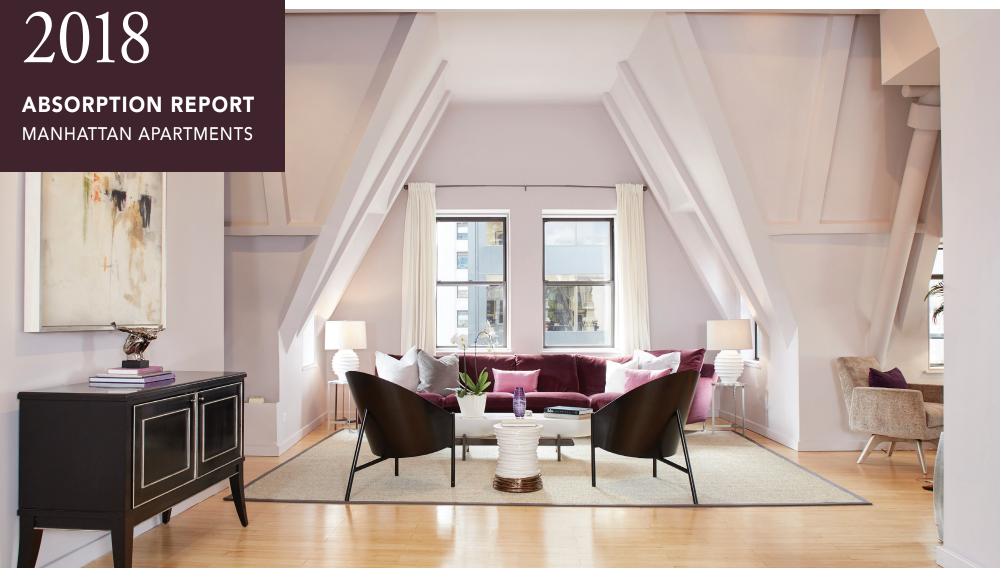
# March

### BROWN HARRIS STEVENS Established 1873









# March 2018 Highlights

The Manhattan absorption rate rose to a 6.6-month supply of available units.

The absorption rate for co-ops and condos climbed 21% over the past year, to 5.4 and 8.1 months respectively.

The West Side rate of 4.5 months was Manhattan's lowest, followed by Upper Manhattan's 4.9 -month rate.



BrownHarrisStevens.com WEB# 16661196



BrownHarrisStevens.com WEB# 18213076

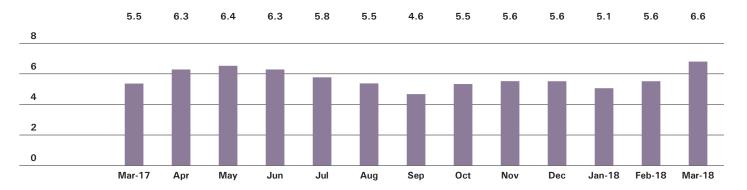
### **Definitions**

**Listings:** Number of active listings transmitted through the Real Estate Board of New York's listing service at the beginning of the month.

**Absorption Rate:** How many months it would take to sell all active listings in a given market. We calculate it by dividing the number of listings by the average number of closings over the prior 6 months. Historically, an absorption rate between 6-9 months indicates a balanced market.

# Manhattan

### ABSORPTION RATE IN MONTHS: ALL APARTMENTS



### **CONDOMINIUMS**

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 212        | 6.1             | 207           | 5.0             | 153        | 3.8             |
| 1-Bedroom | 841        | 6.0             | 803           | 5.1             | 733        | 4.8             |
| 2-Bedroom | 985        | 7.8             | 979           | 6.9             | 935        | 6.8             |
| 3+Bedroom | 1,007      | 12.0            | 982           | 10.7            | 979        | 10.6            |
| Loft      | 256        | 11.1            | 237           | 9.7             | 224        | 8.2             |
| All       | 3,301      | 8.1             | 3,208         | 7.0             | 3,024      | 6.7             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 331        | 3.9             | 305           | 3.3             | 234        | 2.6             |
| 1-Bedroom | 798        | 4.3             | 753           | 3.6             | 625        | 3.1             |
| 2-Bedroom | 732        | 5.4             | 655           | 4.4             | 608        | 4.8             |
| 3+Bedroom | 594        | 10.2            | 566           | 8.6             | 556        | 10.1            |
| Loft      | 215        | 6.5             | 194           | 5.5             | 201        | 6.3             |
| All       | 2,670      | 5.4             | 2,473         | 4.5             | 2,224      | 4.4             |



