

Houses

Weston

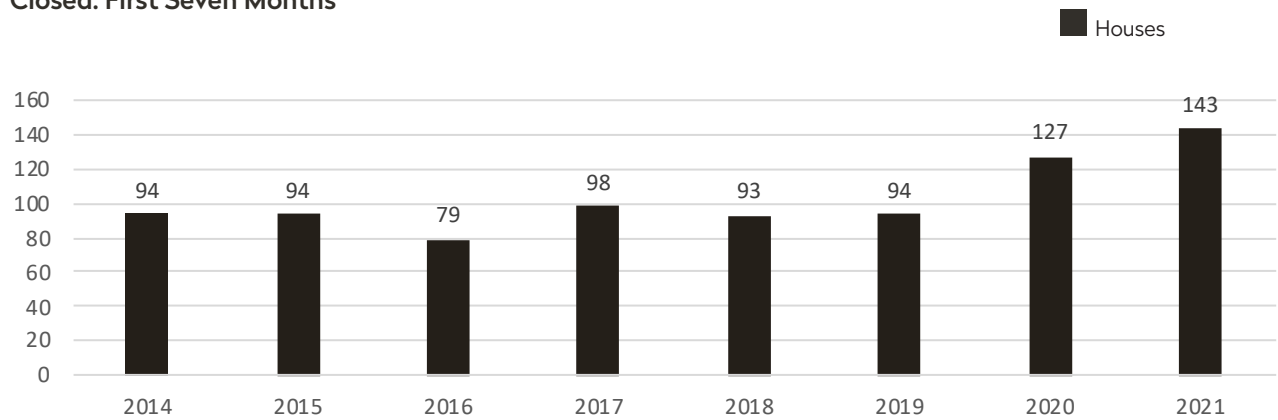
Year to Date Through July 2021

In July Weston's 24 house closings had an average closing price of \$1.1M, the highest it's been for the month since 2010. Houses on average sold for 105.4% of the list price, the fourth straight month the close-to-list price ratio in Weston has been well over 100%.

On July 31, Weston had 82 active house listings, down 33% from the same time last year but a 19% increase from the end of June.



Closed: First Seven Months



of Houses Closed: First Seven Months

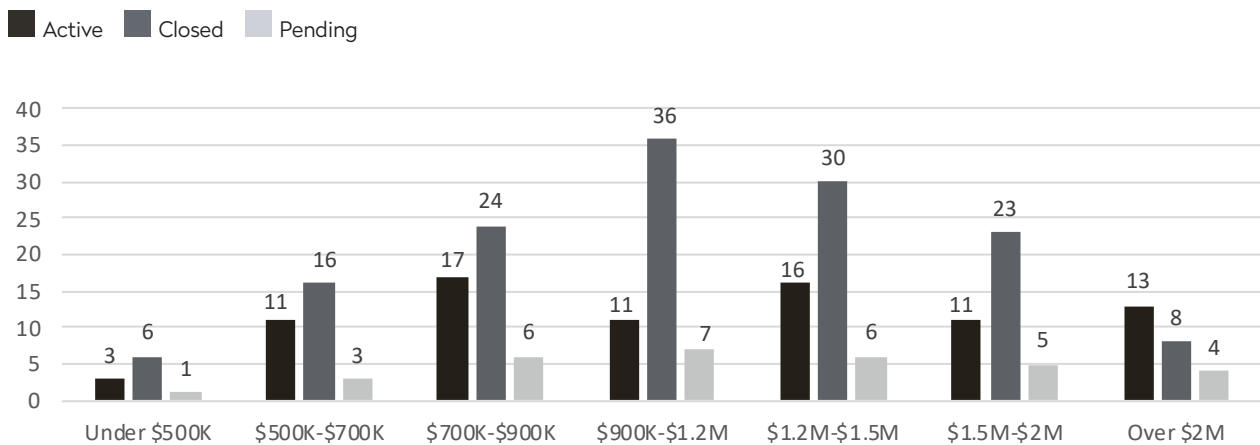
	2021	2020	%		2021	2020	% CHANGE
Under \$500K	6	13	-53.8%	Houses: Closings in July	24	35	-31.4%
\$500K-\$700K	16	48	-66.7%	Houses: Average Closing Price in July	\$1,111,037	\$805,934	+37.9%
\$700K-\$900K	24	32	-25%	Houses: Closings First Seven Months	143	127	+12.6%
\$900K-\$1.2M	36	17	+111.8%	Houses: Average Closing Price First Seven Months	\$1,181,199	\$822,128	+43.7%
\$1.2M-\$1.5M	30	9	+233.3%	Houses: Pending on July 31	32	33	-3%
\$1.5M-\$2M	23	7	+228.6%	Houses: Active Inventory on July 31	82	122	-32.8%
Over \$2M	8	1	+700%	House \$ Volume of Closings First Seven Months	\$168,911,401	\$104,410,283	+61.8%

Weston

Year to Date Through July 2021

Houses Active/Closed/Pending 2021

Active/Pending as of July 31; Closed: First Seven Months



Town Comparison: Sold Houses: First Seven Months

Town	# of Closed Houses		% change	Average Closing Price		% change
	2021	2020		2021	2020	
Darien	287	208	+38%	\$1,846,239	\$1,520,709	+21.4%
Easton	93	86	+8.1%	\$789,790	\$561,538	+40.6%
Fairfield	557	496	+12.3%	\$944,908	\$779,600	+21.2%
All of Greenwich	651	352	+84.9%	\$3,042,105	\$2,480,642	+22.6%
New Canaan	298	172	+73.3%	\$2,020,140	\$1,606,003	+25.8%
Norwalk	465	399	+16.5%	\$768,929	\$615,430	+24.9%
Redding	128	90	+42.2%	\$778,353	\$586,538	+32.7%
Ridgefield	292	229	+27.5%	\$934,844	\$741,536	+26.1%
Rowayton*	58	50	+16%	\$1,659,395	\$1,177,782	+40.9%
Stamford	582	403	+44.4%	\$825,009	\$650,089	+26.9%
Weston	143	127	+12.6%	\$1,181,199	\$822,128	+43.7%
Westport	335	295	+13.6%	\$1,866,342	\$1,471,540	+26.8%
Wilton	232	166	+39.8%	\$1,051,954	\$842,968	+24.8%

*Rowayton solds data also included in Norwalk.