

Houses & Condos

# Wilton

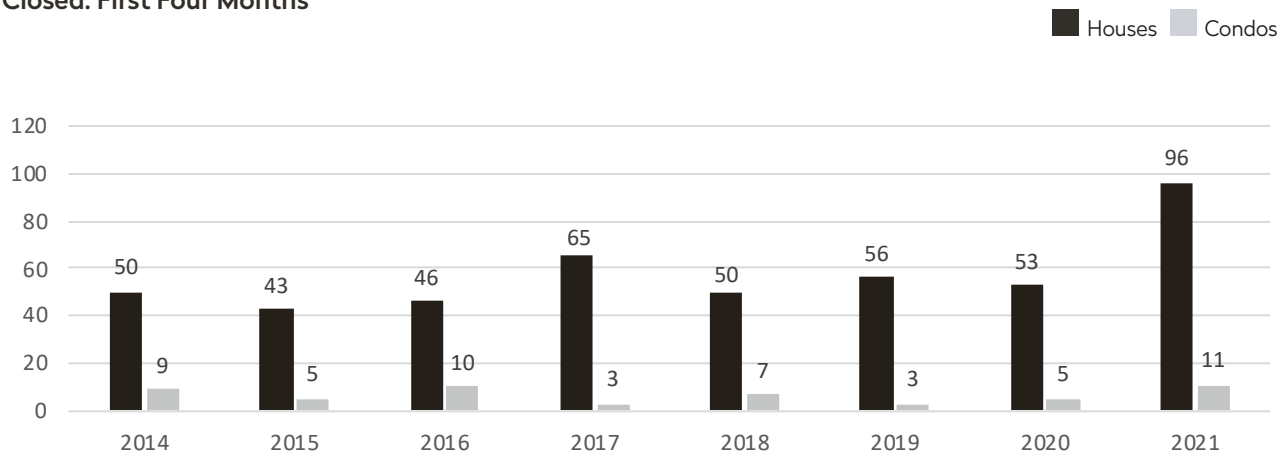
## Year to Date Through April 2021

Thirty-three houses closed in Wilton in April, a 136% increase from April of 2020, with the average closing price up 7% to \$952K. Houses on average sold for 102.2% of the list price, with 15 of the 33 properties selling for at or above the asking price. Meanwhile, the average cumulative days on the market for the sold houses was 110 days, a decrease of 35% from closings in April of last year, which averaged 170 days on market.



The 38 Wilton houses pending (houses with signed contracts yet to close) on April 30 had an average list price of \$1.2M.

### Closed: First Four Months



### # of Houses Closed: First Four Months

	2021	2020	%		2021	2020	% CHANGE
Under \$500K	10	9	+11.1%	Houses: Closings in April	33	14	+135.7%
\$500K-\$700K	19	12	+58.3%	Houses: Average Closing Price in April	\$951,985	\$886,179	+7.4%
\$700K-\$800K	14	12	+16.7%	Houses: Closings First Four Months	96	53	+81.1%
\$800K-\$900K	16	7	+128.6%	Houses: Average Closing Price First Four Months	\$941,457	\$778,102	+21%
\$900K-\$1M	9	4	+125%	Houses: Pending on April 30	38	16	+137.5%
\$1M-\$1.2M	10	4	+150%	Houses: Active Inventory on April 30	116	152	-23.7%
\$1.2M-\$1.5M	10	3	+233.3%	Condos: Closings First Four Months	11	5	+120%
\$1.5M-\$2M	3	2	+50%	Condos: Average Closing Price First Four Months	\$413,545	\$264,300	+56.5%
Over \$2M	5	0	NA	Condos: Active Inventory on April 30	10	21	-52.4%
				House & Condo \$ Volume of Closings First Four Mo.s	\$94,928,902	\$42,560,900	+123%

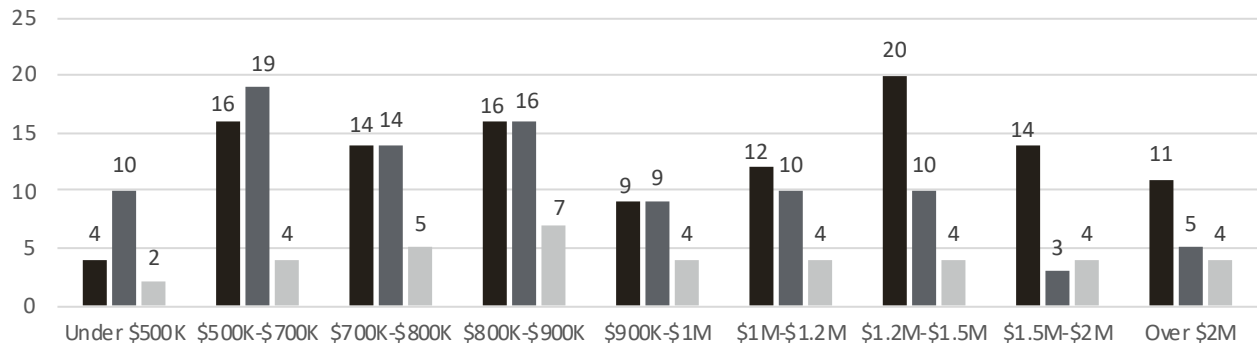
# Wilton

## Year to Date Through April 2021

### Houses Active/Closed/Pending 2021

#### Active/Pending as of April 30; Closed: First Four Months

■ Active ■ Closed ■ Pending



### Town Comparison: Sold Houses: First Four Months

Town	# of Closed Houses		% change	Average Closing Price		% change
	2021	2020		2021	2020	
Darien	106	81	+30.9%	\$1,702,285	\$1,395,587	+22%
Easton	43	35	+22.9%	\$756,438	\$535,763	+41.2%
Fairfield	277	181	+53%	\$911,899	\$777,766	+17.2%
All of Greenwich	285	137	+108%	\$2,997,407	\$2,062,722	+45.3%
New Canaan	128	68	+88.2%	\$1,956,449	\$1,554,188	+25.9%
Norwalk	229	193	+18.7%	\$707,720	\$563,141	+25.7%
Redding	56	39	+43.6%	\$687,684	\$526,833	+30.5%
Ridgefield	146	92	+58.7%	\$943,969	\$702,377	+34.4%
Rowayton*	29	20	+45%	\$1,509,932	\$1,024,455	+47.4%
Stamford	259	193	+34.2%	\$786,793	\$611,667	+28.6%
Weston	67	40	+67.5%	\$1,155,093	\$761,406	+51.7%
Westport	151	117	+29.1%	\$1,818,165	\$1,314,281	+38.3%
Wilton	96	53	+81.1%	\$941,457	\$778,102	+21%

\*Rowayton solds data also included in Norwalk.