

BHS THE Craft OF Research

Brown Harris Stevens - Rental Report

Lower Fairfield County - House Rentals, July - December 2023 (6 Months)

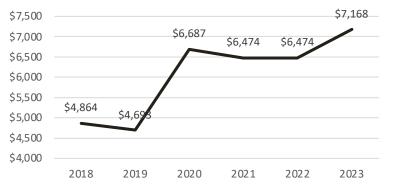
60% 40% 20% 0% 2019 2020 2021 2022 2023 -20% Average Sale Price Average Rental Price

House Price Growth, Sales vs. Rentals, July - December

The chart on the left shows the percentage change year-over-year from 2018 for both house sale and rental closings in the second half of the year. The focus is on 3-5 bedroom houses for optimal comparison. From 2018 to 2023, the average sale price for a 3-5 bedroom house in Lower Fairfield County saw a 47% increase, reaching \$1.4M. In parallel, the average long-term rental price for a 3-5 bedroom house experienced a 53% increase to \$7,500.

Avg. Long Term House Rental Closings Price, July - Dec.

From July through December 2023, the average rental closing price for a house in Lower Fairfield County was \$7,168 a month, an 11% increase compared to the second half of 2022. The median rental closing price also rose 10% year-over-year to \$5,500. Additionally, the average rental price per square foot for condos rose to \$2.81, a 3% increase from a year ago.

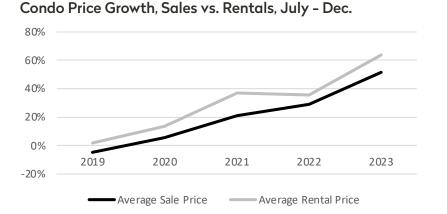


Town Comparison: Long Term House Rental Closings, July - December (6 Months)

Town	# F	louse Rental Cl	osings	A	verage Rental P	Price
	2023	2022	% change	2023	2022	% change
All of Greenwich	103	90	+14.4%	\$11,006	\$10,508	+4.7%
Darien	32	36	-11.1%	\$8,100	\$7,657	+5.8%
Easton	6	7	-14.3%	\$4,258	\$4,557	-6.6%
Fairfield	54	69	-21.7%	\$4,997	\$4,177	+19.6%
New Canaan	27	25	+8%	\$8,506	\$8,020	+6.1%
Norwalk	63	59	+6.8%	\$5,458	\$4,667	+17%
Redding	6	12	-50%	\$3,325	\$4,242	-21.6%
Ridgefield	23	16	+43.8%	\$4,423	\$4,553	-2.8%
Stamford	71	77	-7.8%	\$5,267	\$5,085	+3.6%
Weston	15	12	+25%	\$5,793	\$4,054	+42.9%
Westport	43	42	+2.4%	\$8,301	\$7,450	+11.4%
Wilton	14	14	0%	\$5,343	\$5,518	-3.2%

Brown Harris Stevens - Rental Report

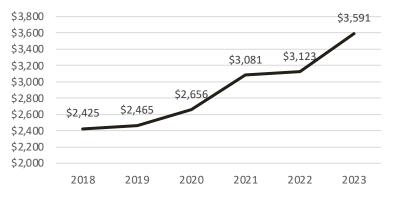
Lower Fairfield County, Condo Rentals, July - December 2023 (6 Months)



The chart on the left shows the percentage change year-over-year from 2018 for both condo sale and rental closings in the second half of the year. The focus is specifically on 2-4 bedroom condos for optimal comparison. From 2018 to 2023, the average sale price for a 2-4 bedroom condo in Lower Fairfield County witnessed a 52% increase, to \$746K. In parallel, the average long term rental price rose 64%, to \$4,690.

Avg. Long Term Condo Rental Closing Price, July - Dec.

