

Houses & Condos

# Westport

## Year to Date Through April 2021

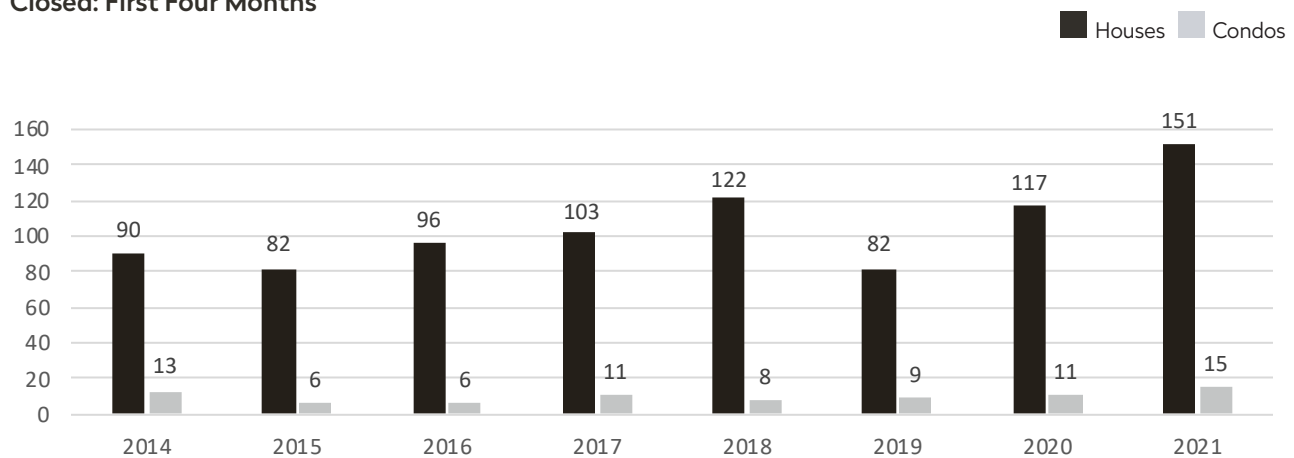
Westport had 151 house closings in the first four months of the year, a 29% increase from the same time last year, while the average closing price was up 38% to \$1.8M.

In April, houses on average sold for 100.7% of the list price, with 23 of the 36 houses selling for at or above the asking price. Meanwhile, the average cumulative days on the market for those closings was 96 days, a drop of 62% from closings in April of last year, which average 253 days on market. At the end of the month, Westport had 104 houses pending (houses with signed contracts yet to close) up 142% from the same time a year ago.



BHSID 170391178

### Closed: First Four Months



### # of Houses Closed: First Four Months

|               | 2021 | 2020 | %      |   | 2021          | 2020          | % CHANGE |
|---------------|------|------|--------|---|---------------|---------------|----------|
| Under \$750K  | 10   | 24   | -58.3% | Houses: Closings in April                           | 36            | 39            | -7.7%    |
| \$750K-\$1M   | 22   | 21   | +4.8%  | Houses: Average Closing Price in April              | \$1,744,083   | \$1,164,459   | +49.8%   |
| \$1M-\$1.2M   | 16   | 14   | +14.3% | Houses: Closings First Four Months                  | 151           | 117           | +29.1%   |
| \$1.2M-\$1.5M | 24   | 23   | +4.3%  | Houses: Average Closing Price First Four Months     | \$1,818,165   | \$1,314,281   | +38.3%   |
| \$1.5M-\$2M   | 26   | 14   | +85.7% | Houses: Pending on April 30                         | 104           | 43            | +141.9%  |
| \$2M-\$2.5M   | 22   | 13   | +69.2% | Houses: Active Inventory on April 30                | 164           | 245           | -33.1%   |
| \$2.5M-\$3M   | 12   | 5    | +140%  | Condos: Closings First Four Months                  | 15            | 11            | +36.4%   |
| \$3M-\$4M     | 11   | 2    | +450%  | Condos: Average Closing Price First Four Months     | \$615,367     | \$424,268     | +45%     |
| \$4M-\$5M     | 6    | 0    | NA     | Condos: Active Inventory on April 30                | 20            | 23            | -13%     |
| Over \$5M     | 2    | 1    | +100%  | House & Condo \$ Volume of Closings First Four Mo.s | \$283,773,403 | \$158,437,843 | +79.1%   |