BrownHarrisStevens.com WEB# 18231049



BrownHarrisStevens.com WEB# 18246687

# East Side

GENERALLY 59TH STREET TO 96TH STREET, FIFTH AVENUE TO THE EAST RIVER



BrownHarrisStevens.com WEB# 18235873



BrownHarrisStevens.com WEB# 18181837

### ABSORPTION RATE IN MONTHS: ALL APARTMENTS



### CONDOMINIUMS

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 27         | 6.0             | 24            | 4.0             | 16         | 3.3             |
| 1-Bedroom | 99         | 4.5             | 92            | 4.1             | 80         | 4.0             |
| 2-Bedroom | 139        | 7.1             | 132           | 5.5             | 132        | 8.1             |
| 3+Bedroom | 167        | 11.8            | 162           | 9.9             | 170        | 13.1            |
| All       | 432        | 7.2             | 410           | 5.9             | 398        | 7.3             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 85         | 4.5             | 69            | 3.5             | 58         | 2.8             |
| 1-Bedroom | 245        | 5.0             | 226           | 4.1             | 191        | 4.1             |
| 2-Bedroom | 252        | 6.6             | 218           | 5.3             | 228        | 5.9             |
| 3+Bedroom | 297        | 13.6            | 285           | 10.8            | 280        | 13.9            |
| All       | 879        | 6.9             | 798           | 5.6             | 757        | 6.0             |

# West Side

GENERALLY 59TH TO 110TH STREET, HUDSON RIVER TO WEST OF FIFTH AVENUE



BrownHarrisStevens.com WEB# 18106429



BrownHarrisStevens.com WEB# 17459578

### ABSORPTION RATE IN MONTHS: ALL APARTMENTS



### CONDOMINIUMS

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 16         | 3.4             | 17            | 3.5             | 17         | 3.4             |
| 1-Bedroom | 92         | 3.7             | 80            | 2.7             | 85         | 4.8             |
| 2-Bedroom | 114        | 4.2             | 126           | 4.4             | 86         | 4.9             |
| 3+Bedroom | 157        | 7.4             | 157           | 7.0             | 156        | 9.4             |
| All       | 379        | 4.8             | 380           | 4.5             | 344        | 6.0             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 40         | 3.2             | 31            | 2.1             | 21         | 1.3             |
| 1-Bedroom | 129        | 3.8             | 120           | 3.2             | 88         | 2.1             |
| 2-Bedroom | 127        | 4.1             | 116           | 3.4             | 96         | 3.4             |
| 3+Bedroom | 111        | 6.0             | 103           | 5.2             | 102        | 6.3             |
| All       | 407        | 4.2             | 370           | 3.5             | 307        | 3.0             |

# Midtown East

GENERALLY 34TH TO 59TH STREET, FIFTH AVENUE TO THE EAST RIVER

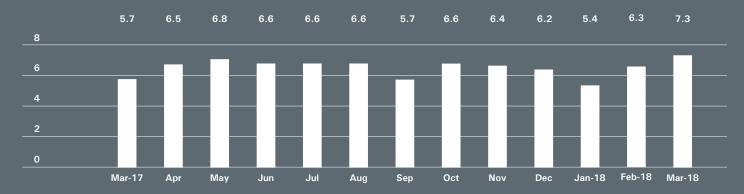


BrownHarrisStevens.com WEB# 16095138



BrownHarrisStevens.com WEB# 18000102

### ABSORPTION RATE IN MONTHS: ALL APARTMENTS



### CONDOMINIUMS

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 31         | 7.2             | 25            | 5.2             | 25         | 3.6             |
| 1-Bedroom | 143        | 7.9             | 143           | 7.0             | 115        | 5.2             |
| 2-Bedroom | 128        | 10.7            | 118           | 8.7             | 114        | 6.8             |
| 3+Bedroom | 123        | 11.9            | 119           | 11.3            | 117        | 11.1            |
| All       | 425        | 9.5             | 405           | 8.2             | 371        | 6.6             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 82         | 3.6             | 79            | 3.1             | 65         | 3.0             |
| 1-Bedroom | 166        | 4.9             | 159           | 4.2             | 125        | 3.7             |
| 2-Bedroom | 147        | 8.5             | 130           | 7.4             | 107        | 8.1             |
| 3+Bedroom | 90         | 18.6            | 82            | 15.4            | 82         | 14.5            |
| All       | 485        | 6.1             | 450           | 5.2             | 379        | 5.1             |

# Midtown West

GENERALLY 34TH TO 59TH STREET,
HUDSON RIVER TO WEST OF FIFTH AVENUE



BrownHarrisStevens.com WEB# 18009186



BrownHarrisStevens.com WEB# 17391270

### ABSORPTION RATE IN MONTHS: ALL APARTMENTS



### CONDOMINIUMS

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 29         | 4.0             | 30            | 3.8             | 24         | 2.3             |
| 1-Bedroom | 131        | 6.8             | 131           | 6.5             | 142        | 6.0             |
| 2-Bedroom | 115        | 9.3             | 123           | 8.7             | 134        | 9.5             |
| 3+Bedroom | 99         | 29.7            | 100           | 27.3            | 97         | 32.3            |
| All       | 374        | 8.9             | 384           | 8.4             | 397        | 7.8             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 17         | 3.4             | 18            | 3.3             | 16         | 4.6             |
| 1-Bedroom | 39         | 5.1             | 27            | 3.0             | 34         | 5.1             |
| 2-Bedroom | 30         | 9.0             | 26            | 8.2             | 30         | 7.5             |
| 3+Bedroom | 8          | 12.0            | 7             | 8.4             | 14         | 16.8            |
| All       | 94         | 5.6             | 78            | 4.2             | 94         | 6.3             |

