## Rnt

YEAR END 2023 CONNECTICUT xim toCRENTALEREPORT


BHS the Craft of Research

## Brown Harris Stevens - Rental Report

Lower Fairfield County - House Rentals, July - December 2023 (6 Months)


The chart on the left shows the percentage change year-over-year from 2018 for both house sale and rental closings in the second half of the year. The focus is on 3-5 bedroom houses for optimal comparison. From 2018 to 2023, the average sale price for a 3-5 bedroom house in Lower Fairfield County saw a $47 \%$ increase, reaching $\$ 1.4 \mathrm{M}$. In parallel, the average long-term rental price for a $3-5$ bedroom house experienced a $53 \%$ increase to \$7,500.

From July through December 2023, the average rental closing price for a house in Lower Fairfield County was $\$ 7,168$ a month, an $11 \%$ increase compared to the second half of 2022. The median rental closing price also rose $10 \%$ year-over-year to $\$ 5,500$. Additionally, the average rental price per square foot for condos rose to $\$ 2.81$, a $3 \%$ increase from a year ago.

Avg. Long Term House Rental Closings Price, July - Dec.


## Town Comparison: Long Term House Rental Closings, July - December (6 Months)

| Town | \# House Rental Closings |  |  | Average Rental Price |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 | \% change | 2023 | 2022 | \% change |
| All of Greenwich | 103 | 90 | +14.4\% | \$11,006 | \$10,508 | +4.7\% |
| Darien | 32 | 36 | -11.1\% | \$8,100 | \$7,657 | +5.8\% |
| Easton | 6 | 7 | -14.3\% | \$4,258 | \$4,557 | -6.6\% |
| Fairfield | 54 | 69 | -21.7\% | \$4,997 | \$4,177 | +19.6\% |
| New Canaan | 27 | 25 | +8\% | \$8,506 | \$8,020 | +6.1\% |
| Norwalk | 63 | 59 | +6.8\% | \$5,458 | \$4,667 | +17\% |
| Redding | 6 | 12 | -50\% | \$3,325 | \$4,242 | -21.6\% |
| Ridgefield | 23 | 16 | +43.8\% | \$4,423 | \$4,553 | -2.8\% |
| Stamford | 71 | 77 | -7.8\% | \$5,267 | \$5,085 | +3.6\% |
| Weston | 15 | 12 | +25\% | \$5,793 | \$4,054 | +42.9\% |
| Westport | 43 | 42 | +2.4\% | \$8,301 | \$7,450 | +11.4\% |
| Wilton | 14 | 14 | 0\% | \$5,343 | \$5,518 | -3.2\% |

## Brown Harris Stevens - Rental Report

## Lower Fairfield County, Condo Rentals, July - December 2023 (6 Months)

Condo Price Growth, Sales vs. Rentals, July - Dec.


The chart on the left shows the percentage change year-over-year from 2018 for both condo sale and rental closings in the second half of the year. The focus is specifically on 2-4 bedroom condos for optimal comparison. From 2018 to 2023, the average sale price for a 2-4 bedroom condo in Lower Fairfield County witnessed a $52 \%$ increase, to $\$ 746 \mathrm{~K}$. In parallel, the average long term rental price rose $64 \%$, to $\$ 4,690$.

From July through December 2023, the average rental closing price for a Condo/ Co-op was \$3,591 a month, a $15 \%$ increase compared to the same time last year. The median rental price also rose $12 \%$ year-overyear to $\$ 2,850$. Additionally, the average rental price per square foot for condos rose to $\$ 3.12$, a $14 \%$ increase from a year ago.

Avg. Long Term Condo Rental Closing Price, July - Dec.


