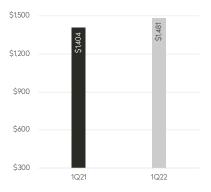


Cooperative

Average price per room



Condominium



PARK SLOPE SOUTH SLOPE WINDSOR TERRACE

A rise in new-development closings brought both the average and median prices up **sharply** from 2021's first quarter.

The average price per square foot for condos rose **19%** over the past year, to \$1,409.

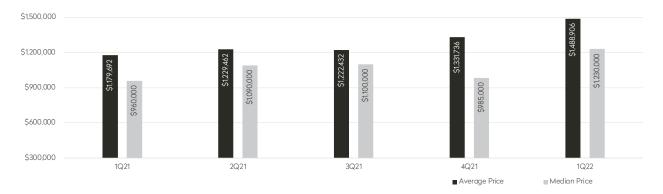


Park Slope, South Slope, & Windsor Terrace



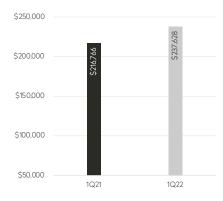
Cooperatives & Condominiums

Average & Median Sales Price

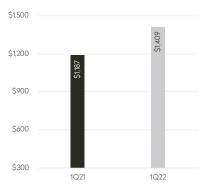


Cooperative

Average price per room



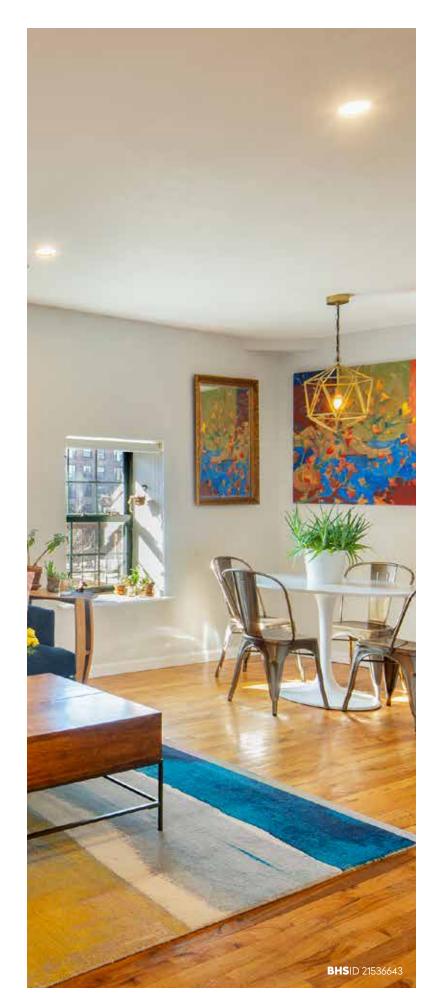
Condominium



CLINTON HILL FORT GREENE BROOKLYN NAVY YARD PROSPECT HEIGHTS VINEGAR HILL

At \$1,074,503, the average apartment price was **9%** higher than a year ago.

The median price rose **8%** from 2021's first quarter, reaching \$933,500.



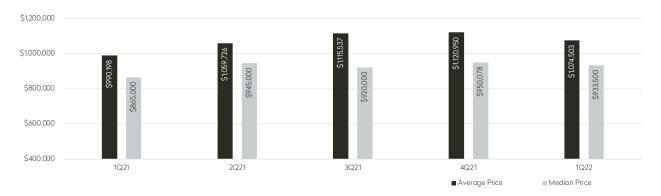
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Clinton Hill, Fort Greene, Brooklyn Navy Yard, Prospect Heights, & Vinegar Hill



