

Manhattan Townhouse Market Report

First Half 2007

**BROWN HARRIS STEVENS** Established 1873

## MANHATTAN

### Median Sales Price

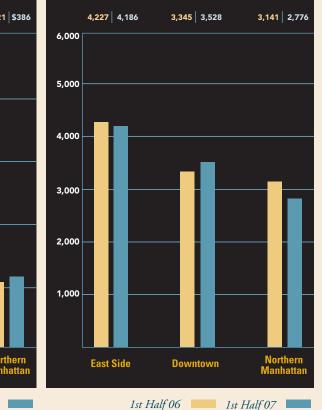
Townhouse prices were particularly strong on the East Side during the first half of the year, as the median price for townhouses sold in this market reached \$7,800,000. This represents a 31% improvement from the first half of 2006. The median price in Northern Manhattan also rose sharply during this time, increasing 42% to \$1,344,314. While the overall median price for townhouses Downtown was unchanged from a year ago, the median price per square foot jumped 50% to \$1,703. There were not enough West Side sales in the first half for a valid comparison.

	East Side	Downtown	Northern Manhattan
1st Half 06	\$5,962,500	\$4,250,000	\$950,000
1st Half 07	\$7,800,000	\$4,250,000	\$1,344,314
% Change	31%	0%	42%

### Median Price per Square Foot



#### Median Square Footage



This report includes only 1-4 family dwellings without commercial space. Only closed sales where deeds have been recorded at the Office of the City Register, or sold by Terra Holdings are included in this analysis.

### East Side

Generally 59th to 96th Street, Fifth Avenue to the East River

	Street/Avenue*	Date Sold	Price	SqFt**	Price PSF	Building Dimensions	Lot Dimensions	Floors**	Units**	Elevator
Between Fifth Ave. & Madison Ave.	East 73rd Street	02-Apr-07	\$23,000,000	7,788	\$2,953	22 x 70	22 x 102	5	1	Y
Between Madison Ave.	East 62nd Street	31-Jan-07	\$8,350,000	4,931	\$1,693	20 x 55	20 x 100	4	1	N
& Park Ave.	East 68th Street	12-Jan-07	\$19,000,000	12,400	\$1,532	25 x 100	25 x 100	6	2	Y
	East 80th Street	17-Jan-07	\$10,600,000	6,200	\$1,710	20 x 62	20 x 102	5	2	Ν
	East 92nd Street	25-Jun-07	\$11,000,000	4,320	\$2,546	20 x 54	20 x 101	4	1	Ν
Between Park Ave.	East 64th Street	20-Mar-07	\$8,800,000	4,500	\$1,956	20 x 48	20 x 100	5	1	Y
& Lexington Ave.	East 65th Street	16-May-07	\$15,250,000	7,006	\$2,177	20 x 60	20 x 100	5	1	Ν
	East 70th Street	20-Apr-07	\$13,845,000	5,840	\$2,371	20 x 50	20 x 100	5	4	Y
	East 79th Street	14-Jun-07	\$8,750,000	3,751	\$2,333	20 x 50	20 x 102	4	1	Ν
Between Lexington Ave.	East 61st Street	15-Jun-07	\$14,670,000	6,321	\$2,321	21 x 57	21 x 100	5	1	Ν
& Third Ave.	East 80th Street	06-Apr-07	\$7,270,000	3,448	\$2,108	19 x 45	19 x 100	4	2	Ν
	East 93rd Street	09-Apr-07	\$5,750,000	2,880	\$1,997	16 x 45	16 x 101	4	2	Ν
Between Third Ave.	East 61st Street	01-Jun-07	\$9,550,000	4,250	\$2,247	17 x 60	17 x 100	4	1	N
& Second Ave.	East 61st Street	25-Apr-07	\$5,125,000	3,375	\$1,519	18 x 50	18 x 100	4	2	Ν
	East 62nd Street	16-Mar-07	\$6,500,000	3,708	\$1,753	19 x 50	19 x 100	4	1	Ν
	East 62nd Street	26-Feb-07	\$7,333,000	3,708	\$1,978	19 x 50	19 x 100	4	1	Ν
	East 62nd Street	18-Jun-07	\$8,100,000	4,360	\$1,858	20 x 45	20 x 100	3	1	Ν
	East 62nd Street	17-Apr-07	\$6,600,000	3,428	\$1,925	17 x 50	17 x 100	4	2	Y
	East 63rd Street	16-Jan-07	\$7,500,000	5,856	\$1,281	25 x 55	25 x 100	3	2	Ν
	East 78th Street	09-Jan-07	\$4,800,000	3,240	\$1,481	19 x 56	19 x 102	5	2	Ν
Between Second Ave. & First Ave.	East 69th Street	12-Jun-07	\$5,600,000	2,880	\$1,944	17 x 40	17 x 77	4	2	Ν
Between York Ave. & East End Ave.	East 87th Street	06-Jun-07	\$5,810,000	4,122	\$1,410	18 x 44	18 x 59	5	1	Ν
Between 86th & 87th St.	East End Avenue	28-Jun-07	\$3,650,000	1,938	\$1,883	19 x 34	19 x 35	4	1	Ν
Between 91st & 92nd St.	Lexington Avenue	27-Feb-07	\$4,100,000	4,032	\$1,017	21 x 50	21 x 75	4	1	Ν

