

# AVENUE

CONCERIGE 2012-2013

## CATERING TO THE INTERNATIONAL CLIENT

Brown Harris Stevens' Mark J. Cohen helps make the process seamless

### WHAT MAKES YOU A TOP BROKER?

Passion, depth of knowledge, attention to detail, and a relentless determination to exceed expectations.

### DESCRIBE YOUR KEY STRENGTHS?

Understanding the unique nuances of this market, and communicating it in a way that helps clients navigate it more effectively. I provide exceptionally comprehensive research to support making significant decisions. Knowledge and information is strength.

### DEFINE THE SERVICE YOU PROVIDE?

I offer a true full service that often extends beyond just finding a property; drawing on an experienced team of financial, legal and other professionals to make the process seamless.



Mark J. Cohen, Brown Harris Stevens

### YOU HAVE BECOME KNOWN AS A BROKER WHO SPECIALIZES IN INTERNATIONAL AND NON- NEW YORK BASED CLIENTS. TELL US ABOUT THAT.

Although I am a native New Yorker with deep roots in the city, I was fortunate to spend a good part of my life being educated, living and working abroad and other parts of the country. It seems only natural that that I have become a reliable bridge to this market who better understands the often more unique requirements of foreign or non-New York clients. As such, I have structured my business to provide all of the resources that make it possible to take the idea of owning a piece of this dynamic city and turn it into a reality.

**BROWN HARRIS STEVENS**  
Established 1873



### Mark J. Cohen

Vice President  
mcohen@bhsusa.com  
212-906-9241

EXCLUSIVE AFFILIATE OF  
**CHRISTIE'S**  
INTERNATIONAL REAL ESTATE

**BROWN HARRIS STEVENS.COM**

NEW YORK CITY • THE HAMPTONS • PALM BEACH

We are pledged to the letter and spirit of U.S. policy for the achievement of equal housing opportunity throughout the nation. We encourage and support an affirmative advertising and marketing program in which there are no barriers to obtaining housing because of race, color, religion, sex, handicap, familial status or national origin. 