**SINGLE FAMILY HIGHLIGHTS**

There were **26** closed sales which is equal with prior year 3rd Quarter.

The average sale price dropped **11%** while the Average $/SF declined 19%.

Average marketing time for all homes sold this period increased to **310 days**.

**CONDO CO-OP HIGHLIGHTS**

There were **78** closed sales which was an increase of 8% over prior year.

The overall Average Sale Price fell **15%** and the Average $/SF declined 8%.

Apartments took longer to sell with Days-On-Market increasing to **154 days**.
### Palm Beach (All Areas)

**Single Family Homes**

**Q3 2016** | **Q3 2017**  
---|---
**# of Sales** | 26 | 26 | 0%  
**Average Price** | $5,801,560 | $5,181,639 | -11%  
**Price Per Sq Foot** | $1,237 | $1,000 | -19%  

**Average Days on Market**

- **2016**: 190 days  
- **2017**: 310 days  

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*Brown Harris Stevens. WEB# 2000071776*
## Palm Beach (All Areas)

### Condominium/Co-op Sales

#### Featured Property

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### Q3 2016 vs Q3 2017

<table>
<thead>
<tr>
<th></th>
<th>Q3 2016</th>
<th>Q3 2017</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong># of Sales</strong></td>
<td>72</td>
<td>78</td>
<td>0%</td>
</tr>
<tr>
<td><strong>Average Price</strong></td>
<td>$902,424</td>
<td>$770,137</td>
<td>-11%</td>
</tr>
<tr>
<td><strong>Price Per Sq Foot</strong></td>
<td>$477</td>
<td>$441</td>
<td>-19%</td>
</tr>
</tbody>
</table>

### Average Days on Market

- **2016**: 116 days
- **2017**: 154 days
Select West Palm Beach Areas

Third Quarter 2017 Highlights

SINGLE FAMILY HIGHLIGHTS

There were 113 closed sales in the West Palm Beach “Select Market Areas” which was a significant (+49%) increase over prior year 3rd Quarter.

The average sale price dropped 13% to $471,000.

Average marketing time for all homes sold this period was 76 days, slightly less than prior year.

CONDO CO-OP HIGHLIGHTS

There were 76 closed sales in the West Palm Beach “Select Market Areas”, a decline of 25% compared with prior year.

The overall Average Sale Price of $384,000; and, the Average $/SF of $259/sf was virtually unchanged from prior year.

Apartments and Townhouses took slightly longer to sell with Days-On-Market increasing to 115 days.
### West Palm Beach

#### Single Family Homes

<table>
<thead>
<tr>
<th>Feature</th>
<th>Q3 2016</th>
<th>Q3 2017</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td># of Sales</td>
<td>76</td>
<td>113</td>
<td>49%</td>
</tr>
<tr>
<td>Average Price</td>
<td>$539,684</td>
<td>$471,006</td>
<td>-13%</td>
</tr>
<tr>
<td>Price Per Sq Foot</td>
<td>$264</td>
<td>$193</td>
<td>-27%</td>
</tr>
</tbody>
</table>

**Featured Property**

![Featured Property Image]

[BrownHarrisStevens.com WEB# 2000125308](BrownHarrisStevens.com WEB# 2000125308)

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**West Palm Beach Q3 2017 Residential Market Report**

- **# of Sales**: Increased by 49%
- **Average Price**: Decreased by 13%
- **Price Per Sq Foot**: Decreased by 27%

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**Author**: Brown Harris Stevens

**Date**: 3rd Quarter 2017
West Palm Beach

### Condominium/Co-op Sales

<table>
<thead>
<tr>
<th></th>
<th>Q3 2016</th>
<th>Q3 2017</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td># of Sales</td>
<td>102</td>
<td>76</td>
<td>-25%</td>
</tr>
<tr>
<td>Average Price</td>
<td>$381,833</td>
<td>$383,942</td>
<td>1%</td>
</tr>
<tr>
<td>Price Per Sq Foot</td>
<td>$260</td>
<td>$259</td>
<td>-1%</td>
</tr>
</tbody>
</table>

**Featured Property**

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