Fourth Quarter

2015

BROWN HARRIS STEVENS Established 1873





Average apartment price of \$687,701

 $10^0\!\!/_{\!0\,\text{higher than 4Q14}}$



BrownHarrisStevens.com WEB# 13258118



BrownHarrisStevens.com WEB# 14146299

Median price rose

11% to \$553,500

Average townhouse price per square foot

of \$411 sets record

All Brooklyn

Brooklyn's average apartment price rose

10% from a year ago to \$687,701.

Co-op prices averaged \$126,803 per room,

12% higher than 2014's fourth quarter.



BrownHarrisStevens.com WEB# 12704169



BrownHarrisStevens.com WEB# 12994485

COOPERATIVES & CONDOMINIUMS

Average & Median Sales Price



COOPERATIVE

Average Price Per Room



CONDOMINIUM

Average Price Per Square Foot



^{*} Includes new development and resale apartments.

4Q15 data is preliminary and subject to revision in future reports. Data from the prior four quarters has been revised to include sales recorded after our initial reports were released.

All Brooklyn

1-4 FAMILY HOUSES

Both the average and median townhouse $\frac{120}{0} \text{ above last year's}$ comparable period.

Average townhouse price per square foot

reaches record of \$411.



BrownHarrisStevens.com WEB# 14093195



BrownHarrisStevens.com WEB# 13291297

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



Brooklyn Market Areas

BROWNSTONE

Boerum Hill

Brooklyn Heights

Carroll Gardens

Clinton Hill

Cobble Hill

Columbia Street Waterfront District

Ditmas Park

Downtown Brooklyn

Dumbo

Fort Greene

Gowanus

Greenwood Heights

Park Slope

Prospect Heights

Prospect Park South

Prospect-Lefferts Gardens

Red Hook

South Slope

Vinegar Hill

Windsor Terrace

CENTRAL

Bedford Stuyvesant

Bushwick

Crown Heights

Stuyvesant Heights

Brownsville

East New York

NORTH

East Williamsburg

Greenpoint

Williamsburg North Side

Williamsburg South Side

SOUTH

Bath Beach

Bay Ridge

Bensonhurst

Bergen Beach

Borough Park

Brighton Beach

Canarsie

Coney Island

Dyker Heights

East Flatbush

Flatbush

Flatlands

Gerritsen Beach

Gravesend

Kensington

Manhattan Beach

Marine Park

Midwood

Mill Basin

Seagate

Sheepshead Bay

Sunset Park



Brownstone Brooklyn

COOPERATIVES & CONDOMINIUMS

12% increase in the average apartment price over past year to \$976,490.

Median price rose 110/0 to \$831,101.



BrownHarrisStevens.com WEB# 12426513



BrownHarrisStevens.com WEB# 13258118

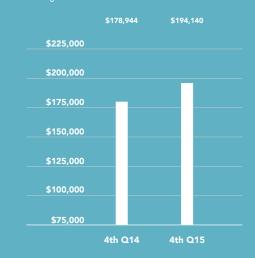
COOPERATIVES & CONDOMINIUMS

werage & Median Sales Price



COOPERATIVE

Average Price Per Room



CONDOMINIUM

Average Price Per Square Foot



Brownstone Brooklyn

1-4 FAMILY HOUSES

Average townhouse price up

10/0 from 2014's fourth quarter.

Average price per square foot

11% higher than a year ago.



BrownHarrisStevens.com WEB# 13192165

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



North Brooklyn cooperatives & condominiums

3% Gain in the average apartment price over past year.

Condo average price per square foot virtually unchanged.



BrownHarrisStevens.com WEB# 12737235



BrownHarrisStevens.com WEB# 12702313

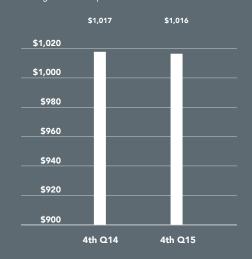
COOPERATIVES & CONDOMINIUMS

Average & Median Sales Price



CONDOMINIUM

Average Price Per Square Foot



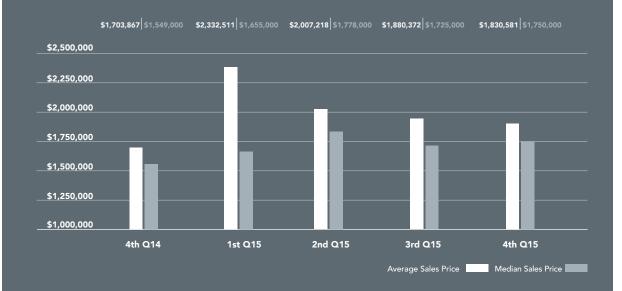
North Brooklyn

1-4 FAMILY HOUSES

Median townhouse price 13% higher than the fourth quarter of 2014.

30/0 decline in the average price per square foot.

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



Central Brooklyn COOPERATIVES & CONDOMINIUMS

12% Increase in the average apartment price compared to a year ago.

Condo price per square foot rose sharply to

\$718

COOPERATIVES & CONDOMINIUMS

Average & Median Sales Price



CONDOMINIUM

Average Price Per Square Foot



Central Brooklyn

1-4 FAMILY HOUSES

Strong increases in both the average and median townhouse price.

\$307 Average townhouse price per square foot.

VIRTUALLY STAGED

BrownHarrisStevens.com WEB# 12765124

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



South Brooklyn

COOPERATIVES & CONDOMINIUMS

Apartment prices averaged \$372,679,

 $6^0\!\!/\!\!0$ more than a year ago.

Average co-op price of \$74,406 per room a

 $16^0\!\!/\!\!o_{\text{improvement from 2014's}}$

fourth quarter.



BrownHarrisStevens.com WEB# 13177539

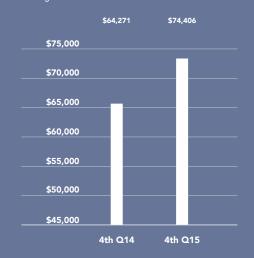
COOPERATIVES & CONDOMINIUMS

Average & Median Sales Price



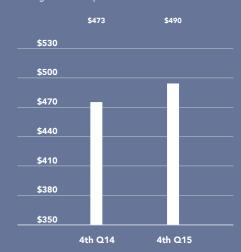
COOPERATIVE

Average Price Per Room



CONDOMINIUM

Average Price Per Square Foot



South Brooklyn

1-4 FAMILY HOUSES

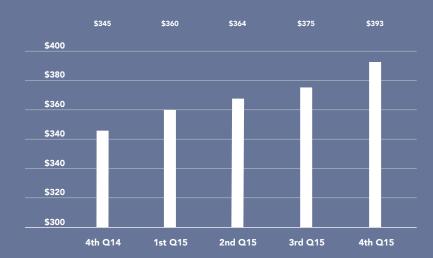
13% increase in the average townhouse price to \$837,479.

Median price rose 70/0.

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



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