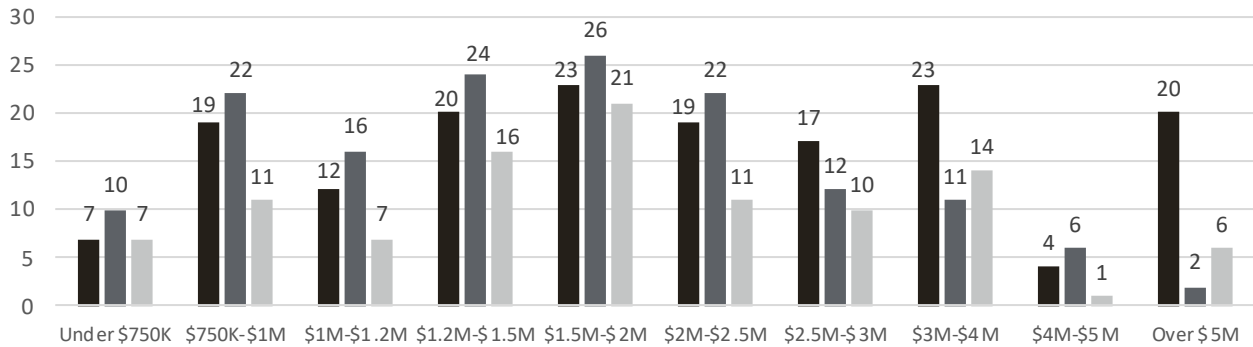
# Westport

## Year to Date Through April 2021

### Houses Active/Closed/Pending 2021

#### Active/Pending as of April 30; Closed: First Four Months

Active Closed Pending



### Town Comparison: Sold Houses: First Four Months

| Town             | # of Closed Houses |      | % change | Average Closing Price |             | % change |
|------------------|--------------------|------|----------|-----------------------|-------------|----------|
|                  | 2021               | 2020 |          | 2021                  | 2020        |          |
| Darien           | 106                | 81   | +30.9%   | \$1,702,285           | \$1,395,587 | +22%     |
| Easton           | 43                 | 35   | +22.9%   | \$756,438             | \$535,763   | +41.2%   |
| Fairfield        | 277                | 181  | +53%     | \$911,899             | \$777,766   | +17.2%   |
| All of Greenwich | 285                | 137  | +108%    | \$2,997,407           | \$2,062,722 | +45.3%   |
| New Canaan       | 128                | 68   | +88.2%   | \$1,956,449           | \$1,554,188 | +25.9%   |
| Norwalk          | 229                | 193  | +18.7%   | \$707,720             | \$563,141   | +25.7%   |
| Redding          | 56                 | 39   | +43.6%   | \$687,684             | \$526,833   | +30.5%   |
| Ridgefield       | 146                | 92   | +58.7%   | \$943,969             | \$702,377   | +34.4%   |
| Rowayton*        | 29                 | 20   | +45%     | \$1,509,932           | \$1,024,455 | +47.4%   |
| Stamford         | 259                | 193  | +34.2%   | \$786,793             | \$611,667   | +28.6%   |
| Weston           | 67                 | 40   | +67.5%   | \$1,155,093           | \$761,406   | +51.7%   |
| Westport         | 151                | 117  | +29.1%   | \$1,818,165           | \$1,314,281 | +38.3%   |
| Wilton           | 96                 | 53   | +81.1%   | \$941,457             | \$778,102   | +21%     |

\*Rowayton solds data also included in Norwalk.