Town Comparison: Long Term Condo Rental Closings, July - December (6 Months)

| Town | \# Condo Rental Closings |  |  | Average Rental Price |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 | 2022 | \% change | 2023 | 2022 | \% change |
| All of Greenwich | 77 | 69 | +11.6\% | \$6,733 | \$5,892 | +14.3\% |
| Darien | 34 | 9 | +277.8\% | \$5,588 | \$6,227 | -10.3\% |
| Fairfield | 44 | 34 | +29.4\% | \$3,572 | \$3,831 | -6.8\% |
| New Canaan | 21 | 22 | -4.5\% | \$5,761 | \$4,190 | +37.5\% |
| Norwalk | 170 | 130 | +30.8\% | \$2,413 | \$2,416 | -0.1\% |
| Ridgefield | 18 | 23 | -21.7\% | \$2,893 | \$2,363 | +22.4\% |
| Stamford | 316 | 346 | -8.7\% | \$3,116 | \$2,563 | +21.6\% |
| Westport | 11 | 14 | -21.4\% | \$4,366 | \$5,900 | -26\% |
| Wilton | 7 | 3 | +133.3\% | \$3,529 | \$2,375 | +48.6\% |

## Lower Fairfield County

## Average Long Term Rental Closing Price, Houses and Condos, by Town

To the right is a look at the average long term house and condo rental closing price for each Lower Fairfield County town from July - December 2023 (6 months).

All data in report sourced from Connecticut Smart MLS and Greenwich MLS.
Long Term rentals are listings with a rental term of only long-term length (For example: "Long Term" "Yearly", "Two Year").


House and Condo Average Rental Closing Price, July - December 2023 (6 Mos.)

| Town | Average Lease Closing Price by Number of Bedrooms - Long Term Rentals |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1BR | 2BR | 3BR | 4BR | 5BR | 6BR |
| All of Greenwich | $\$ 4,268$ | $\$ 6,075$ | $\$ 5,869$ | $\$ 8,943$ | $\$ 13,519$ | -- |
| Darien | -- | $\$ 2,600$ | $\$ 3,950$ | $\$ 4,550$ | $\$ 5,950$ | -- |
| Easton | $\$ 2,680$ | $\$ 3,774$ | $\$ 4,472$ | $\$ 6,136$ | -- | -- |
| Fairfield | $\$ 3,092$ | $\$ 5,188$ | $\$ 7,290$ | $\$ 9,981$ | $\$ 15,972$ | $\$ 25,750$ |
| New Canaan | $\$ 2,475$ | $\$ 4,169$ | $\$ 7,537$ | $\$ 8,417$ | $\$ 13,375$ | $\$ 12,000$ |
| Norwalk | $\$ 2,098$ | $\$ 2,906$ | $\$ 4,596$ | $\$ 6,571$ | $\$ 10,050$ | -- |
| Redding | $\$ 2,200$ | $\$ 3,250$ | -- | $\$ 5,050$ | -- | -- |
| Ridgefield | $\$ 2,243$ | $\$ 3,119$ | $\$ 4,650$ | $\$ 4,631$ | $\$ 15,000$ | -- |
| Rowayton | -- | -- | $\$ 7,983$ | $\$ 11,500$ | $\$ 10,500$ | -- |
| Stamford | $\$ 2,350$ | $\$ 3,506$ | $\$ 4,831$ | $\$ 6,863$ | $\$ 6,575$ | -- |
| Weston | -- | $\$ 4,248$ | $\$ 4,565$ | $\$ 6,229$ | $\$ 7,033$ | -- |
| Westport | $\$ 3,675$ | $\$ 4,357$ | $\$ 6,663$ | $\$ 8,228$ | $\$ 11,335$ | $\$ 10,500$ |
| Wilton | $\$ 2,175$ | $\$ 3,767$ | $\$ 4,750$ | $\$ 5,770$ | $\$ 5,890$ | -- |

## Year End 2023 Rental Report

## All of Greenwich Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 103 | 90 | $+\mathbf{+ 1 4 . 4 \%}$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 11,006$ | $\mathbf{\$ 1 0 , 5 0 8}$ | $+4.7 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 3.58$ | $\$ 3.52$ | $+\mathbf{+ 1 . 7 \%}$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 44 | 44 | $-0.8 \%$ |
| Condos: Number Rented, Long Term | 77 | 69 | $+11.6 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 6,733$ | $\$ 5,892$ | $+14.3 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 3.70$ | $\$ 3.52$ | $+5 \%$ |
| Condo: Average Cumulative DOM, Long Term | 35 | 31 | $+13.6 \%$ |

