

# Message *from*Bess Freedman

# **CEO of Brown Harris Stevens**

I am pleased to present our 10-year Manhattan townhouse report, which includes all 1-3 family home sales from 2013-2022.

While the number of townhouse sales fell 18% last year, that was due to the abnormally high number of closings in 2021. The 236 sales reported in 2022 comprised the second-highest number since 2015. Other signs of strength in the 2022 townhouse market can be found in the record average and median prices, the decline in average number of days on the market, and the high final asking prices achieved by sellers.

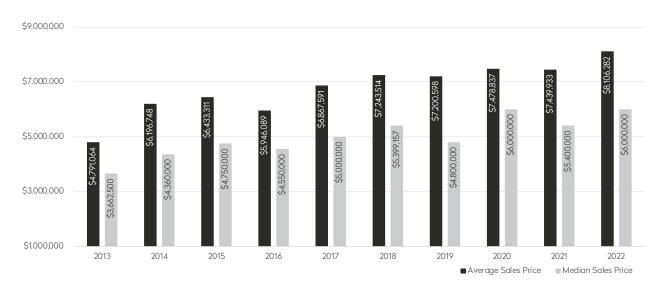
Here are the major findings of our report:

- The average townhouse price rose 9% in 2022, while the median price increased 11%.
- Prices averaged \$1,697 per square foot, which was 11% higher than during 2021.
- Townhouses sold in 2022 spent an average of 162 days on the market, 23% less time than the prior year.
- Sellers received 94.6% of their last asking price, up from 92.8% in 2021.

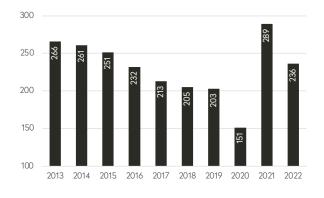


# All Manhattan Townhouses

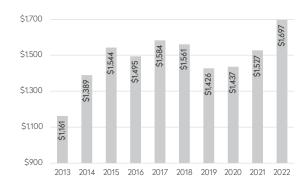
#### Average and Median Sales Price



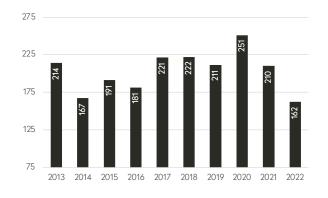
#### **Number of Sales**



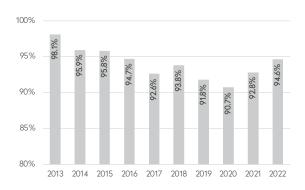
## Average Price Per Square Foot



## Average Days on the Market



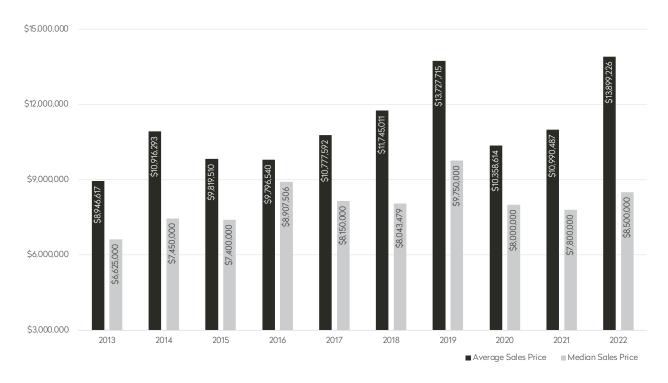
# Selling vs. Last Asking Price



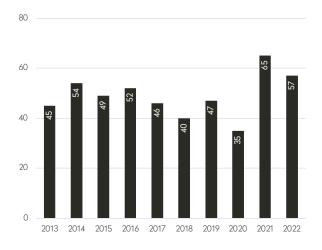
# East Side Townhouses

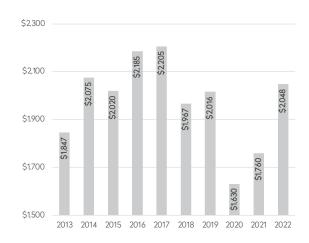
Generally 59th Street to 96th Street, Fifth Ave. to the East River

