

BROWN HARRIS STEVENS

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AVENUE



Daniela V. Rivoir uses her trans-cultural past to connect with clients from near and far

Daniela V. Rivoir, a Senior Vice-President and Managing Director at Brown Harris Stevens who consistently ranks among the top-producing brokers at her firm answered a few questions.

What do you foresee for the future of New York real estate?

New York will continue to be a strong, resilient market, with enduring value as it remains such an important city and a capital of the world. Limited inventory of high-end properties, coupled with strong international interest and low interest rates, create a competitive environment.

What's is the most exciting part of your job? Without question, assembling a successful transaction that involves establishing a trusting business relationship with my clients and customers. I understand and consider that each person brings his or her own

personal history, shaped by his or her life experiences, to this process. Knowledge and information are shared to inform a most satisfying outcome.

What distinguishes you from others in the field? From the time I was a child I had the privilege to study and live within an international community. My proficiency in four languages French, English, Italian and German enhances my ability to communicate. Working as a marketing director for a European company contributed to my understanding of the financial markets and developed the skills needed in successful transactions. Brown Harris Stevens' intelligent analysis, excellent support and educational opportunities enable me to maintain my professional perspective. Our affiliation with Christie's International Real Estate gives us international representation, which I utilize extensively.



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