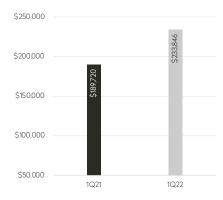
Cooperatives & Condominiums

Average & Median Sales Price



Cooperative

Average price per room



Condominium



BEDFORD-STUYVESANT BUSHWICK CROWN HEIGHTS STUYVESANT HEIGHTS

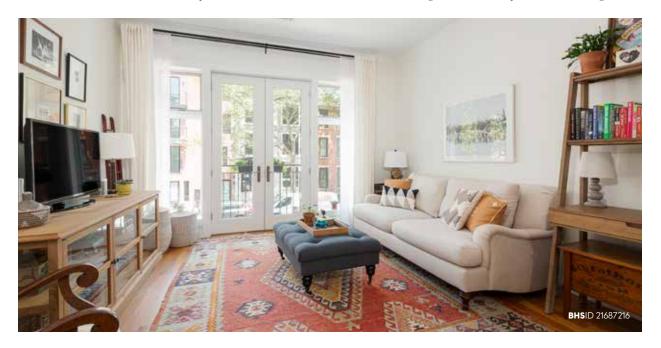
Condo prices averaged \$906 per square foot, which was **8%** above last year's figure.

The average co-op price per room ticked up 1% from a year ago.



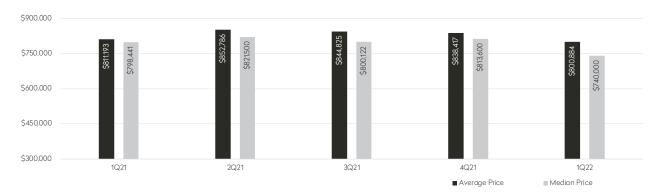
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Bedford-Stuyvesant, Bushwick, Crown Heights, & Stuyvesant Heights



Cooperatives & Condominiums

Average & Median Sales Price

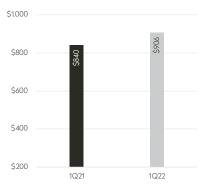


Cooperative

Average price per room

\$150,000 \$125,000 \$100,000 \$75,000 \$50,000 1Q21 1Q22

Condominium



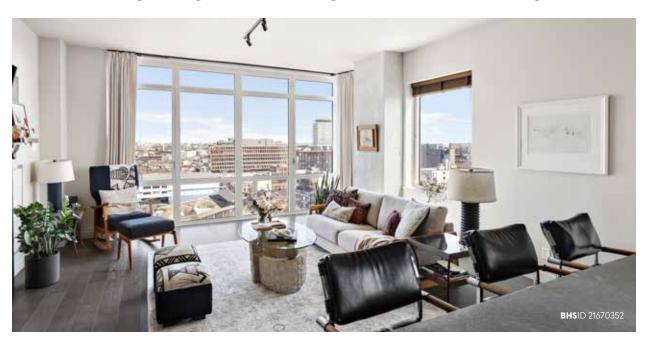
EAST WILLIAMSBURG GREENPOINT WILLIAMSBURG NORTH SIDE WILLIAMSBURG SOUTH SIDE

Although 7% lower than the prior quarter, the average apartment price was **14%** higher than a year ago.

Condo prices averaged \$1,228 per square foot, a 19% **improvement** from the first quarter of 2021.

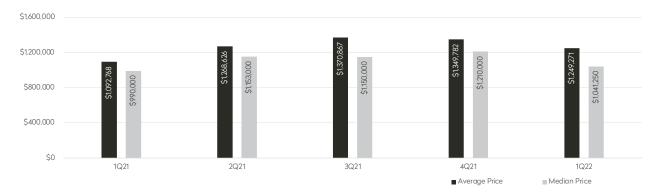


East Williamsburg, Greenpoint, Williamsburg North Side, & Williamsburg South Side