## Average House and Condo Long Term Rental Closing Price, July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, July - December


## Year End 2023 Rental

## Stamford Overview

House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 71 | 77 | $-7.8 \%$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 5,267$ | $\$ 5,085$ | $+3.6 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.20$ | $\$ 2.14$ | $+3 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 40 | 32 | $+22.1 \%$ |
| Condos: Number Rented, Long Term | 316 | 346 | $-8.7 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 3,116$ | $\$ 2,563$ | $+21.6 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 3.04$ | $\$ 2.61$ | $+16.3 \%$ |
| Condo: Average Cumulative DOM, Long Term | 72 | 91 | $-20.7 \%$ |

## Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Year End 2023 Rental Report

## Darien Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 32 | 36 | -11.1\% |
| Single Family Houses: Average Rented Price, Long Term | $\$ 8,100$ | $\$ 7,657$ | $+5.8 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 3.28$ | $\$ 3.06$ | $+7.3 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 50 | 31 | $+61.8 \%$ |
| Condos: Number Rented, Long Term | 34 | 9 | $+277.8 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 5,588$ | $\$ 6,227$ | $-10.3 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 4.37$ | $\$ 3.96$ | $+10.3 \%$ |
| Condo: Average Cumulative DOM, Long Term | 264 | 66 | $+298 \%$ |

## Average House and Condo Rental Price, Long Term July - December (6 months)

Avg. DOM Rental Closings,
Long Term, July - December


## House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October



## New Canaan Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 27 | 25 | $+8 \%$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 8,506$ | $\$ 8,020$ | $+6.1 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.92$ | $\$ 2.68$ | $+9 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 56 | 33 | $+68.6 \%$ |
| Condos: Number Rented, Long Term | 21 | 22 | $\mathbf{- 4 . 5 \%}$ |
| Condos: Average Rented Price, Long Term | $\$ 5,761$ | $\$ 4,190$ | $+37.5 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 3.39$ | $\$ 2.88$ | $+17.9 \%$ |
| Condo: Average Cumulative DOM, Long Term | 65 | 26 | $+147.4 \%$ |

## Average House and Condo Rental Price, Long Term

 July - December (6 months)

Avg. DOM Rental Closings,
Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Year End 2023 Rental Report

## Norwalk Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 63 | 59 | $+6.8 \%$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 5,458$ | $\$ 4,667$ | $+17 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.52$ | $\$ 2.54$ | $-0.7 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 48 | 32 | $+51.2 \%$ |
| Condos: Number Rented, Long Term | 170 | 130 | $+30.8 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 2,413$ | $\$ 2,416$ | $-0.1 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 2.88$ | $\$ 2.58$ | $+11.3 \%$ |
| Condo: Average Cumulative DOM, Long Term | 120 | 50 | $+138.6 \%$ |

Average House and Condo Rental Price, Long Term July - December (6 months)


Avg. DOM Rental Closings, Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Year End 2023 Rental Report

## Wilton Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 14 | 14 | $\mathbf{0} \%$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 5,343$ | $\$ 5,518$ | $\mathbf{- 3 . 2 \%}$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.21$ | $\$ 2.02$ | $+9.4 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 47 | 34 | $+40.7 \%$ |
| Condos: Number Rented, Long Term | 7 | 3 | $+133.3 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 3,529$ | $\$ 2,375$ | $+48.6 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 2.57$ | $\$ 2.23$ | $+15.5 \%$ |
| Condo: Average Cumulative DOM, Long Term | 15 | 26 | $-42.7 \%$ |

Average House and Condo Rental Price, Long Term July - December (6 months)


Avg. DOM Rental Closings, Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Year End 2023 Rental Report

