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What do you think it is about you that attracts so many A-list clients?

"It is important to me to be efficient, establish trust and maintain my integrity. My understanding of the comparative markets, financial requirements and uniqueness of each deal strongly affects my work. My fluency in four languages allows me to communicate clearly with many of my multilingual clients."

For all of my real estate transactions, I listen carefully to each client's requests. Working as a marketing director for a Swiss company prepared me with the skills and knowledge necessary to conduct a successful transaction. I am adaptable in my marketing strategies, and flexible, and understand the trends in the financial markets. Brown Harris Stevens and our affiliation with Christie's International Real Estate provide excellent support, educational opportunities and an international representation that contribute to my professional perspectives.

It is also important to me to be efficient, establish trust and maintain my integrity. My understanding of the comparative markets, financial requirements and uniqueness of each deal strongly affects my work. My fluency in four languages allows me to communicate clearly with many of my multilingual clients.



What's your secret to striking a balance in your personal and professional life?

Having a professional assistant provides me the support needed to address the substance of a transaction and the important needs of my clients. Keeping current with my reading and my good friends and staying healthy with exercise also helps me create a comfortable balance between my personal and professional lives.

Tell us something that most people don't know about you.

From the time I was a child, my education and extracurricular activities at a prestigious Swiss boarding school prepared me with the essential skills to manage complex sales transactions. As a member of the ski team, I was trained to be attentive, diligent, and innovative, and to always seize the moment. Those skills have proven to be extremely valuable in my current profession. I am also an active sportswoman and an art collector of modern paintings.



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