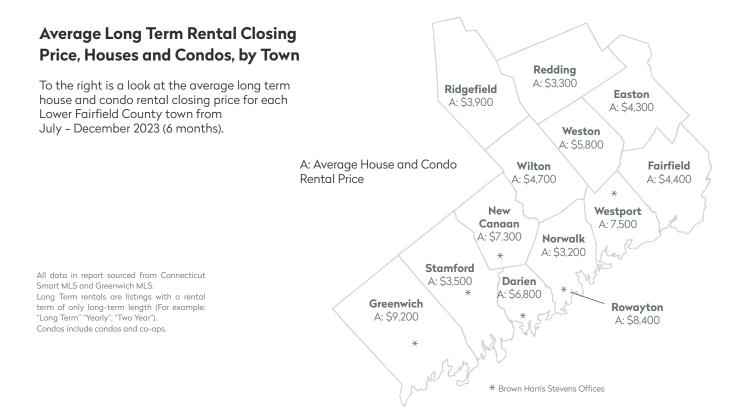
From July through December 2023, the average rental closing price for a Condo/ Co-op was \$3,591 a month, a 15% increase compared to the same time last year. The median rental price also rose 12% year-overyear to \$2,850. Additionally, the average rental price per square foot for condos rose to \$3.12, a 14% increase from a year ago.



Town Comparison: Long Term Condo Rental Closings, July - December (6 Months)

Town	# Condo Rental Closings			Average Rental Price		
	2023	2022	% change	2023	2022	% change
All of Greenwich	77	69	+11.6%	\$6,733	\$5,892	+14.3%
Darien	34	9	+277.8%	\$5,588	\$6,227	-10.3%
Fairfield	44	34	+29.4%	\$3,572	\$3,831	-6.8%
New Canaan	21	22	-4.5%	\$5,761	\$4,190	+37.5%
Norwalk	170	130	+30.8%	\$2,413	\$2,416	-0.1%
Ridgefield	18	23	-21.7%	\$2,893	\$2,363	+22.4%
Stamford	316	346	-8.7%	\$3,116	\$2,563	+21.6%
Westport	11	14	-21.4%	\$4,366	\$5,900	-26%
Wilton	7	3	+133.3%	\$3,529	\$2,375	+48.6%

Year End 2023 Rental Report Lower Fairfield County



House and Condo Average Rental Closing Price, July - December 2023 (6 Mos.)

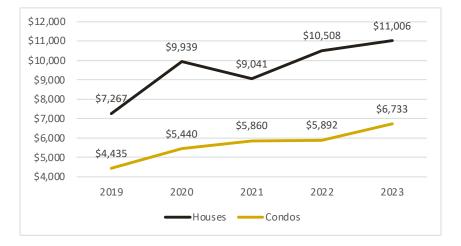
Town	Average Lease Closing Price by Number of Bedrooms - Long Term Rentals					
	1BR	2BR	3BR	4BR	5BR	6BR
All of Greenwich	\$4,268	\$6,075	\$5,869	\$8,943	\$13,519	
Darien		\$2,600	\$3,950	\$4,550	\$5,950	
Easton	\$2,680	\$3,774	\$4,472	\$6,136		
Fairfield	\$3,092	\$5,188	\$7,290	\$9,981	\$15,972	\$25,750
New Canaan	\$2,475	\$4,169	\$7,537	\$8,417	\$13,375	\$12,000
Norwalk	\$2,098	\$2,906	\$4,596	\$6,571	\$10,050	
Redding	\$2,200	\$3,250		\$5,050		
Ridgefield	\$2,243	\$3,119	\$4,650	\$4,631	\$15,000	
Rowayton			\$7,983	\$11,500	\$10,500	
Stamford	\$2,350	\$3,506	\$4,831	\$6,863	\$6,575	
Weston		\$4,248	\$4,565	\$6,229	\$7,033	
Westport	\$3,675	\$4,357	\$6,663	\$8,228	\$11,335	\$10,500
Wilton	\$2,175	\$3,767	\$4,750	\$5,770	\$5,890	
	_					