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Square footage data may not include extensions, and floors may not include basements. No adjustments are made for the condition of the buildings. While we believe this information to be true, no guaranty is made of its accuracy.

<sup>\*\*</sup> Estimated. All measurements including the number of floors and units are taken from tax roll data or broker reported.

### West Side

Generally 59th to 110th Street, Hudson River to West of Fifth Avenue

	Street/Avenue*	Date Sold	Price	SqFt **	Price PSF	Building Dimensions	Lot Dimensions	Floors**	Units**	Elevator
Btw. Central Park West	West 68th Street	14-Jun-07	\$10,800,000	6,065	\$1,781	19 x 54	19 x 100	5	1	Y
& Columbus Ave.	West 71st Street	17-May-07	\$5,322,126	5,498	\$968	17 x 62	17 x 100	5	2	Ν
Between	West 85th Street	24-Apr-07	\$3,375,000	3,740	\$902	19 x 50	19 x 98	4	2	Ν
Columbus Ave.	West 87th Street	19-Jan-07	\$4,400,000	4,456	\$987	20 x 54	20 x 101	4	2	Ν
& Amsterdam	West 87th Street	13-Feb-07	\$6,650,000	4,950	\$1,343	18 x 54	18 x 101	4	3	Ν
Between West End Ave.	West 101st Street	22-Jan-07	\$5,510,000	6,684	\$824	20 x 76	20 x 101	5	1	Ν
Riverside Dr.	West 80th Street	11-Jan-07	\$3,860,000	3,596	\$1,073	16 x 50	16 x 102	5	1	Ν
	West 90th Street	28-Feb-07	\$4,995,000	5,490	\$910	24 x 46	24 x 62	5	3	Ν
Between 84th & 85th St.	Central Park West	06-Mar-07	\$14,400,000	7,914	\$1,820	25 x 86	25 x 100	5	3	Ν

# Generally 43rd Street to 58th Street

Building Lot Price Street/Avenue\* Date Sold Price SqFt \*\* Floors\*\* Units\*\* Elevator PSF Dimensions Dimensions 4 Between Third Ave. East 49th Street 25-May-07 \$4,250,000 \$1,381 20 x 44 20 x 74 1 Ν 3,077 & Second Ave. Between Second Ave. East 51st Street \$3,627 19 x 100 2 Υ 26-Jun-07 \$7,900,000 2,178 19 x 32 3 & First Ave. Between First Ave. East 58th Street 12-Apr-07 17 x 100 \$6,500,000 3,200 \$2,031 17 x 50 4 3 Ν & Sutton Place Sutton Square 29-May-07 \$22,250,000 4,700 \$4,734 25 x 47 25 x 52 4 1 Y Between Tenth Ave. West 46th Street 29-Jun-07 \$3,225,000 3,400 \$949 19 x 44 19 x 75 4 1 Ν & Ninth Ave. Between 58th & 59th St. Sutton Place 3 2 Y 18-May-07 \$4,000,000 2,080 \$1,923 17 x 40 17 x 75

