

Brown Harris Stevens THE Craft OF Research

Highlights

RENTAL CONCESSIONS REPORT

December 2024

- December saw the number of listings in doorman buildings offering concessions rise to 6.82%.
- At 12.61%, Midtown West remains the market area offering the highest number of listings with concessions.
- On average, total concessions offered in doorman buildings ticked up 1% from last month to 1.41 months.
- The highest average concessions in December were posted in Upper Manhattan East, at 3.5 months.

DEFINITIONS

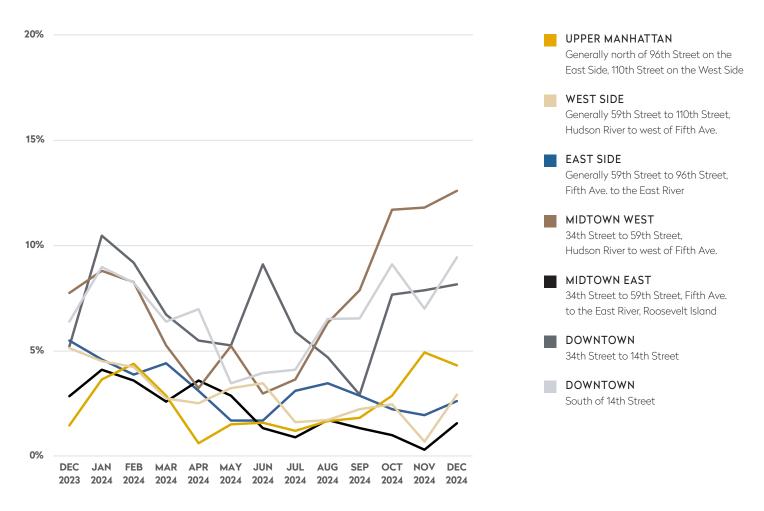
LISTINGS Rental listings transmitted through the Real Estate Board of New York's listing service at the beginning of the month.

TOTAL CONCESSIONS Includes both free rent and owner-paid fees on a monthly basis.



Total Concessions

% OF NEW LISTINGS OFFERING CONCESSIONS



AVERAGE CONCESSIONS IN MONTHS

	DEC 2024	NOV 2024	ОСТ 2024	SEP 2024	AUG 2024	JUL 2024	JUN 2024	MAY 2024	APR 2024	MAR 2024	FEB 2024	JAN 2024	DEC 2023
14TH - 34TH STREET	1.38	1.44	1.46	1.32	1.25	0.92	1.19	1.37	1.38	1.72	1.47	1.56	1.48
EAST SIDE	1.19	1.17	1.44	1.06	1.18	1.33	1.00	1.00	1.12	1.02	1.34	1.36	1.29
MIDTOWN EAST	1.60	1.00	1.36	1.10	1.06	1.87	2.00	1.75	0.85	1.48	1.86	1.86	1.00
MIDTOWN WEST	1.31	1.24	1.36	1.53	1.03	1.08	1.10	1.11	1.45	1.12	1.45	1.54	1.45
SOUTH OF 14TH STREET	1.34	1.48	1.33	1.38	1.09	1.28	1.03	1.21	1.05	1.40	1.39	1.51	1.51
UPPER MANHATTAN	3.50	2.00	1.40	0.93	1.05	1.17	1.40	1.33	1.00	0.93	1.43	1.80	1.00
WEST SIDE	1.23	1.50	2.53	1.97	1.39	1.80	1.75	1.33	1.28	1.23	1.42	1.38	1.24
TOTAL	1.41	1.39	1.43	1.41	1.12	1.21	1.24	1.30	1.17	1.35	1.46	1.54	1.39

Contact Us

DECEMBER 2024

RENTAL CONCESSIONS REPORT

East Side

445 Park Avenue New York, NY 10022 212-906-9200

West Side / Broadway

1934 Broadway New York, NY 10023 212-588-5600

Flatiron

130 Fifth Avenue New York, NY 10011 212-906-0500

Union Square

100 Fifth Avenue, 2nd Floor New York, NY 10011 212-381-6500

SoHo

451 West Broadway New York, NY 10012 212-381-4200

Tribeca

43 North Moore Street New York, NY 10013 212-452-4500

Harlem

2169 Frederick Douglass Boulevard New York, NY 10026 212–381–2570

Development Marketing

451 West Broadway New York, NY 10012 212-521-5757

BHS Relocation Services

445 Park Avenue, 10th Floor New York, NY 10022 212-381-6521

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