Year End 2023 Rental Report All of Greenwich Overview

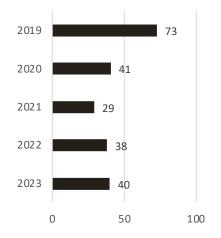
House and Condo, Long-Term Rental Closings, July - December (6 Months)

July - December (6 Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	103	90	+14.4%
Single Family Houses: Average Rented Price, Long Term	\$11,006	\$10,508	+4.7%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$3.58	\$3.52	+1.7%
Single Family Houses: Average Cumulative DOM, Long Term	44	44	-0.8%
Condos: Number Rented, Long Term	77	69	+11.6%
Condos: Average Rented Price, Long Term	\$6,733	\$5,892	+14.3%
Condos: Average Rental Price Per Sq. Ft., Long Term	\$3.70	\$3.52	+5%
Condo: Average Cumulative DOM, Long Term	35	31	+13.6%

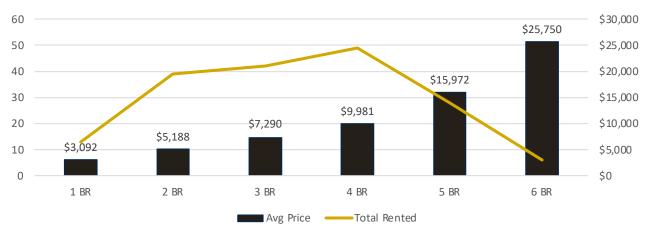
Average House and Condo Long Term Rental Closing Price, July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December





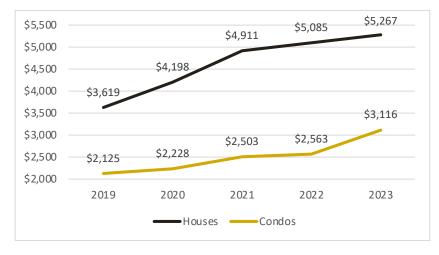


Year End 2023 Rental Stamford Overview

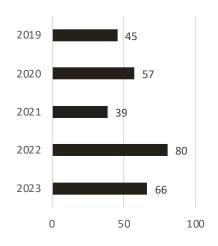
House and Condo, Long-Term Rental Closings, July - December (6 Months)

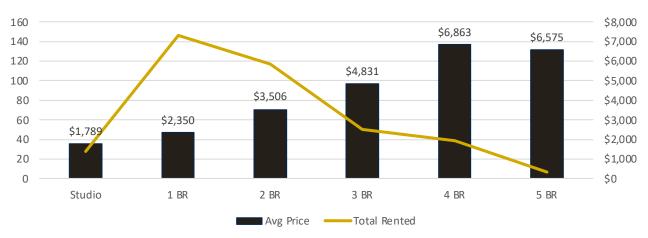
July - December (6 Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	71	77	-7.8%
Single Family Houses: Average Rented Price, Long Term	\$5,267	\$5,085	+3.6%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$2.20	\$2.14	+3%
Single Family Houses: Average Cumulative DOM, Long Term	40	32	+22.1%
Condos: Number Rented, Long Term	316	346	-8.7%
Condos: Average Rented Price, Long Term	\$3,116	\$2,563	+21.6%
Condos: Average Rental Price Per Sq. Ft., Long Term	\$3.04	\$2.61	+16.3%
Condo: Average Cumulative DOM, Long Term	72	91	-20.7%

Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December





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\$4,268

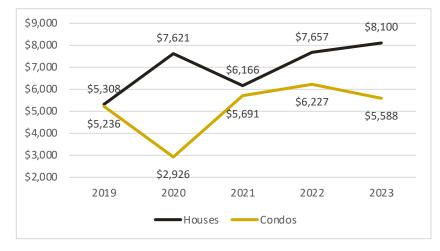
1 BR

Darien Overview

House and Condo, Long-Term Rental Closings, July - December (6 Months)

