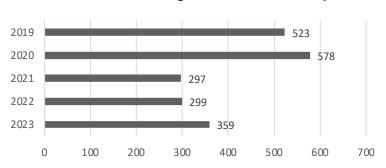


BHS THE Craft of Research

Brown Harris Stevens - Rental Report

Lower Fairfield County - House Rentals, November 2022 - April 2023 (6 Months)

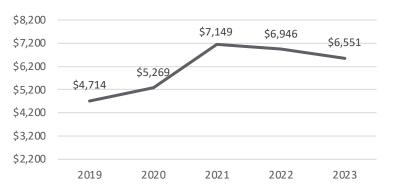
Total Houses Rented, Long Term, November - April (6 Months)



Long-term house leases have seen a 20% rise from November to April compared to the previous year. This increase can be attributed, at least in part, to more potential buyers opting for rentals in response to higher mortgage rates, as well as low inventory of houses for sale. The limited inventory has also led to an increase in rental renewals. Despite this growth, the current number of signed leases is still 38% lower than the corresponding six-month period in 2020.

Average House Rental Price, Long Term, Nov. - Apr.

Over the past six months, the average rental price for a single-family house in Lower Fairfield County was \$6,551, a 6% decrease from a year ago. Since pre-pandemic 2019, however, we've seen a 39% increase in the average rental price and a 51% rise in the rental closing price per square foot.



Town Comparison: Houses Rented, Long Term, November - April (6 Months)

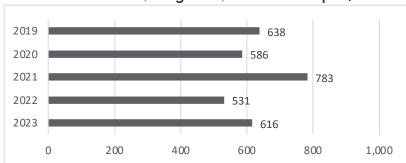
| Town | | # Rented | | A | verage Rental P | rice |
|------------------|------|----------|----------|----------|-----------------|----------|
| | 2023 | 2022 | % change | 2023 | 2022 | % change |
| All of Greenwich | 83 | 72 | +15.3% | \$10,045 | \$10,620 | -5.4% |
| Darien | 9 | 9 | 0% | \$7,017 | \$6,500 | +7.9% |
| Easton | 6 | 4 | +50% | \$7,050 | \$3,375 | +108.9% |
| Fairfield | 51 | 34 | +50% | \$4,465 | \$5,081 | -12.1% |
| New Canaan | 20 | 14 | +42.9% | \$8,198 | \$8,939 | -8.3% |
| Norwalk | 46 | 48 | -4.2% | \$5,673 | \$4,408 | +28.7% |
| Redding | 10 | 6 | +66.7% | \$3,715 | \$3,458 | +7.4% |
| Ridgefield | 20 | 10 | +100% | \$4,191 | \$3,035 | +38.1% |
| Stamford | 53 | 56 | -5.4% | \$4,898 | \$4,955 | -1.1% |
| Weston | 8 | 6 | +33.3% | \$6,687 | \$9,000 | -25.7% |
| Westport | 41 | 23 | +78.3% | \$6,618 | \$12,032 | -45% |
| Wilton | 12 | 17 | -29.4% | \$4,554 | \$4,203 | +8.4% |

^{*} Lower Fairfield County in this report includes Greenwich, Stamford, Darien, New Canaan, Norwalk, Westport, Wilton, Fairfield, Ridgefield, Weston, Redding, and Easton.

Brown Harris Stevens - Rental Report

Lower Fairfield County, Condo Rentals, November 2022 - April 2023 (6 Months)

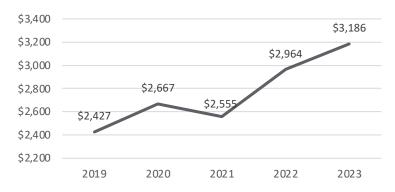
Total Condos Rented, Long Term, November - April (6



There were 659 condo leases signed between November and April, a 16% year-over-year increase. Stamford and Norwalk, which account for more than half of all condo rentals in Lower Fairfield County, experienced a combined 23% increase compared to the same period in 2022.