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### DOWNTOWN

South of 43rd Street

	Street/Avenue*	Date Sold	Price	SqFt **	Price PSF	Building Dimensions	Lot Dimensions	Floors**	Units**	Elevator
Chelsea	West 19th Street	21-May-07	\$4,100,000	3,344	\$1,226	22 x 38	22 x 70	4	3	Ν
	West 19th Street	17-Jan-07	\$5,350,000	2,737	\$1,955	22 x 48	22 x 64	3	2	Ν
	West 22nd Street	11-May-07	\$4,450,000	3,801	\$1,171	20 x 41	20 x 99	4	2	Ν
	West 22nd Street	29-Jan-07	\$3,170,000	3,120	\$1,016	15 x 52	15 x 72	4	2	Ν
	West 25th Street	29-Jan-07	\$3,450,000	3,520	\$980	20 x 44	20 x 99	4	3	Ν
East Village	East 11th Street	10-May-07	\$3,075,000	4,675	\$658	17 x 55	17 x 100	4	2	Ν
	East 12th Street	25-Jan-07	\$2,600,000	3,650	\$712	23 x 45	23 x 103	3	2	Ν
	East 5th Street	16-Jan-07	\$1,300,000	640	\$2,031	16 x 20	16 x 20	2	2	Ν
Gramercy Park	East 18th Street	08-Mar-07	\$3,800,000	4,638	\$819	22 x 44	22 x 100	4	2	N
	East 18th Street	30-Jan-07	\$3,900,000	3,600	\$1,083	20 x 50	20 x 92	4	3	Ν
Greenwich Village	Sullivan Street	05-Jun-07	\$2,150,000	3,960	\$543	22 x 45	22 x 100	4	2	N
	Sullivan Street	28-Jun-07	\$12,850,000	4,160	\$3,089	22 x 45	22 x 100	3	3	Ν
	West 10th Street	23-Mar-07	\$34,530,000	13,341	\$2,588	54 x 88	54 x 95	5	1	Y
Murray Hill/Kips Bay	East 31st Street	28-Feb-07	\$3,250,000	4,046	\$803	19 x 50	19 x 99	4	4	Ν
Soho	Charlton Street	30-Jan-07	\$4,000,000	4,014	\$997	20 x 40	20 x 100	4	3	Ν
West Village	Bank Street	18-May-07	\$6,750,000	3,440	\$1,962	20 x 91	20 x 91	3	1	Ν
	Bank Street	27-Jun-07	\$12,250,000	6,225	\$1,968	25 x 45	25 x 108	4	2	Ν
	Bank Street	28-Mar-07	\$4,500,000	2,592	\$1,736	18 x 32	18 x 57	4	1	Ν
	Charles Street	20-Jan-07	\$7,050,000	3,196	\$2,206	17 x 47	173 x 96	4	1	Ν
	Commerce Street	09-Mar-07	\$2,150,000	2,584	\$832	20 x 35	20 x 40	4	3	Ν
	Commerce Street	08-Mar-07	\$4,100,000	1,890	\$2,169	21 x 30	21 x 40	4	2	Ν
	Commerce Street	27-Mar-07	\$3,850,000	1,426	\$2,700	20 x 25	20 x 40	4	1	Ν
	Grove Street	31-Jan-07	\$10,500,000	4,200	\$2,500	21 x 50	21 x 100	4	1	Ν
	Horatio Street	15-Mar-07	\$3,951,000	2,480	\$1,593	16 x 42	16 x 58	5	2	Ν
	Perry Street	10-Jan-07	\$9,100,000	3,760	\$2,420	21 x 44	21 x 95	4	3	Ν
	Washington St.	01-Jun-07	\$4,250,000	8,994	\$473	23 x 45	23 x 65	3	1	Ν
	Waverly Place	01-Jun-07	\$6,800,000	2,896	\$2,348	17 x 46	17 x 66	4	2	Ν
	Waverly Place	03-May-07	\$6,127,000	2,896	\$2,116	17 x 46	17 x 66	4	2	N