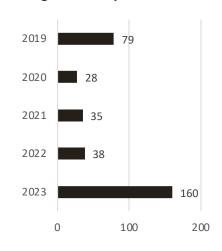
July – December (6 Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	32	36	-11.1%
Single Family Houses: Average Rented Price, Long Term	\$8,100	\$7,657	+5.8%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$3.28	\$3.06	+7.3%
Single Family Houses: Average Cumulative DOM, Long Term	50	31	+61.8%
Condos: Number Rented, Long Term	34	9	+277.8%
Condos: Average Rented Price, Long Term	\$5,588	\$6,227	-10.3%
Condos: Average Rental Price Per Sq. Ft., Long Term	\$4.37	\$3.96	+10.3%
Condo: Average Cumulative DOM, Long Term	264	66	+298%

Average House and Condo Rental Price, Long Term July - December (6 months)



2 BR

Avg. DOM Rental Closings, Long Term, July - December



25 \$16,000 \$13,519 \$16,000 \$14,000 \$12,000 \$15 \$6,075 \$5,869 \$10,000 \$8,943 \$10,000 \$8,900

3 BR

Avg Price ——Total Rented

4 BR

House and Condo Rental Closings, Long Term, by # of Bedrooms, May - October

\$6,000

\$4,000

\$2,000

\$0

5 BR

Year End 2023 Rental Report

New Canaan Overview

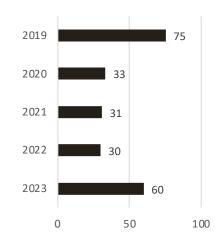
House and Condo, Long-Term Rental Closings, July - December (6 Months)

2023	2022	% CHANGE
27	25	+8%
\$8,506	\$8,020	+6.1%
\$2.92	\$2.68	+9%
56	33	+68.6%
21	22	-4.5%
\$5,761	\$4,190	+37.5%
\$3.39	\$2.88	+17.9%
65	26	+147.4%
	27 \$8,506 \$2.92 56 21 \$5,761 \$3.39	27 25 \$8,506 \$8,020 \$2.92 \$2.68 56 33 21 22 \$5,761 \$4,190 \$3.39 \$2.88

Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December



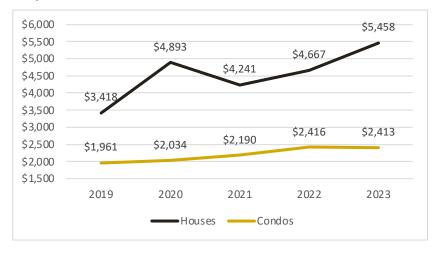


Year End 2023 Rental Report Norwalk Overview

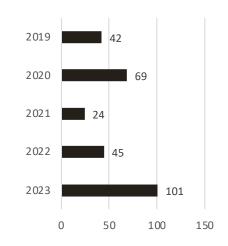
House and Condo, Long-Term Rental Closings, July - December (6 Months)

July - December (ó Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	63	59	+6.8%
Single Family Houses: Average Rented Price, Long Term	\$5,458	\$4,667	+17%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$2.52	\$2.54	-0.7%
Single Family Houses: Average Cumulative DOM, Long Term	48	32	+51.2%
Condos: Number Rented, Long Term	170	130	+30.8%
Condos: Average Rented Price, Long Term	\$2,413	\$2,416	-0.1%
Condos: Average Rental Price Per Sq. Ft., Long Term	\$2.88	\$2.58	+11.3%
Condo: Average Cumulative DOM, Long Term	120	50	+138.6%

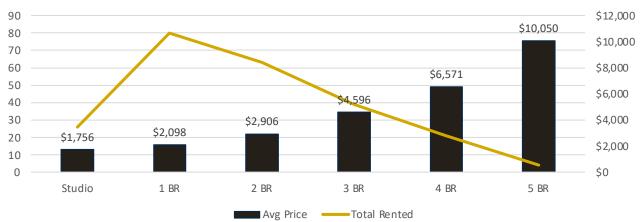
Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December