From November through April, the average rent for a Condo/Co-op was \$3,186, a 7% increase compared to last year and a substantial 25% increase from the same period in 2021. The median rental price also rose 11% year-over-year to \$2,550. Additionally, the rental price per square foot for condos rose to \$2.87, an 11% increase from last year and up 18% from 2021.

Average Condo Rental Price, Long Term, Nov. - Apr.



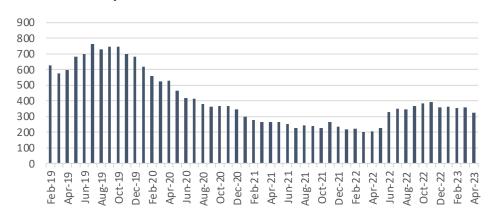
Town Comparison: Condos Rented, Long-Term, November - April (6 Months)

| Town | | # Rented | | A | verage Rental P | Price |
|------------------|------|----------|----------|---------|-----------------|----------|
| | 2023 | 2022 | % change | 2023 | 2022 | % change |
| All of Greenwich | 67 | 69 | -2.9% | \$6,852 | \$5,457 | +25.6% |
| Darien | 12 | 9 | +33.3% | \$5,850 | \$5,354 | +9.3% |
| Fairfield | 26 | 32 | -18.8% | \$3,508 | \$2,984 | +17.6% |
| New Canaan | 13 | 16 | -18.8% | \$4,653 | \$4,692 | -0.8% |
| Norwalk | 146 | 95 | +53.7% | \$2,384 | \$2,252 | +5.9% |
| Ridgefield | 10 | 10 | 0% | \$2,500 | \$2,610 | -4.2% |
| Stamford | 325 | 287 | +13.2% | \$2,567 | \$2,377 | +8% |
| Westport | 13 | 10 | +30% | \$4,992 | \$4,815 | +3.7% |
| Wilton | 4 | 3 | +33.3% | \$2,369 | \$2,817 | -15.9% |

last

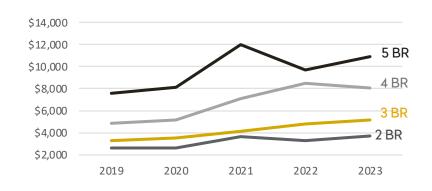
Lower Fairfield County

Active Inventory of House and Condos Rentals, 2019 - 2023



A total of 327 long-term rentals were available at the end of April 2023, an increase of 58% from April of 2022. However, inventory levels remain about half of what they were prior to the pandemic.

House Average Rental Price, Nov. - Apr., by Bedroom Count



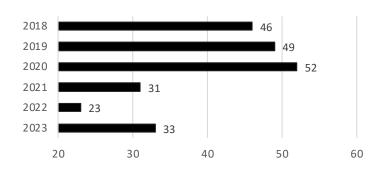
Between November and April, there were 356 long term, single-family houses rented, with the majority (91%) consisting of houses with 2 to 5 bedrooms. Notably, the average price for a 4-bedroom house increased by 66% compared to 2019, the largest increase among all bedroom counts.

House and Condo Average Monthly Rental Price, November - April 2023

| Town | Average Lease Price by Number of Bedrooms - Long Term Rentals | | | | | |
|------------------|---|---------|---------|----------|----------|----------|
| | 1BR | 2BR | 3BR | 4BR | 5BR | 6BR |
| Darien | \$3,750 | \$5,776 | \$6,263 | \$9,575 | \$8,800 | |
| Easton | \$2,300 | | \$3,300 | \$23,400 | \$5,000 | |
| Fairfield | \$2,652 | \$3,148 | \$4,323 | \$6,756 | \$5,375 | |
| All of Greenwich | \$3,103 | \$5,254 | \$7,883 | \$10,986 | \$14,825 | \$17,833 |
| New Canaan | \$2,363 | \$3,690 | \$5,684 | \$9,850 | \$9,250 | \$8,900 |
| Norwalk | \$2,045 | \$2,652 | \$5,023 | \$6,988 | \$5,400 | |
| Redding | \$2,200 | \$2,750 | \$4,000 | \$4,900 | | |
| Ridgefield | \$2,416 | \$3,179 | \$3,519 | \$6,500 | \$5,748 | |
| Rowayton | | | \$7,725 | \$9,267 | | |
| Stamford | \$2,124 | \$2,989 | \$4,231 | \$5,725 | \$6,625 | \$9,100 |
| Weston | \$3,125 | | \$4,475 | \$4,650 | | \$27,000 |
| Westport | \$2,833 | \$5,112 | \$5,772 | \$7,381 | \$15,933 | \$12,000 |
| Wilton | \$1,900 | \$2,850 | \$4,013 | \$5,200 | \$11,000 | |