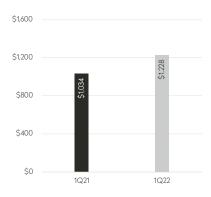


Cooperatives & Condominiums

Average & Median Sales Price



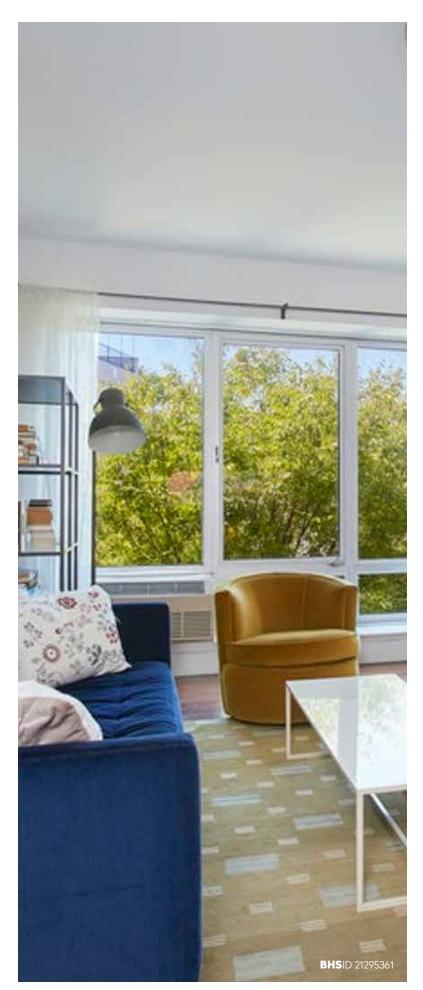
Condominium



DITMAS PARK FLATBUSH MIDWOOD PROSPECT LEFFERTS GARDENS PROSPECT PARK SOUTH

The average price of \$533,919 was 4% lower than a year ago.

Co-op prices averaged \$115,160 per room, which was 9% less than 2021's comparable quarter.



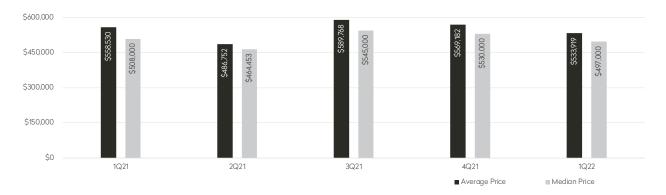
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Ditmas Park, Flatbush, Midwood, Prospect Lefferts Gardens, & Prospect Park South



Cooperatives & Condominiums

Average & Median Sales Price



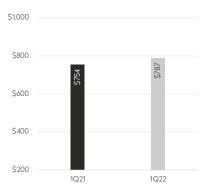
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Average price per room \$150,000 \$125,000 \$100,000 \$75,000 \$50,000

1Q21

1Q22

Condominium



DOWNTOWN BROOKLYN

The average price bounced back after a few down quarters, **rising** to \$1,334,591.

At \$1,256,448, the median price was **11%** higher than a year ago.



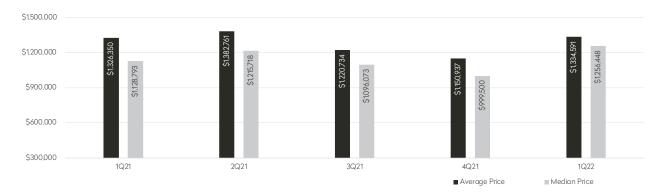
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FIRST QUARTER 2022 Downtown Brooklyn



Cooperatives & Condominiums

Average & Median Sales Price

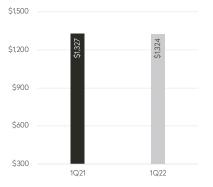


Cooperative

Average price per room



Condominium



BENSONHURST BOROUGH PARK KENSINGTON

Apartment prices averaged \$730,811 in the first quarter, a 5% **improvement** from a year ago.

The median price posted a more significant increase, rising **11%** to \$735,000.