## Westport Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 43 | 42 | $+2.4 \%$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 8,301$ | $\$ 7,450$ | $+11.4 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 3.32$ | $\$ 3.08$ | $+8.1 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 53 | 40 | $+31.9 \%$ |
| Condos: Number Rented, Long Term | 11 | 14 | $-21.4 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 4,366$ | $\$ 5,900$ | $-26 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 3.43$ | $\$ 3.96$ | $-13.3 \%$ |
| Condo: Average Cumulative DOM, Long Term | 60 | 43 | $+40.6 \%$ |

## Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings,
Long Term, July - December

House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Year End 2023 Rental Report

## Weston Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 15 | 12 | $+25 \%$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 5,793$ | $\$ 4,054$ | $+42.9 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.11$ | $\$ 3.04$ | $-30.7 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 61 | 40 | $+52.2 \%$ |

Average House and Condo Rental Price, Long Term July - December (6 months)


Avg. DOM Rental Closings,
Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Year End 2023 Rental Report

## Fairfield Overview

House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 54 | 69 | $\mathbf{- 2 1 . 7 \%}$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 4,997$ | $\$ 4,177$ | $+19.6 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.58$ | $\$ 2.61$ | $-1.1 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 38 | 57 | $\mathbf{- 3 2 . 9 \%}$ |
| Condos: Number Rented, Long Term | 44 | 34 | $+29.4 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 3,572$ | $\$ 3,831$ | $-6.8 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 2.89$ | $\$ 2.34$ | $+23.3 \%$ |
| Condo: Average Cumulative DOM, Long Term | 53 | 33 | $+63 \%$ |

Average House and Condo Rental Price, Long Term July - December (6 months)


Avg. DOM Rental Closings, Long Term, July - December


## House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October



## Year End 2023 Rental Report

## Ridgefield Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 23 | $\mathbf{1 6}$ | $+\mathbf{+ 4 3 . 8 \%}$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 4,423$ | $\$ 4,553$ | $-2.8 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.22$ | $\$ 2.13$ | $+4.2 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 37 | 31 | $+16.7 \%$ |
| Condos: Number Rented, Long Term | 18 | 23 | $-21.7 \%$ |
| Condos: Average Rented Price, Long Term | $\$ 2,893$ | $\$ 2,363$ | $+22.4 \%$ |
| Condos: Average Rental Price Per Sq. Ft., Long Term | $\$ 2.36$ | $\$ 2.31$ | $+2.1 \%$ |
| Condo: Average Cumulative DOM, Long Term | 35 | 18 | $+94 \%$ |

## Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings,
Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Year End 2023 Rental Report

## Redding Overview

## House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 6 | 12 | $\mathbf{- 5 0 \%}$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 3,325$ | $\$ 4,242$ | $-21.6 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 2.40$ | $\$ 1.92$ | $+25.1 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 30 | 34 | $-10.1 \%$ |

## Average House and Condo Rental Price, Long Term July - December (6 months)



Avg. DOM Rental Closings, Long Term, July - December


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


## Easton Overview

House and Condo, Long-Term Rental Closings, July - December (6 Months)

| July - December (6 Months) | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ | \% CHANGE |
| :--- | :---: | :---: | :---: |
| Single Family Houses: Number Rental Closings, Long Term | 6 | 7 | $-14.3 \%$ |
| Single Family Houses: Average Rented Price, Long Term | $\$ 4,258$ | $\$ 4,557$ | $-6.6 \%$ |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | $\$ 1.86$ | $\$ 1.63$ | $+14 \%$ |
| Single Family Houses: Average Cumulative DOM, Long Term | 23 | 46 | $-50.2 \%$ |

## Easton Average House Rental Price, <br> Long Term, July - December (6 months)



Eastong Avg. DOM
Rental Closings, July - Dec.


House and Condo Rental Closings, Long Term, by \# of Bedrooms, May - October


# Contact Us 

Year End 2023 CT Rental Report

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