Lower Fairfield County

Median Days on Market for Rented Houses and Condos, November - April



With persistently low inventory levels compared to historical norms, strong competition continues for renters. Between November and April, the median days on the market for rental closings stood at 33, showing a slight increase from the previous year but still reflecting a fast pace at 37% fewer days than in 2020.

Average Short-Term House Rental Price, Nov. - Apr.



Between November and April 2023, the 62 short-term signed leases ranged in price from \$2,000 to \$56,000 with an average price of \$14,604, a 20% decrease from the previous year. The average price per square foot for short-term rentals of \$4.50 reflected an 11% decline compared to a year ago.

Average Long Term Rental Price, Houses and Condos, by Town

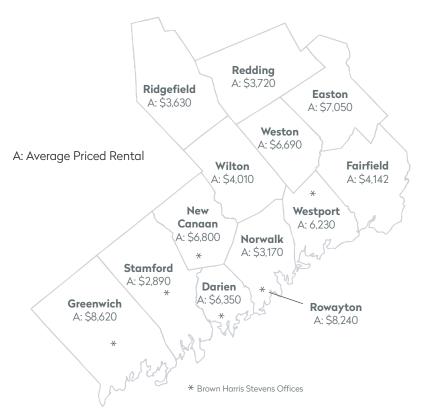
To the right is a look at the average price for signed long term rentals for each Lower Fairfield County town from November 2022 - April, 2023.

All data in report sourced from Connecticut Smart MLS and Greenwich MLS.

Short Term rentals are listings with a rental term of only short-term length (For example: "Short Term" "Summer" "Academic Year".)

Long Term rentals are listings with a rental term of only long-term length (For example: "Long Term" "Yearly" "Two Year.")

Flexible Term rentals are listings with a rental term of "Flexible" or offered as both long term and short term. Condos include condos and co-ops.

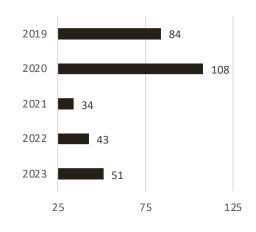


All of Greenwich Overview

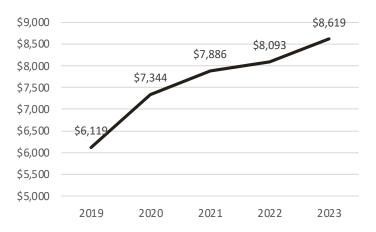
House and Condo, Long-Term Rentals, November - April (6 Months)

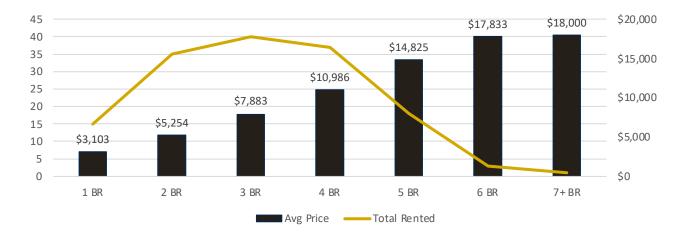
| Single Family Houses: Number Rented, Long Term | 83 | | |
|--|----------|----------|--------|
| | 30 | 72 | +15.3% |
| Single Family Houses: Average Rented Price, Long Term | \$10,045 | \$10,620 | -5.4% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$3.72 | \$3.55 | +4.6% |
| Single Family Houses: Average Cumulative DOM, Long Term | 53 | 50 | +5.7% |
| Condos: Number Rented, Long Term | 67 | 69 | -2.9% |
| Condos: Average Rented Price, Long Term | \$6,852 | \$5,457 | +25.6% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$3.91 | \$3.24 | +20.6% |
| Condo: Average Cumulative DOM, Long Term | 49 | 35 | +36.8% |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