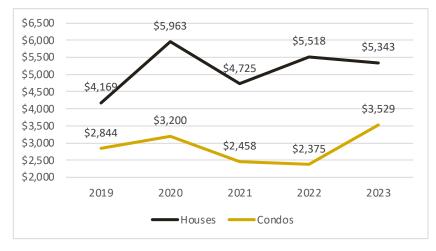


Year End 2023 Rental Report Wilton Overview

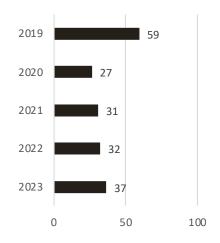
House and Condo, Long-Term Rental Closings, July - December (6 Months)

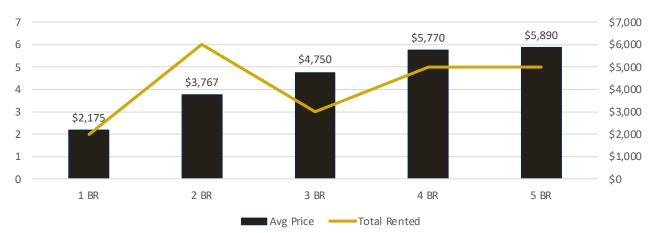
July - December (ó Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	14	14	0%
Single Family Houses: Average Rented Price, Long Term	\$5,343	\$5,518	-3.2%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$2.21	\$2.02	+9.4%
Single Family Houses: Average Cumulative DOM, Long Term	47	34	+40.7%
Condos: Number Rented, Long Term	7	3	+133.3%
Condos: Average Rented Price, Long Term	\$3,529	\$2,375	+48.6%
Condos: Average Rental Price Per Sq. Ft., Long Term	\$2.57	\$2.23	+15.5%
Condo: Average Cumulative DOM, Long Term	15	26	-42.7%

Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December



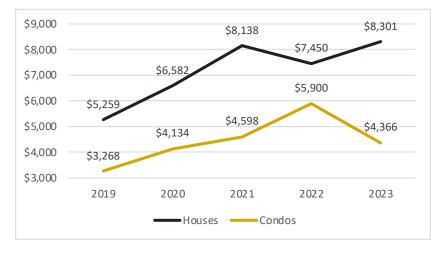


Westport Overview

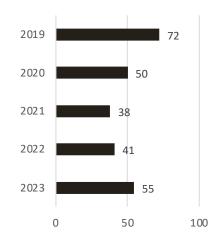
House and Condo, Long-Term Rental Closings, July - December (6 Months)

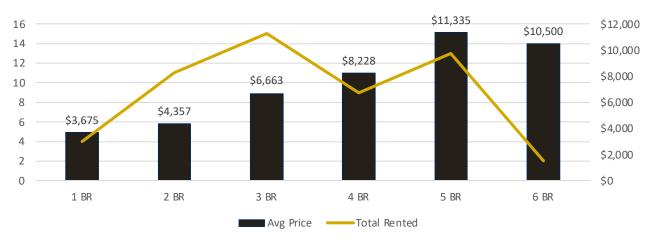
July – December (6 Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	43	42	+2.4%
Single Family Houses: Average Rented Price, Long Term	\$8,301	\$7,450	+11.4%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$3.32	\$3.08	+8.1%
Single Family Houses: Average Cumulative DOM, Long Term	53	40	+31.9%
Condos: Number Rented, Long Term	11	14	-21.4%
Condos: Average Rented Price, Long Term	\$4,366	\$5,900	-26%
Condos: Average Rental Price Per Sq. Ft., Long Term	\$3.43	\$3.96	-13.3%
Condo: Average Cumulative DOM, Long Term	60	43	+40.6%

Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December





Year End 2023 Rental Report

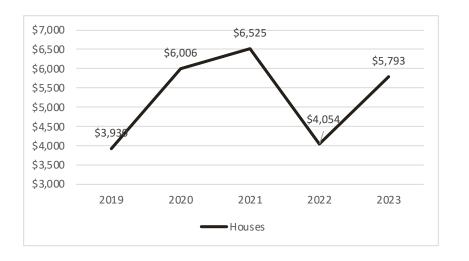
Weston Overview

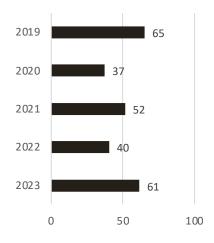
House and Condo, Long-Term Rental Closings, July - December (6 Months)

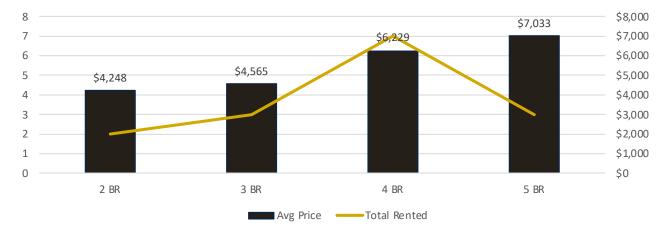
July – December (ó Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	15	12	+25%
Single Family Houses: Average Rented Price, Long Term	\$5,793	\$4,054	+42.9%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$2.11	\$3.04	-30.7%
Single Family Houses: Average Cumulative DOM, Long Term	61	40	+52.2%

Average House and Condo Rental Price, Long Term July – December (6 months)

Avg. DOM Rental Closings, Long Term, July - December





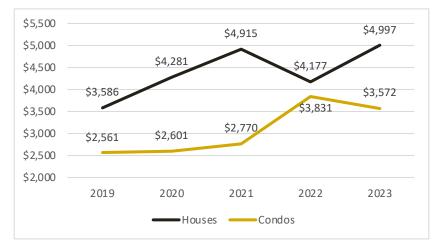


Year End 2023 Rental Report Fairfield Overview

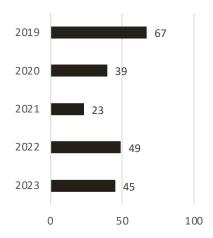
House and Condo, Long-Term Rental Closings, July - December (6 Months)

July - December (6 Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	54	69	-21.7%
Single Family Houses: Average Rented Price, Long Term	\$4,997	\$4,177	+19.6%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$2.58	\$2.61	-1.1%
Single Family Houses: Average Cumulative DOM, Long Term	38	57	-32.9%
Condos: Number Rented, Long Term	44	34	+29.4%
Condos: Average Rented Price, Long Term	\$3,572	\$3,831	-6.8%
Condos: Average Rental Price Per Sq. Ft., Long Term	\$2.89	\$2.34	+23.3%
Condo: Average Cumulative DOM, Long Term	53	33	+63%

Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December



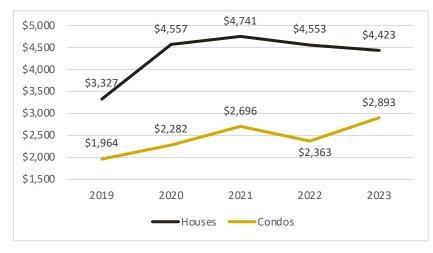


Year End 2023 Rental Report Ridgefield Overview

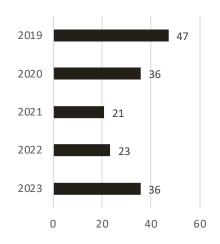
House and Condo, Long-Term Rental Closings, July - December (6 Months)