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### Downtown

South of 43rd Street

	Street/Avenue *	Date Sold	Price	SqFt **	Price PSF	Building Dimensions	Lot Dimensions	Floors**	Units**	Elevator
West Village	West 10th Street	01-Jun-07	\$7,250,000	4,258	\$1,703	21 x 40	21 x 95	3	1	Ν
	West 11th Street	05-Feb-07	\$6,730,000	5,212	\$1,291	21 x 60	21 x 65	4	4	Ν
	West 12th Street	30-Mar-07	\$6,995,000	3,038	\$2,303	17 x 40	17 x 82	4	2	Ν
	West 4th Street	02-May-07	\$3,050,000	2,040	\$1,495	17 x 42	17 x 50	4	2	Ν
	West 4th Street	15-Feb-07	\$6,775,000	3,200	\$2,117	20 x 42	20 x 60	4	4	Ν
	West 4th Street	28-Jun-07	\$14,000,000	6,970	\$2,009	38 x 65	38 x 65	3	1	Y
	W. Washington Pl.	13-Mar-07	\$3,500,000	3,528	\$992	21 x 42	21 x 71	4	2	Ν
	w. wasnington Pl.	13-iviar-0/	<i>\$3,300,000</i>	5,528	\$992	21 X 42	21 X / I	4	7	IN

## Northern Manhattan

Generally North of 96th Street on the East Side, and 110th Street on the West Side

	Street/Avenue *	Date Sold	Price	SqFt **	Price PSF	Building Dimensions	Lot Dimensions	Floors**	Units**	Elevator
East Harlem	East 118th Street	07-Mar-07	\$1,200,000	2,280	\$526	20 x 38	20 x 101	3	2	Ν
	Lexington Avenue	15-Feb-07	\$920,000	2,595	\$355	14 x 45	14 x 60	4	4	Ν
	Park Avenue	21-Jun-07	\$3,149,500	1,650	\$1,909	25 x 33	25 x 33	2	2	Ν
Hamilton Heights/	Hamilton Terrace	23-May-07	\$1,710,000	2,295	\$745	18 x 45	18 x 60	3	1	Ν
Sugar Hill	West 143rd Street	23-Jan-07	\$2,225,000	4,192	\$531	18 x 56	18 x 100	4	1	Ν
	West 150th Street	09-Mar-07	\$925,000	1,424	\$650	17 x 35	17 x 100	4	3	Ν
	West 154th Street	15-Jun-07	\$1,540,416	4,104	\$375	19 x 52	19 x 100	4	3	Ν
Harlem	Edgecombe Avenue	25-Jan-07	\$735,000	2,632	\$279	17 x 42	17 x 88	3	3	Ν
	West 117th Street	02-Apr-07	\$1,400,000	2,280	\$614	21 x 43	21 x 101	3	3	Ν
	West 118th Street	07-Feb-07	\$750,000	3,894	\$193	20 x 75	20 x 100	4	4	Ν
	West 118th Street	31-May-07	\$1,375,000	3,894	\$353	20 x 75	20 x 100	4	4	Ν
	West 119th Street	30-Mar-07	\$695,000	1,614	\$431	14 x 47	14 x 58	4	4	Ν
	West 121st Street	13-Apr-07	\$1,600,000	4,760	\$336	20 x 58	20 x 101	3	3	Ν
	West 127th Street	12-Jan-07	\$792,500	2,937	\$270	18 x 54	18 x 100	4	4	Ν
	West 128th Street	26-Feb-07	\$1,400,000	6,504	\$215	25 x 72	25 x 100	5	4	Ν
	West 137th Street	15-Feb-07	\$1,575,000	4,110	\$383	18 x 50	18 x 100	4	3	Ν

