2023 LAST WEEK IN RESEARCH

LATEST BHS MARKET REPORTS

Manhattan Weekly Contract Signed / Crossing the Line Podcast

ECONOMIC HEADLINES

- All three major stock indexes rose for the fourth straight week.
- Weekly jobless <u>claims fell by 24,000</u> to 209,000.
- Orders for durable goods <u>fell more than expected</u> in October.
- Treasury Secretary Yellen says <u>high food and rent prices</u> are a big reason voters have a negative outlook on the economy.
- A Pew Research Central poll found most Americans tip 15% or less at a restaurant, and 2% tip nothing.
- According to LendingClub, 60% of Americans are living paycheck to paycheck.
- At their last meeting, the Fed indicated they were <u>not ready to start cutting rates</u>.
- Despite a strong economy, Americans are spending less.
- Consumers are worried that inflation will pick up again.

HOUSING NEWS

- Mortgage rates fell for the fourth straight week.
- Existing home sales fell 4.1% in October to their lowest level in 13 years.
- Mortgage demand rose to a six-week high.
- Millennial and Gen Z homebuyers are using "house hacking" to offset high prices and rates.
- Rents for single-family homes are rising faster than apartments this year.
- Homebuyers are making bigger down payments, reaching a peak of 14.7%.
- <u>Here are</u> the most expensive zip codes in each state.

NEW YORK UPDATE

- Mayor Adams is counting on basement apartments to boost NYC's housing supply.
- Governor Hochul has signed legislation to protect the rights of freelance workers.
- According to The Tax Foundation, <u>NYS has the second worst tax climate</u> of any state in the U.S.
- The Upper East and Upper West Sides have the highest demand for medical office space.



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TOP MANHATTAN CLOSINGS RECORDED LAST WEEK

| ТҮРЕ | ADDRESS | UNIT | PRICE | CLOSING DATE |
|-----------|------------------------|-----------|--------------|--------------|
| Condo | 220 Central Park South | 64 | \$75,000,000 | 11/14/2023 |
| Condo | 137 Duane Street | 6A | \$17,500,000 | 11/15/2023 |
| Townhouse | 326 West 80th Street | Townhouse | \$13,600,000 | 11/14/2023 |
| Condo | 432 Park Avenue | 36B | \$12,593,070 | 11/15/2023 |
| Со-ор | 925 Park Avenue | 8AD7A | \$11,650,000 | 11/8/2023 |

TOP BROOKLYN CLOSINGS RECORDED LAST WEEK

| ТҮРЕ | ADDRESS | UNIT | PRICE | CLOSING DATE |
|-----------|----------------------|-----------|-------------|--------------|
| Condo | 19 Pierrepont Street | 1 | \$3,800,000 | 10/30/2023 |
| Condo | 1 Main Street | 7D | \$3,700,000 | 10/18/2023 |
| Condo | 210 Pacific Street | 3W | \$2,940,000 | 11/8/2023 |
| Townhouse | 138 Coffey Street | Townhouse | \$2,775,000 | 11/13/2023 |
| Townhouse | 112 Berry Street | Townhouse | \$2,500,000 | 11/9/2023 |

TOP QUEENS CLOSINGS RECORDED LAST WEEK

| TYPE | ADDRESS | UNIT | PRICE | CLOSING DATE |
|-----------|-----------------------|-----------|-------------|--------------|
| Townhouse | 150–12 Sullivan Drive | Townhouse | \$2,667,815 | 11/17/2023 |
| Townhouse | 69-30 225th Street | Townhouse | \$1,950,000 | 11/15/2023 |
| Townhouse | 108-12 69th Avenue | Townhouse | \$1,950,000 | 11/13/2023 |
| Townhouse | 64-36 214th Street | Townhouse | \$1,925,000 | 11/15/2023 |
| Townhouse | 85-28 263rd Street | Townhouse | \$1,825,000 | 11/10/2023 |

TOP BRONX CLOSINGS RECORDED LAST WEEK

| ТҮРЕ | ADDRESS | UNIT | PRICE | CLOSING DATE |
|-----------|--------------------------|-----------|-------------|--------------|
| Townhouse | 2282 Bronx Park East | Townhouse | \$1,275,000 | 11/8/2023 |
| Townhouse | 1746 East Tremont Avenue | Townhouse | \$970,000 | 11/10/2023 |
| Townhouse | 2868 Zulette Avenue | Townhouse | \$963,050 | 11/7/2023 |
| Townhouse | 1539 Hollywood Avenue | Townhouse | \$935,000 | 10/25/2023 |
| Townhouse | 852 East 176th Street | Townhouse | \$915,000 | 10/30/2023 |

All information provided in this publication is correct at the time of printing.

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