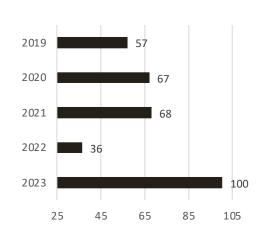


Stamford Overview

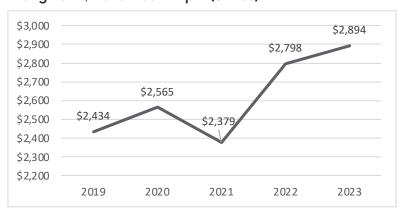
House and Condo, Long-Term Rentals, November - April (6 Months)

| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 53 | 56 | -5.4% |
| Single Family Houses: Average Rented Price, Long Term | \$4,898 | \$4,955 | -1.1% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.00 | \$1.94 | +3.2% |
| Single Family Houses: Average Cumulative DOM, Long Term | 38 | 36 | +3.2% |
| Condos: Number Rented, Long Term | 325 | 287 | +13.2% |
| Condos: Average Rented Price, Long Term | \$2,567 | \$2,377 | +8% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$2.74 | \$2.46 | +11.2% |
| Condo: Average Cumulative DOM, Long Term | 111 | 36 | +203.5% |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



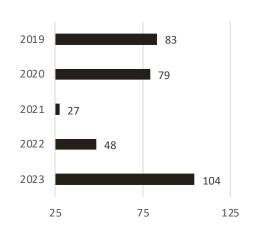


Darien Overview

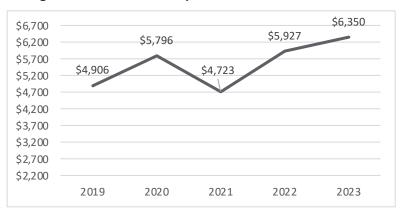
House and Condo, Long-Term Rentals, November - April (6 Months)

| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 9 | 9 | 0% |
| Single Family Houses: Average Rented Price, Long Term | \$7,017 | \$6,500 | +7.9% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.89 | \$3.37 | -14.3% |
| Single Family Houses: Average Cumulative DOM, Long Term | 68 | 47 | +43.5% |
| Condos: Number Rented, Long Term | 12 | 9 | +33.3% |
| Condos: Average Rented Price, Long Term | \$5,850 | \$5,354 | +9.3% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$4.13 | \$3.45 | +19.8% |
| Condo: Average Cumulative DOM, Long Term | 132 | 50 | +166.4% |
| | | | |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



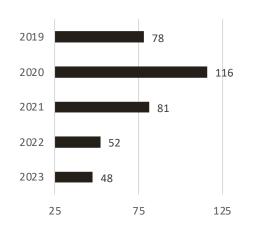


New Canaan Overview

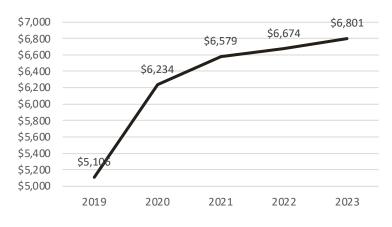
House and Condo, Long-Term Rentals, November - April (6 Months)

| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 20 | 14 | +42.9% |
| Single Family Houses: Average Rented Price, Long Term | \$8,198 | \$8,939 | -8.3% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.71 | \$2.63 | +3.2% |
| Single Family Houses: Average Cumulative DOM, Long Term | 35 | 48 | -26.6% |
| Condos: Number Rented, Long Term | 13 | 16 | -18.8% |
| Condos: Average Rented Price, Long Term | \$4,653 | \$4,692 | -0.8% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$2.72 | \$3.11 | -12.5% |
| Condo: Average Cumulative DOM, Long Term | 67 | 56 | +19.5% |
| | | | |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



