

# Jan

2024  
NEW LISTINGS  
RENTAL  
CONCESSIONS  
REPORT

MANHATTAN DOORMAN BUILDINGS

RENTAL CONCESSIONS

**Brown Harris Stevens** THE Craft of Research

# Highlights

## RENTAL CONCESSIONS REPORT

January 2024

- January saw a increase of 32% in new listings offering concessions compared to last month.
- The market area offering the highest number of listings with concessions was Downtown between 14th and 34th Streets with 10.48%.
- Doorman buildings averaged 1.54 months in total concessions in January, an increase of 11% from a year ago.
- Midtown East posted the highest average concession amount with 1.86 months.

### DEFINITIONS

**LISTINGS** Rental listings transmitted through the Real Estate Board of New York's listing service at the beginning of the month.

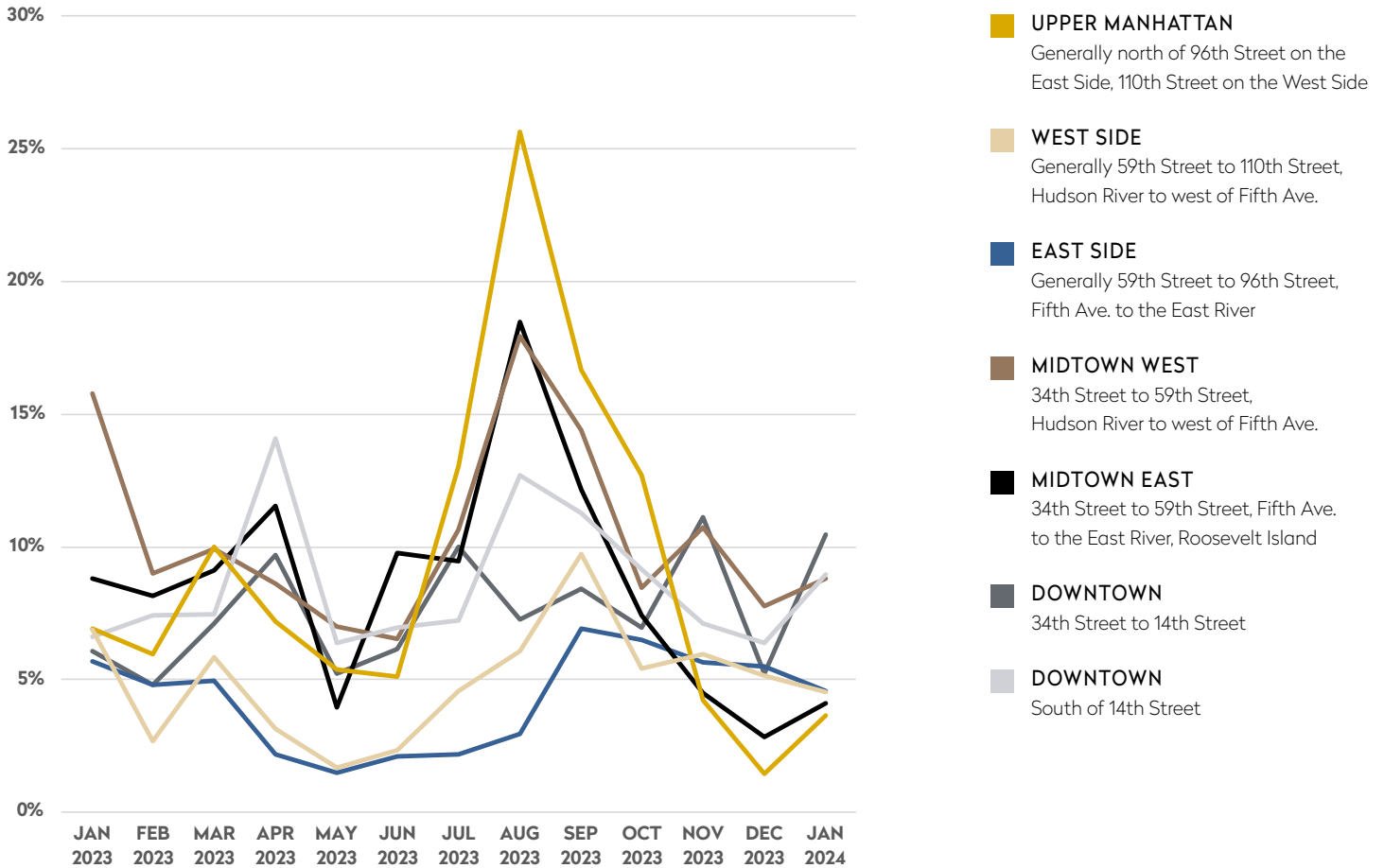
**TOTAL CONCESSIONS** Includes both free rent and owner-paid fees on a monthly basis.



BHSID 22866873

# Total Concessions

% OF NEW LISTINGS OFFERING CONCESSIONS



AVERAGE CONCESSIONS IN MONTHS

	JAN 2024	DEC 2023	NOV 2023	OCT 2023	SEP 2023	AUG 2023	JUL 2023	JUN 2023	MAY 2023	APR 2023	MAR 2023	FEB 2023	JAN 2023
14TH - 34TH STREET	1.56	1.48	1.38	1.41	1.37	1.19	1.44	1.30	1.30	1.18	1.39	1.49	1.13
EAST SIDE	1.36	1.29	1.55	1.24	1.29	1.00	1.00	1.23	0.94	1.05	1.46	1.33	1.37
MIDTOWN EAST	1.86	1.00	1.90	1.77	2.31	1.72	1.75	1.52	1.40	1.48	1.35	1.43	1.74
MIDTOWN WEST	1.54	1.45	1.64	1.35	1.20	1.13	1.02	0.94	1.12	1.09	1.45	1.08	1.37
SOUTH OF 14TH STREET	1.51	1.51	1.37	1.29	1.20	0.98	1.32	1.38	1.33	1.48	1.00	1.27	1.33
UPPER MANHATTAN	1.80	1.00	1.28	1.38	1.61	1.25	1.43	1.39	1.55	0.85	1.17	1.06	1.24
WEST SIDE	1.38	1.24	1.23	1.79	1.62	1.29	0.79	1.14	1.05	1.20	1.18	1.21	1.42
<b>TOTAL</b>	<b>1.54</b>	<b>1.39</b>	<b>1.48</b>	<b>1.43</b>	<b>1.50</b>	<b>1.23</b>	<b>1.31</b>	<b>1.29</b>	<b>1.26</b>	<b>1.31</b>	<b>1.29</b>	<b>1.27</b>	<b>1.39</b>

# Contact Us

**JANUARY 2024**

## RENTAL CONCESSIONS REPORT

### **East Side**

445 Park Avenue  
New York, NY 10022  
212-906-9200

### **West Side**

1934 Broadway  
New York, NY 10023  
212-588-5600

### **West Side/Columbus**

408 Columbus Avenue  
New York, NY 10024  
212-769-3000

### **Flatiron**

130 Fifth Avenue  
New York, NY 10011  
212-906-0500

### **Union Square**

100 Fifth Avenue, 2nd Floor  
New York, NY 10011  
212-381-6500

### **SoHo**

451 West Broadway  
New York, NY 10012  
212-381-4200

### **Tribeca**

43 North Moore Street  
New York, NY 10013  
212-452-4500

### **Harlem**

2169 Frederick Douglass Boulevard  
New York, NY 10026  
212-381-2570

### **Development Marketing**

451 West Broadway  
New York, NY 10012  
212-521-5757

### **BHS Relocation Services**

445 Park Avenue, 10th Floor  
New York, NY 10022  
212-381-6521

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