# Downtown

34TH - 14TH STREET

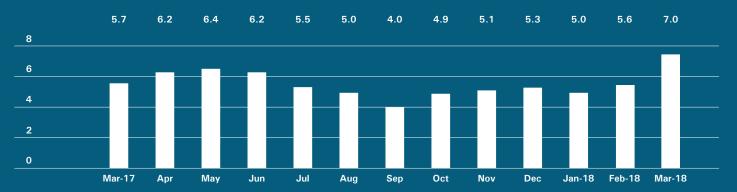


BrownHarrisStevens.com WEB# 17742845



BrownHarrisStevens.com WEB# 17988239

### ABSORPTION RATE IN MONTHS: ALL APARTMENTS



### CONDOMINIUMS

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 16         | 5.1             | 17            | 3.6             | 14         | 4.2             |
| 1-Bedroom | 91         | 4.8             | 88            | 4.0             | 93         | 4.7             |
| 2-Bedroom | 147        | 10.3            | 151           | 8.3             | 152        | 8.6             |
| 3+Bedroom | 134        | 14.4            | 138           | 11.8            | 142        | 9.8             |
| Loft      | 67         | 13.0            | 61            | 9.4             | 74         | 13.1            |
| All       | 455        | 8.9             | 455           | 7.2             | 475        | 7.8             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 56         | 4.8             | 47            | 3.6             | 33         | 2.3             |
| 1-Bedroom | 94         | 4.1             | 88            | 3.2             | 69         | 2.8             |
| 2-Bedroom | 46         | 4.7             | 33            | 3.0             | 32         | 4.1             |
| 3+Bedroom | 23         | 8.6             | 20            | 6.7             | 17         | 6.0             |
| Loft      | 68         | 9.5             | 58            | 7.6             | 52         | 6.6             |
| All       | 287        | 5.3             | 246           | 4.0             | 203        | 3.5             |

# Downtown

SOUTH OF 14TH STREET



BrownHarrisStevens.com WEB# 17796101



BrownHarrisStevens.com WEB# 17897020

### ABSORPTION RATE IN MONTHS: ALL APARTMENTS



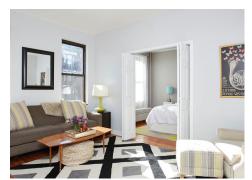
### CONDOMINIUMS

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 79         | 8.0             | 80            | 7.2             | 48         | 6.0             |
| 1-Bedroom | 224        | 8.6             | 210           | 6.6             | 169        | 4.2             |
| 2-Bedroom | 272        | 8.7             | 259           | 8.5             | 244        | 5.9             |
| 3+Bedroom | 285        | 14.3            | 269           | 12.5            | 249        | 8.7             |
| Loft      | 170        | 10.5            | 160           | 10.0            | 145        | 7.8             |
| All       | 1,030      | 10.0            | 978           | 8.8             | 855        | 6.3             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 51         | 4.0             | 58            | 4.3             | 37         | 3.2             |
| 1-Bedroom | 109        | 3.8             | 106           | 3.2             | 103        | 3.2             |
| 2-Bedroom | 81         | 4.4             | 81            | 3.7             | 73         | 3.9             |
| 3+Bedroom | 39         | 8.4             | 41            | 7.0             | 33         | 8.3             |
| Loft      | 106        | 5.8             | 105           | 5.4             | 119        | 6.6             |
| All       | 386        | 4.7             | 391           | 4.1             | 365        | 4.3             |

# Upper Manhattan

GENERALLY NORTH OF 96TH STREET ON THE EAST SIDE, AND 110TH STREET ON THE WEST SIDE



BrownHarrisStevens com WEB# 18051878



BrownHarrisStevens.com WEB# 18058324

### **ABSORPTION RATE IN MONTHS: ALL APARTMENTS**



### CONDOMINIUMS

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 17         | 10.2            | 16            | 6.0             | 9          | 4.5             |
| 1-Bedroom | 65         | 6.7             | 61            | 5.3             | 49         | 4.1             |
| 2-Bedroom | 76         | 7.2             | 77            | 5.9             | 75         | 5.1             |
| 3+Bedroom | 48         | 8.2             | 42            | 6.5             | 51         | 8.1             |
| All       | 206        | 7.4             | 196           | 5.8             | 184        | 5.3             |

|           | MARCH 2018 |                 | FEBRUARY 2018 |                 | MARCH 2017 |                 |
|-----------|------------|-----------------|---------------|-----------------|------------|-----------------|
|           | LISTINGS   | ABSORPTION RATE | LISTINGS      | ABSORPTION RATE | LISTINGS   | ABSORPTION RATE |
| Studio    | 8          | 2.4             | 9             | 2.8             | 8          | 2.4             |
| 1-Bedroom | 36         | 2.6             | 43            | 3.0             | 28         | 1.5             |
| 2-Bedroom | 55         | 2.9             | 55            | 2.8             | 51         | 3.0             |
| 3+Bedroom | 33         | 5.8             | 33            | 6.4             | 32         | 6.0             |
| All       | 132        | 3.2             | 140           | 3.3             | 119        | 2.7             |

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