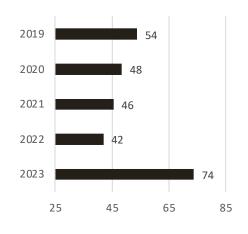


Norwalk Overview

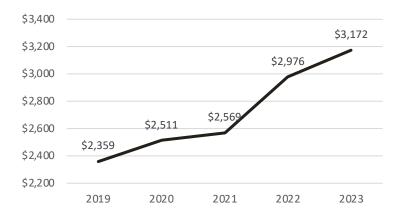
House and Condo, Long-Term Rentals, November - April (6 Months)

| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 46 | 48 | -4.2% |
| Single Family Houses: Average Rented Price, Long Term | \$5,673 | \$4,408 | +28.7% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.60 | \$2.24 | +15.9% |
| Single Family Houses: Average Cumulative DOM, Long Term | 40 | 32 | +27.4% |
| Condos: Number Rented, Long Term | 146 | 95 | +53.7% |
| Condos: Average Rented Price, Long Term | \$2,384 | \$2,252 | +5.9% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$2.68 | \$2.37 | +12.8% |
| Condo: Average Cumulative DOM, Long Term | 84 | 47 | +78.9% |
| | | | |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



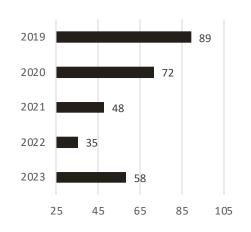


Wilton Overview

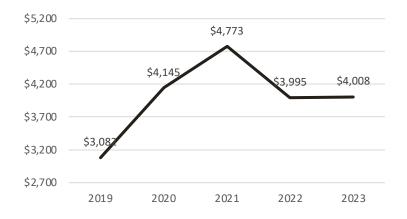
House and Condo, Long-Term Rentals, November - April (6 Months)

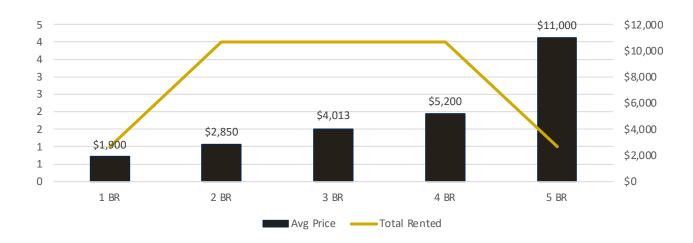
| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 12 | 17 | -29.4% |
| Single Family Houses: Average Rented Price, Long Term | \$4,554 | \$4,203 | +8.4% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.28 | \$2.29 | -0.5% |
| Single Family Houses: Average Cumulative DOM, Long Term | 63 | 37 | +69.1% |
| Condos: Number Rented, Long Term | 4 | 3 | +33.3% |
| Condos: Average Rented Price, Long Term | \$2,369 | \$2,817 | -15.9% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$2.37 | \$2.43 | -2.7% |
| Condo: Average Cumulative DOM, Long Term | 44 | 23 | +86.4% |
| | | | |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



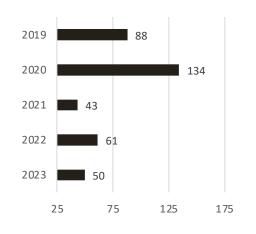


Westport Overview

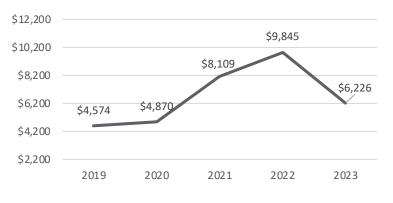
House and Condo, Long-Term Rentals, November - April (6 Months)

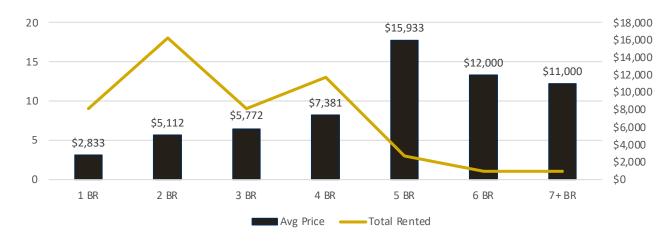
| 2023 | 2022 | % CHANGE |
|---------|--|--|
| 41 | 23 | +78.3% |
| \$6,618 | \$12,032 | -45% |
| \$3.12 | \$3.43 | -8.9% |
| 55 | 63 | -13.2% |
| 13 | 10 | +30% |
| \$4,992 | \$4,815 | +3.7% |
| \$3.57 | \$4.11 | -13.1% |
| 32 | 57 | -43% |
| | 41 \$6,618 \$3.12 55 13 \$4,992 \$3.57 | 41 23 \$6,618 \$12,032 \$3.12 \$3.43 55 63 13 10 \$4,992 \$4,815 \$3.57 \$4.11 |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