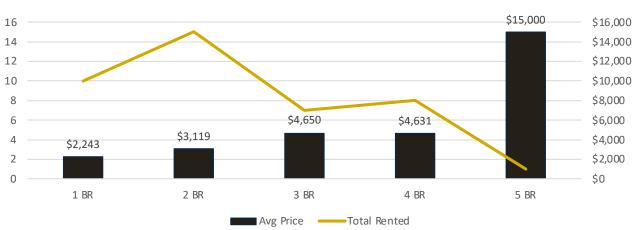
23	16	+43.8%
\$4,423	\$4,553	-2.8%
\$2.22	\$2.13	+4.2%
37	31	+16.7%
18	23	-21.7%
\$2,893	\$2,363	+22.4%
\$2.36	\$2.31	+2.1%
35	18	+94%
	\$4,423 \$2.22 37 18 \$2,893 \$2.36	\$4,423 \$4,553 \$2.22 \$2.13 37 31 18 23 \$2,893 \$2,363 \$2.36 \$2.31

Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December





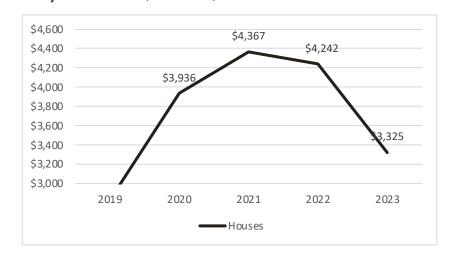
Year End 2023 Rental Report Redding Overview

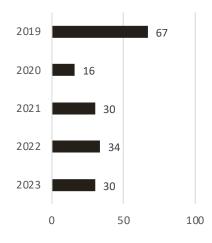
House and Condo, Long-Term Rental Closings, July - December (6 Months)

July - December (6 Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	6	12	-50%
Single Family Houses: Average Rented Price, Long Term	\$3,325	\$4,242	-21.6%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$2.40	\$1.92	+25.1%
Single Family Houses: Average Cumulative DOM, Long Term	30	34	-10.1%

Average House and Condo Rental Price, Long Term July - December (6 months)

Avg. DOM Rental Closings, Long Term, July - December







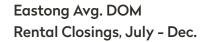
Year End 2023 Rental Report

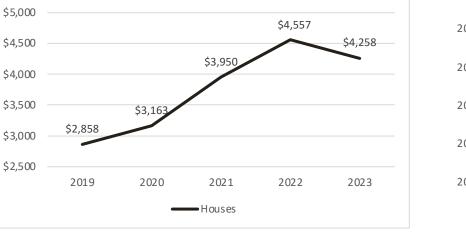
Easton Overview

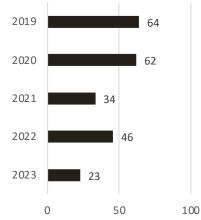
House and Condo, Long-Term Rental Closings, July - December (6 Months)

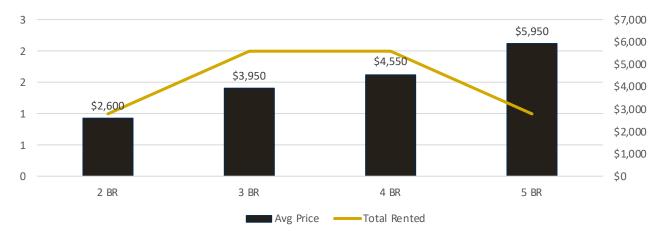
July - December (6 Months)	2023	2022	% CHANGE
Single Family Houses: Number Rental Closings, Long Term	6	7	-14.3%
Single Family Houses: Average Rented Price, Long Term	\$4,258	\$4,557	-6.6%
Single Family Houses: Average Price Per Sq. Ft., Long Term	\$1.86	\$1.63	+14%
Single Family Houses: Average Cumulative DOM, Long Term	23	46	-50.2%

Easton Average House Rental Price, Long Term, July - December (6 months)









Contact Us

Year End 2023 CT Rental Report

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Darien

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Rowayton

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New Canaan

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Westport 56 Post Road East Westport, CT 06880 203.221.0666

BHS Relocation Services

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LUXURY PORTFOLIO INTERNATIONAL