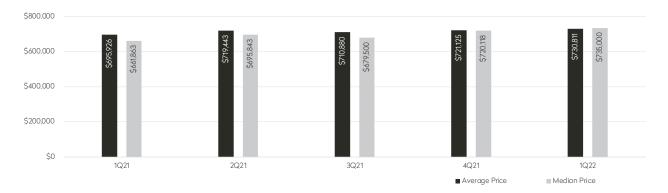


Bensonhurst, Borough Park, & Kensington



Cooperatives & Condominiums

Average & Median Sales Price

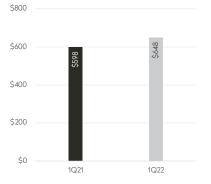


Cooperative

Average price per room



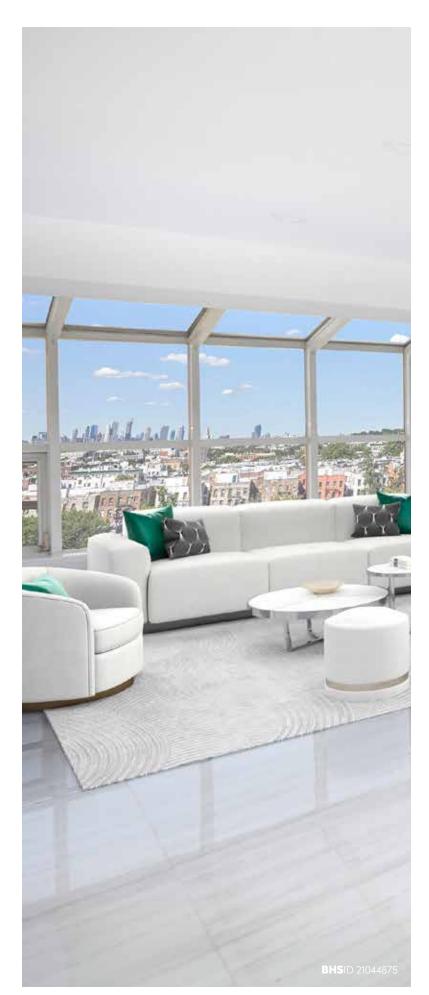
Condominium



BAY RIDGE DYKER HEIGHTS GREENWOOD HEIGHTS SUNSET PARK

Both the average and median apartment prices posted declines compared to a year ago.

Co-op prices were up slightly, as their average price per room was 3% **higher** than a year ago.

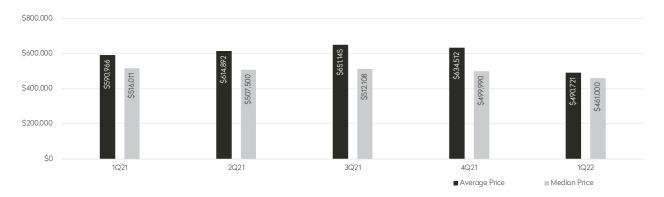




Bay Ridge, Dyker Heights, Greenwood Heights, & Sunset Park

Cooperatives & Condominiums

Average & Median Sales Price

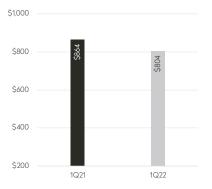


Cooperative

Average price per room



Condominium



COLUMBIA STREET WATERFRONT DISTRICT

GOWANUS

RED HOOK



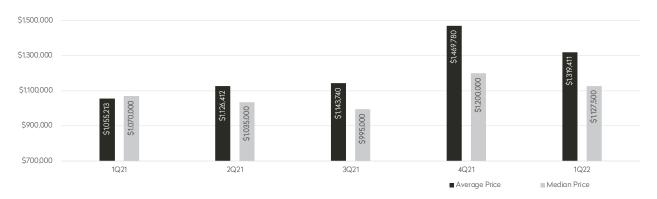
The average condo price per square foot **rose** 10% over the past year, to \$1,127.



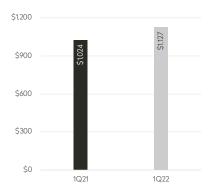
Columbia Street Waterfront District, Gowanus & Red Hook

Cooperatives & Condominiums

Average & Median Sales Price



Condominium



BROWNSVILLE CANARSIE EAST FLATBUSH EAST NEW YORK FLATLANDS

At \$81,265, the average co-op price per room was up **2%** from 1Q21.

The average condo price per square foot ticked up to \$418.