## Average and Median Sales Price



#### **Number of Sales**



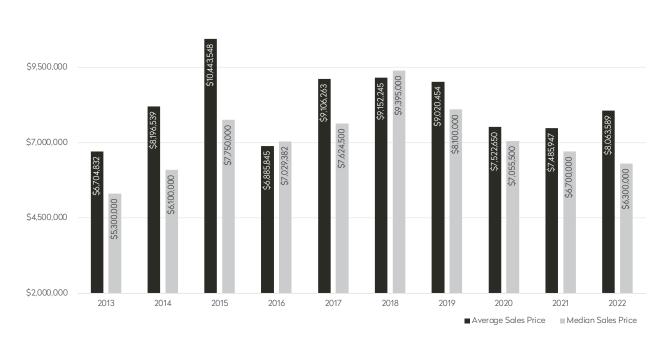


# West Side Townhouses

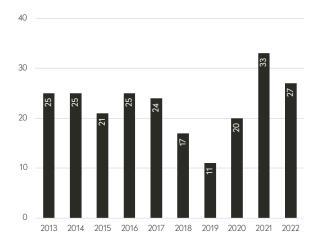
Generally 59th Street to 110th Street, Hudson River to west of Fifth Ave

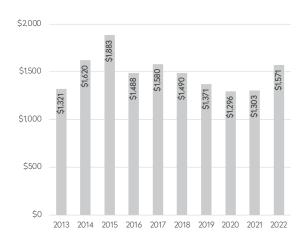
## Average and Median Sales Price

\$12,000,000



#### **Number of Sales**

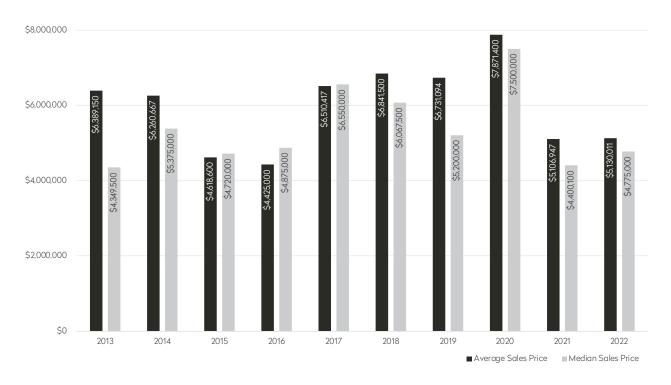




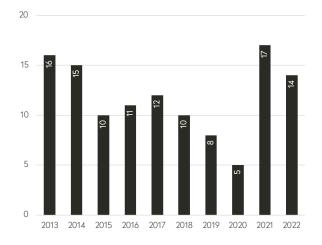
# Midtown Townhouses

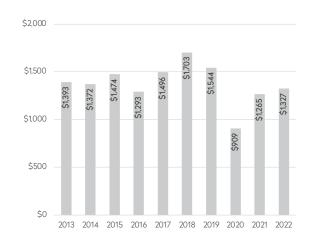
34th Street to 59th Street, East River to the Hudson River