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## Northern Manhattan

Generally North of 96th Street on the East Side, and 110th Street on the West Side

	Street/Avenue *	Date Sold	Price	SqFt**	Price PSF	Building Dimensions	Lot Dimensions	Floors**	Units**	Elevator
Harlem	West 137th Street	11-Apr-07	\$2,400,000	4,328	\$555	18 x 52	18 x 100	4	1	N
	West 137th Street	20-Mar-07	\$400,000	2,475	\$162	15 x 55	15 x 100	3	1	Ν
	West 138th Street	18-Apr-07	\$1,175,000	3,536	\$332	17 x 52	17 x 100	4	3	Ν
	West 138th Street	08-Mar-07	\$1,750,000	4,496	\$389	16 x 52	16 x 92	5	2	Ν
	West 139th Street	04-Jun-07	\$1,600,000	3,400	\$471	17 x 50	17 x 100	4	3	Ν
	West 139th Street	19-Jun-07	\$1,500,000	4,171	\$360	18 x 52	18 x 100	4	1	Ν
	West 139th Street	07-Jun-07	\$1,475,000	3,660	\$403	17 x 51	17 x 100	4	3	Ν
	West 141st Street	13-Apr-07	\$1,450,000	2,238	\$648	12 x 58	12 x 100	4	4	Ν
	West 143rd Street	14-Mar-07	\$1,270,000	3,376	\$376	17 x 50	17 x 100	4	2	Ν
	West 147th Street	04-Apr-07	\$1,300,000	2,460	\$528	12 x 51	12 x 100	4	2	Ν
	West 149th Street	02-Feb-07	\$1,313,628	2,868	\$458	16 x 52	16 x 100	4	3	Ν
	West 152nd Street	08-May-07	\$750,000	2,683	\$280	17 x 52	17 x 100	4	1	Ν
Inwood	Adrian Avenue	27-Apr-07	\$569,200	1,440	\$395	19 x 32	19 x 50	3	1	N
mwood	Cooper Street	12-Feb-07	\$950,000	4,356	\$218	25 x 70	50 x 100	4	2	N
	Van Corlear Place	21-Jun-07	\$600,000	2,300	\$261	23 x 40	41 x 107	3	2	N
	West 225th Street	22-Jan-07	\$583,000	2,352	\$248	23 x 10 21 x 56	25 x 100	3	2	N
Mount Morris Park	West 123rd Street	09-Mar-07	\$1,750,000	2,547	\$687	17 x 50	17 x 101	4	1	Ν
Washington Heights	St Nicholas Avenue	02-Mar-07	\$1,600,000	1,755	\$912	17 x 41	17 x 48	3	1	Ν

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#### PARK AVENUE

445 Park Avenue Hall F. Willkie, President Ruth McCoy Executive Vice President, Managing Director of Sales

#### **UPPER EAST SIDE**

1121 Madison Avenue Peter Marra Executive Vice President, Managing Director of Sales

#### WEST SIDE

1926 Broadway Jim Gricar Executive Vice President, Managing Director of Sales

#### DOWNTOWN

2 Fifth Avenue43 North Moore at Hudson StreetKevin KovesciExecutive Vice President, Managing Director of Sales

#### **BROOKLYN HEIGHTS**

129 Montague Street Christopher Thomas Executive Vice President, Managing Director of Sales

PARK SLOPE 100 Seventh Avenue MaryAnn Albano Executive Vice President, Managing Director of Sales

#### **ON-SITE MARKETING & SALES**

445 Park Avenue Shlomi Reuveni Senior Managing Director, Executive Vice President of New Developments and Marketing

NEW YORK CITY PALM BEACH THE HAMPTONS NORTH FORK