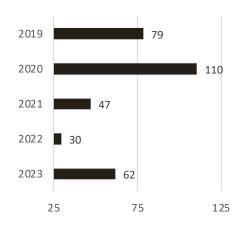


Weston Overview

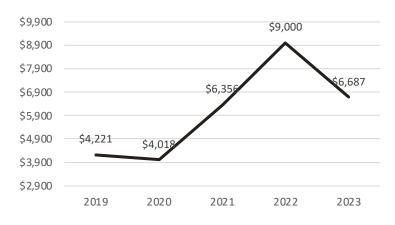
House and Condo, Long-Term Rentals, November - April (6 Months)

| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 8 | 6 | +33.3% |
| Single Family Houses: Average Rented Price, Long Term | \$6,687 | \$9,000 | -25.7% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$3.62 | \$2.38 | +52.4% |
| Single Family Houses: Average Cumulative DOM, Long Term | 62 | 30 | +109.3% |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



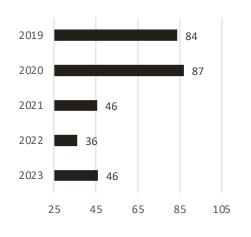


Fairfield Overview

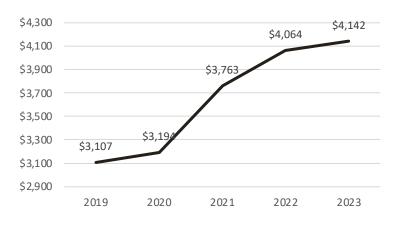
House and Condo, Long-Term Rentals, November - April (6 Months)

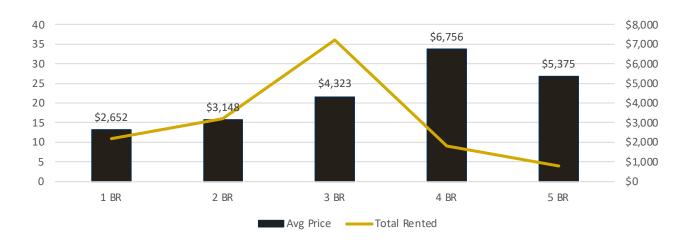
| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 51 | 34 | +50% |
| Single Family Houses: Average Rented Price, Long Term | \$4,465 | \$5,081 | -12.1% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.40 | \$2.91 | -17.6% |
| Single Family Houses: Average Cumulative DOM, Long Term | 45 | 41 | +11.4% |
| Condos: Number Rented, Long Term | 26 | 32 | -18.8% |
| Condos: Average Rented Price, Long Term | \$3,508 | \$2,984 | +17.6% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$2.60 | \$2.21 | +17.5% |
| Condo: Average Cumulative DOM, Long Term | 47 | 31 | +51.1% |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



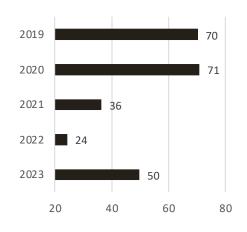


Ridgefield Overview

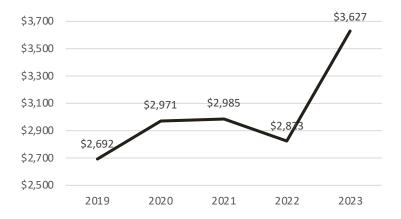
House and Condo, Long-Term Rentals, November - April (6 Months)