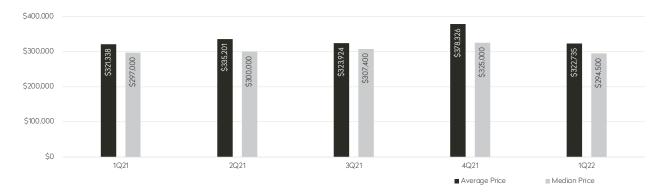
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Brownsville, Canarsie, East Flatbush, East New York, & Flatlands



Cooperatives & Condominiums

Average & Median Sales Price



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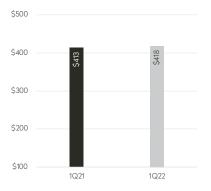
\$50,000

Average price per room \$90,000 \$80,000 \$70,000 \$60,000

1Q21

1Q22

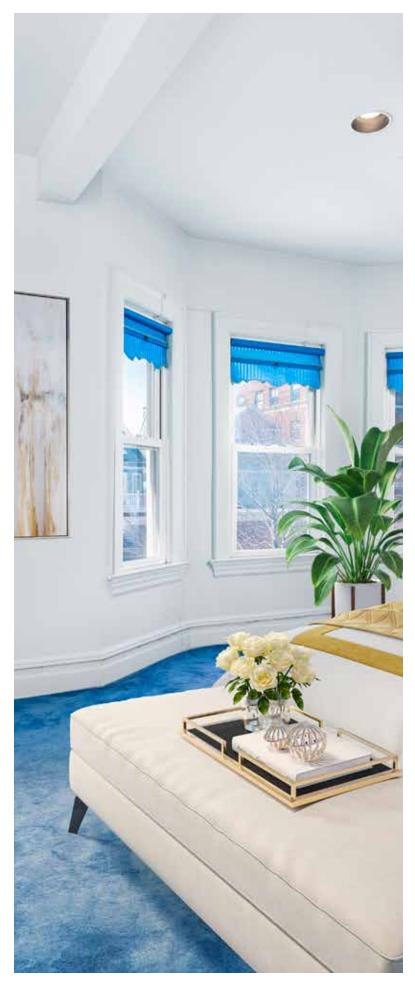
Condominium



BATH BEACH BRIGHTON BEACH CONEY ISLAND GERRITSEN BEACH GRAVESEND MARINE PARK MILL BASIN SEA GATE SHEEPSHEAD BAY

The average apartment price reached \$444,203, down from the prior quarter, but **7%** higher than a year ago.

The median price **rose** 6% over the past year.



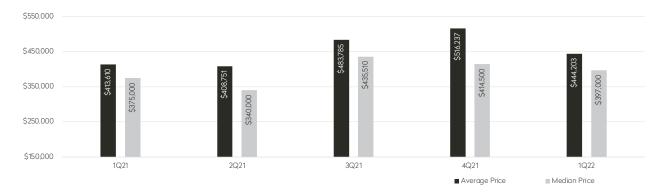
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Bath Beach, Brighton Beach, Coney Island, Gerritsen Beach, Gravesend, Marine Park, Mill Basin, Sea Gate, & Sheepshead Bay



Cooperatives & Condominiums

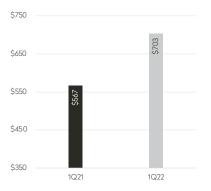
Average & Median Sales Price



Cooperative



Condominium



Contact Us

FIRST QUARTER 2022

Residential Market Report

Park Slope 100 Seventh Avenue Brooklyn, NY 11215 718.230.5500 **Cobble Hill** 166 Court Street Brooklyn, NY 11201 718.613.2020

Park Slope, Seventh Avenue 160 7th Avenue Brooklyn, NY 11215 718.878.1960

Brooklyn Heights, Montague 122 Montague Street Brooklyn, NY 11201 718.613.2000

Bedford Stuyvesant

1191 Bedford Avenue Brooklyn, NY 11216 718.878.1750 **South Slope** 1214 8th Avenue Brooklyn, NY 11215 718.878.1888

Bay Ridge 8324 4th Avenue Brooklyn, NY 11209 718.878.1880

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