## Average and Median Sales Price



#### **Number of Sales**

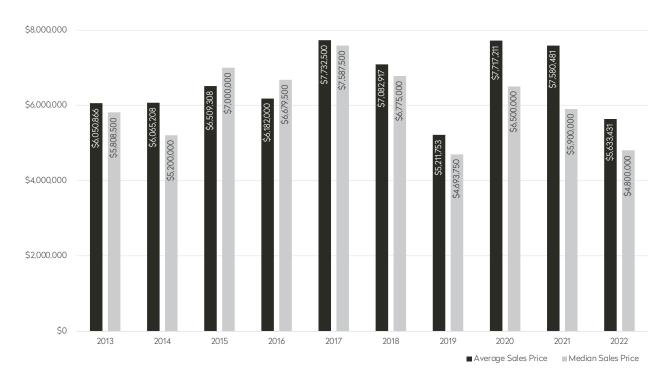




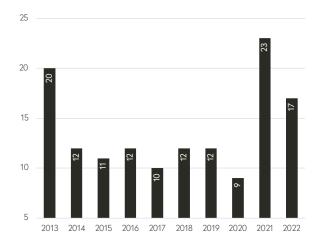
# Downtown Townhouses

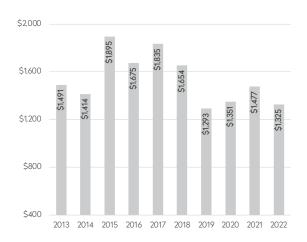
34th Street to 14th Street

## Average and Median Sales Price



#### **Number of Sales**

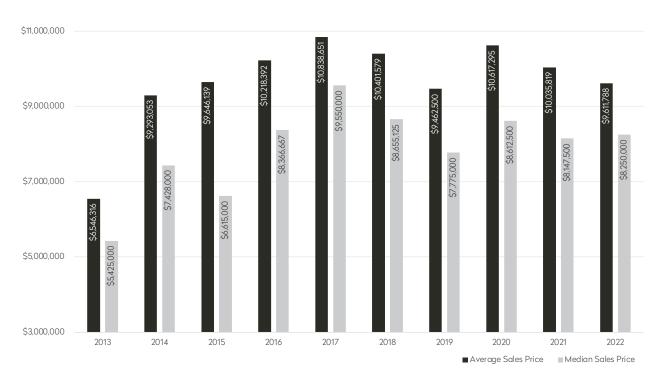




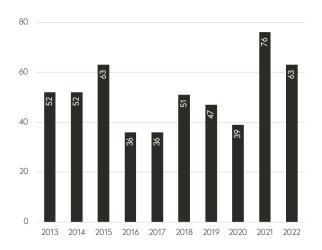
# Downtown Townhouses

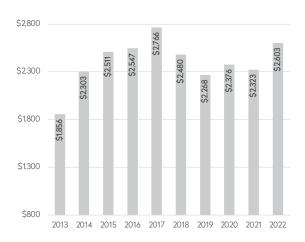
South of 14th Street

## Average and Median Sales Price



#### **Number of Sales**

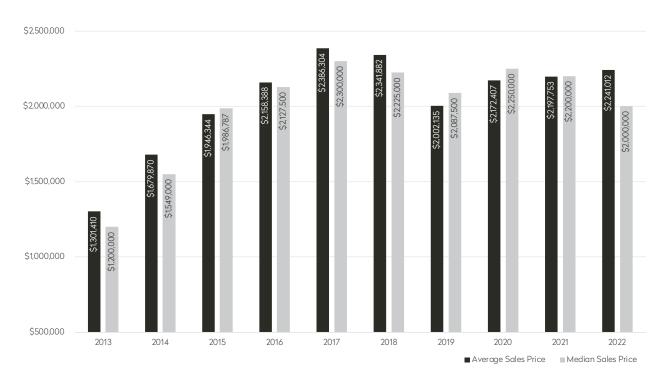




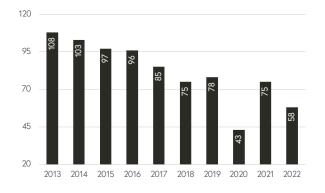
# Upper Manhattan Townhouses

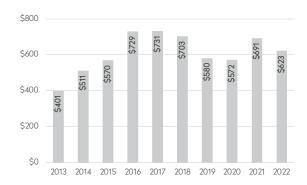
Generally north of 96th Street on the East Side, 110th Street on the West Side

## Average and Median Sales Price



#### **Number of Sales**





# Contact Us

# 10-YEAR

#### TOWNHOUSE MARKET REPORT

#### **East Side**

445 Park Avenue New York, NY 10022 212.906.9200

#### **West Side**

1934 Broadway New York, NY 10023 212.588.5600

#### West Side/Columbus

408 Columbus Avenue New York, NY 10024 212.769.3000

#### Flatiron

130 Fifth Avenue New York, NY 10011 212.906.0500

#### Village

831 Broadway New York, NY 10003 212.381.6500

#### **Midtown East**

770 Lexington Avenue, 10th Floor New York, NY 10065 212.508.7200

#### SoHo

451 West Broadway New York, NY 10012 212.381.4200

#### Tribeca

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#### Harlem

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#### **Development Marketing**

451 West Broadway New York, NY 10012 212.521.5757

#### **BHS Relocation Services**

445 Park Avenue, 10th Floor New York, NY 10022 212-381-6521

# BHS THE Craft of Research

Data for this report comes from the REBNY's Listing Service and ACRIS, and is subject to revision.

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