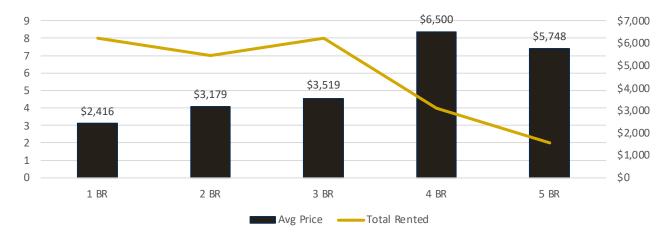
| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 20 | 10 | +100% |
| Single Family Houses: Average Rented Price, Long Term | \$4,191 | \$3,035 | +38.1% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.25 | \$2.24 | +0.6% |
| Single Family Houses: Average Cumulative DOM, Long Term | 59 | 19 | +211.6% |
| Condos: Number Rented, Long Term | 10 | 10 | 0% |
| Condos: Average Rented Price, Long Term | \$2,500 | \$2,610 | -4.2% |
| Condos: Average Rental Price Per Sq. Ft., Long Term | \$2.28 | \$1.87 | +22% |
| Condo: Average Cumulative DOM, Long Term | 31 | 30 | +5.4% |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



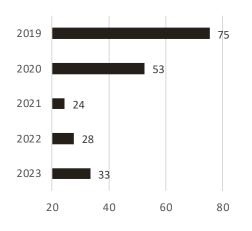


Redding Overview

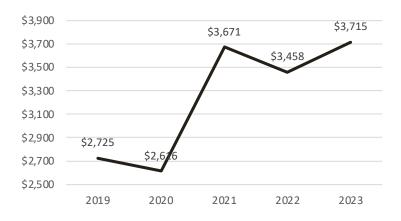
House and Condo, Long-Term Rentals, November - April (6 Months)

| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 10 | 6 | +66.7% |
| Single Family Houses: Average Rented Price, Long Term | \$3,715 | \$3,458 | +7.4% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$2.37 | \$2.29 | +3.5% |
| Single Family Houses: Average Cumulative DOM, Long Term | 33 | 28 | +20.7% |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)



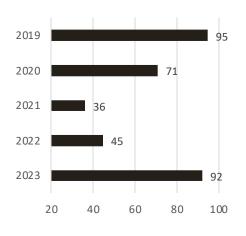


Easton Overview

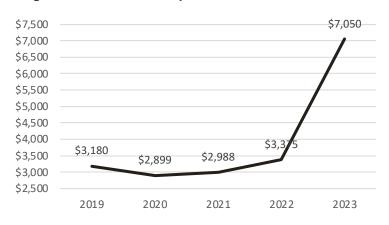
House and Condo, Long-Term Rentals, November - April (6 Months)

| November - April (6 Months) | 2023 | 2022 | % CHANGE |
|--|---------|---------|----------|
| Single Family Houses: Number Rented, Long Term | 6 | 4 | +50% |
| Single Family Houses: Average Rented Price, Long Term | \$7,050 | \$3,375 | +108.9% |
| Single Family Houses: Average Price Per Sq. Ft., Long Term | \$1.99 | \$1.56 | +27.4% |
| Single Family Houses: Average Cumulative DOM, Long Term | 92 | 45 | +106% |

Days on Market, Long Term Rentals, November - April (6 mos)



Average Rental Price, House and Condos Long Term, November - April (6 mos)





Contact Us

Spring 2023 CT Rental Report

Greenwich

125 Mason Street Greenwich, CT 06830 203.869.8100

Darien

671 Boston Post Road Darien, CT 06820 203.655.1418

Rowayton

140 Rowayton Avenue Rowayton, CT 06853 203.853.1419

New Canaan

183 Elm Street New Canaan, CT 06840 203.966.7800

Stamford

1099 High Ridge Road Stamford, CT 06905 203.329.8801

Westport

56 Post Road East Westport, CT 06880 203.221.0666

BHS Relocation Services

445 Park Avenue, 10th Floor New York, NY 10022 212-381-6521

BHS THE Craft OF Research

© 2023 by Brown Harris Stevens. All Rights Reserved. This information may not be copied, used or distributed without Brown Harris Stevens' consent. While information is believed true, no guaranty is made of accuracy.

Report prepared by Brian Cleary, Brown Harris Stevens









