

# Highlights

### RENTAL CONCESSIONS REPORT

### February 2025

- February saw the percentage of new listings offering concessions drop 21% from the prior month.
- Downtown, South of 14th Street, posted the largest number of listings with concessions at 8.66%.
- Total average concessions dipped slightly from January to 1.19 months.
- The highest average concessions in February were posted in Midtown East with 2.13 months.

### **DEFINITIONS**

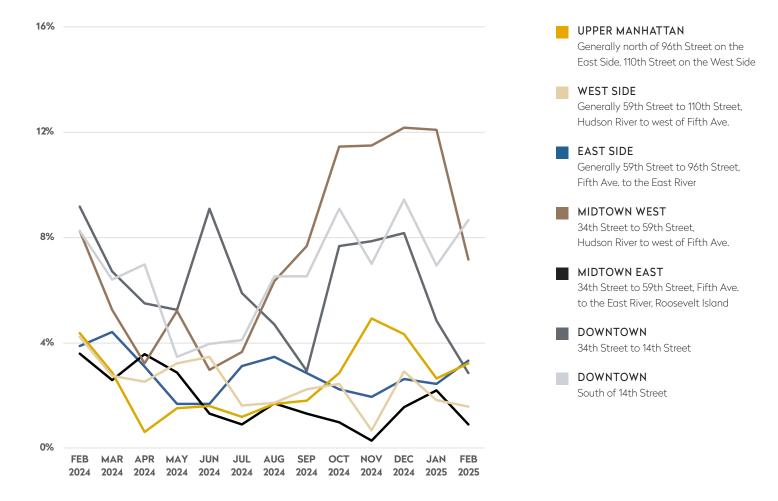
**LISTINGS** Rental listings transmitted through the Real Estate Board of New York's listing service at the beginning of the month.

**TOTAL CONCESSIONS** Includes both free rent and owner-paid fees on a monthly basis.



# **Total Concessions**

### % OF NEW LISTINGS OFFERING CONCESSIONS



### AVERAGE CONCESSIONS IN MONTHS

	FEB 2025	JAN 2025	DEC 2024	NOV 2024	OCT 2024	SEP 2024	AUG 2024	JUL 2024	JUN 2024	MAY 2024	APR 2024	MAR 2024	FEB 2024
14TH - 34TH STREET	1.32	1.42	1.38	1.44	1.46	1.32	1.25	0.92	1.19	1.37	1.38	1.72	1.47
EAST SIDE	1.48	1.26	1.19	1.17	1.44	1.06	1.18	1.33	1.00	1.00	1.12	1.02	1.34
MIDTOWN EAST	2.13	1.80	1.60	1.00	1.36	1.10	1.06	1.87	2.00	1.75	0.85	1.48	1.86
MIDTOWN WEST	1.20	1.14	1.31	1.24	1.36	1.53	1.03	1.08	1.10	1.11	1.45	1.12	1.45
SOUTH OF 14TH STREET	1.03	1.14	1.34	1.48	1.33	1.38	1.09	1.28	1.03	1.21	1.05	1.40	1.39
UPPER MANHATTAN	1.60	1.40	3.50	2.00	1.40	0.93	1.05	1.17	1.40	1.33	1.00	0.93	1.43
WEST SIDE	0.99	0.71	1.23	1.50	2.53	1.97	1.39	1.80	1.75	1.33	1.28	1.23	1.42
TOTAL	1.19	1.21	1.41	1.39	1.43	1.41	1.12	1.21	1.24	1.30	1.17	1.35	1.46

# Contact Us

## FEBRUARY 2025

### **RENTAL CONCESSIONS REPORT**

### **East Side**

445 Park Avenue New York, NY 10022 212-906-9200

### West Side / Broadway

1934 Broadway New York, NY 10023 212-588-5600

### **Flatiron**

130 Fifth Avenue New York, NY 10011 212-906-0500

### **Union Square**

100 Fifth Avenue, 2nd Floor New York, NY 10011 212-381-6500

### SoHo

451 West Broadway New York, NY 10012 212-381-4200

### Tribeca

43 North Moore Street New York, NY 10013 212-452-4500

### Harlem

2169 Frederick Douglass Boulevard New York, NY 10026 212-381-2570

### **Development Marketing**

451 West Broadway New York, NY 10012 212-521-5757

### **BHS Relocation Services**

445 Park Avenue, 10th Floor New York, NY 10022 212-381-6521

BHS THE Craft of Research

 $\label{eq:continuous} \textbf{Prepared by Lisa Rae Castrigno}, \textbf{SVP of Research}, \textbf{Brown Harris Stevens}.$ 

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