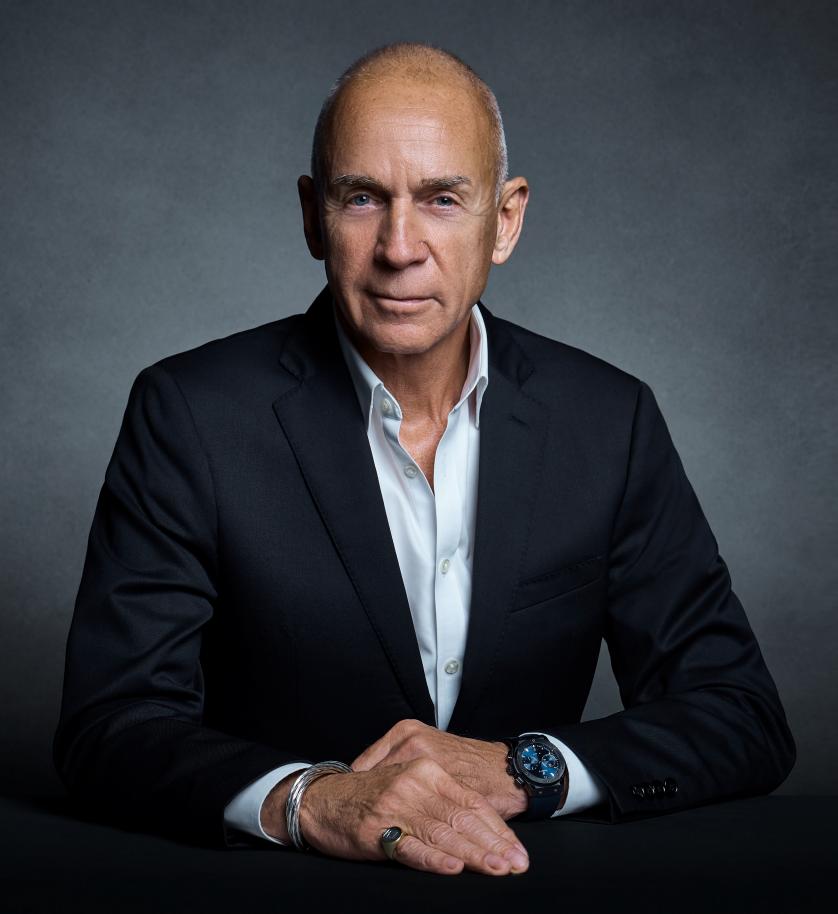
## THE CRAFT OF always keeping an open door



Hall Willkie (President, New York City) of Brown Harris Stevens is well known for his open-door policy. There are no guards at the gate. If you're an agent in need of advice, a different tactic, or a fresh idea, talk to Hall. The corporate ethos starts at the top, and all sales managers have adopted his approach, reinforcing the collaborative nature of work at Brown Harris Stevens.

Learn More at BrownHarrisStevens.com/join

Brown Harris Stevens

Mastery of the Craft