

Brown Harris Stevens THE Craft of Research

# Highlights

### RENTAL CONCESSIONS REPORT

### June 2024

- · While increasing from May, the percentage of listings in doorman buildings offering concessions is down 33% from a year ago.
- The market area offering the highest number of listings with concessions was Downtown between 14th and 34th Streets with 9.10%.
- Doorman buildings averaged 1.24 months in total concessions in June, a decline of 5% from a month ago.
- The highest average concessions in June were posted in Midtown East with 2.0 months.

### **DEFINITIONS**

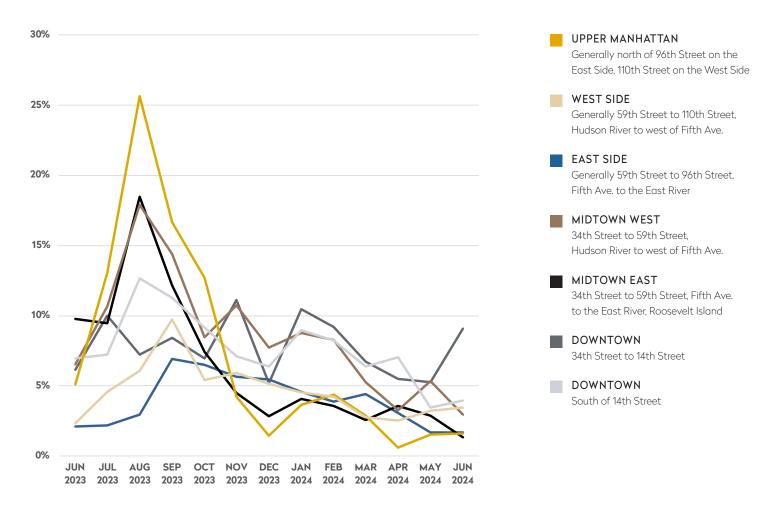
**LISTINGS** Rental listings transmitted through the Real Estate Board of New York's listing service at the beginning of the month.

**TOTAL CONCESSIONS** Includes both free rent and owner-paid fees on a monthly basis.



# **Total Concessions**

### % OF NEW LISTINGS OFFERING CONCESSIONS



### AVERAGE CONCESSIONS IN MONTHS

	JUN 2024	MAY 2024	APR 2024	MAR 2024	FEB 2024	JAN 2024	DEC 2023	NOV 2023	OCT 2023	SEP 2023	AUG 2023	JUL 2023	JUN 2023
14TH - 34TH STREET	1.19	1.37	1.38	1.72	1.47	1.56	1.48	1.38	1.41	1.37	1.19	1.44	1.30
EAST SIDE	1.00	1.00	1.12	1.02	1.34	1.36	1.29	1.55	1.24	1.29	1.00	1.00	1.23
MIDTOWN EAST	2.00	1.75	0.85	1.48	1.86	1.86	1.00	1.90	1.77	2.31	1.72	1.75	1.52
MIDTOWN WEST	1.10	1.11	1.45	1.12	1.45	1.54	1.45	1.64	1.35	1.20	1.13	1.02	0.94
SOUTH OF 14TH STREET	1.03	1.21	1.05	1.40	1.39	1.51	1.51	1.37	1.29	1.20	0.98	1.32	1.38
UPPER MANHATTAN	1.40	1.33	1.00	0.93	1.43	1.80	1.00	1.28	1.38	1.61	1.25	1.43	1.39
WEST SIDE	1.75	1.33	1.28	1.23	1.42	1.38	1.24	1.23	1.79	1.62	1.29	0.79	1.14
TOTAL	1.24	1.30	1.17	1.35	1.46	1.54	1.39	1.48	1.43	1.50	1.23	1.31	1.29

# Contact Us

## **JUNE 2024**

### **RENTAL CONCESSIONS REPORT**

### **East Side**

445 Park Avenue New York, NY 10022 212-906-9200

### West Side / Broadway

1934 Broadway New York, NY 10023 212-588-5600

### **Flatiron**

130 Fifth Avenue New York, NY 10011 212-906-0500

### **Union Square**

100 Fifth Avenue, 2nd Floor New York, NY 10011 212-381-6500

### SoHo

451 West Broadway New York, NY 10012 212-381-4200

### Tribeca

43 North Moore Street New York, NY 10013 212-452-4500

### Harlem

2169 Frederick Douglass Boulevard New York, NY 10026 212-381-2570

### **Development Marketing**

451 West Broadway New York, NY 10012 212-521-5757

### **BHS Relocation Services**

445 Park Avenue, 10th Floor New York, NY 10022 212-381-6521

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