Third Quarter 2016

BROOKLYN RESIDENTIAL MARKET REPORT

BROWN HARRIS STEVENS Established 1873

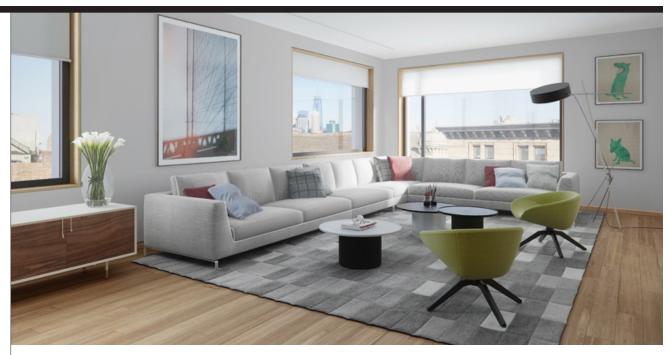




Data Highlights

Cover Property: BrownHarrisStevens.com WEB# 15339527

Apartment prices reached **new records**, fueled by a surge of luxury new development closings



BrownHarrisStevens.com WEB# 15234638



Townhouse prices averaged over $1 \min n$ for

the first time

The average price per square foot

to $18^{0/0}$ for townhouses, to a record \$469

BrownHarrisStevens.com WEB# 14431007

All Brooklyn cooperatives & condominiums*

12% The increase in the average apartment price, to a record \$815,176



BrownHarrisStevens.com WEB# 14765788

* Includes new development and resale apartments.

3Q16 data is preliminary and subject to revision in future reports. Data from the prior four quarters has been revised to include sales recorded after our initial reports were released.

COOPERATIVES & CONDOMINIUMS

Average & Median Sales Price



COOPERATIVE



CONDOMINIUM

Average Price Per Square Foot



All Brooklyn 1-4 family houses

Townhouse prices climb $13^{0/0}$ from 3Q15



BrownHarrisStevens.com WEB# 15275916

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



Brooklyn Market Areas

BROWNSTONE

Boerum Hill Brooklyn Heights Carroll Gardens Clinton Hill Cobble Hill Columbia Street Waterfront District Ditmas Park Downtown Brooklyn Dumbo Fort Greene Gowanus Greenwood Heights Park Slope Prospect Heights Prospect Park South Prospect-Lefferts Gardens Red Hook South Slope Vinegar Hill

CENTRAL

Windsor Terrace

Bedford-Stuyvesant Bushwick Crown Heights Stuyvesant Heights Brownsville East New York

NORTH

East Williamsburg Greenpoint Williamsburg North Side Williamsburg South Side

SOUTH

Bath Beach Bay Ridge Bensonhurst Bergen Beach Borough Park Brighton Beach Canarsie Coney Island Dyker Heights East Flatbush Flatbush Flatlands Gerritsen Beach Gravesend Kensington Manhattan Beach Marine Park Midwood Mill Basin Seagate Sheepshead Bay Sunset Park



Brownstone Brooklyn

COOPERATIVES & CONDOMINIUMS

The average apartment price rose 140/0, but the median price was virtually unchanged from a year ago



BrownHarrisStevens.com WEB# 12105800

COOPERATIVES & CONDOMINIUMS

Average & Median Sales Price



COOPERATIVE



CONDOMINIUM

Average Price Per Square Foot



Brownstone Brooklyn

1-4 FAMILY HOUSES

 $3^{0}/_{0}$ increase in the average

townhouse price from 3Q15



BrownHarrisStevens.com WEB# 15571776

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



North Brooklyn COOPERATIVES & CONDOMINIUMS

 $4^{0}/_{0}$ Increase in both the average and median apartment prices compared to 2015's third

quarter



BrownHarrisStevens.com WEB# 15444714

COOPERATIVES & CONDOMINIUMS

Average & Median Sales Price



CONDOMINIUM

Average Price Per Square Foot



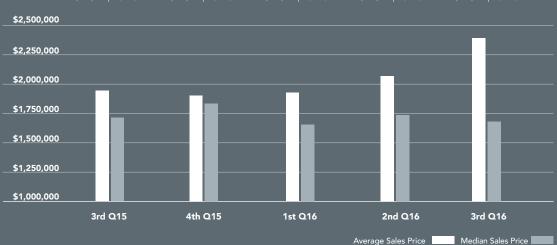
North Brooklyn 1-4 family houses

Townhouse prices averaged \$952 per square foot



BrownHarrisStevens.com WEB# 14553584

AVERAGE & MEDIAN SALES PRICE



\$1,880,372 \$1,725,000 \$1,864,571 \$1,825,000 \$1,904,486 \$1,681,250 \$2,066,590 \$1,737,500 \$2,283,136 \$1,700,000

AVERAGE PRICE PER SQUARE FOOT



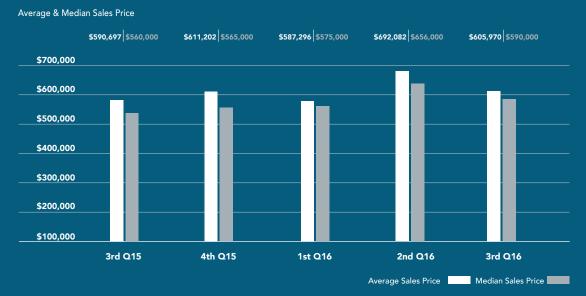
Central Brooklyn COOPERATIVES & CONDOMINIUMS

Both the average and median apartment prices **fOSe** modestly over the past year



BrownHarrisStevens.com WEB# 14730911

COOPERATIVES & CONDOMINIUMS



CONDOMINIUM

\$679 \$655 \$750 \$700 \$650 \$600 \$550 \$500 \$450 3rd Q15 3rd Q16

Average Price Per Square Foot

Central Brooklyn

1-4 FAMILY HOUSES

On average, townhouses sold for $17^0/_0$ more than a

year ago



BrownHarrisStevens.com WEB# 15390612

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT

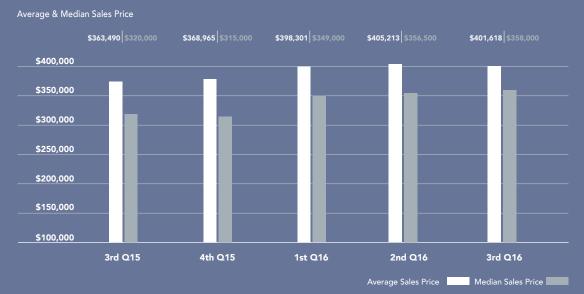


South Brooklyn cooperatives & condominiums

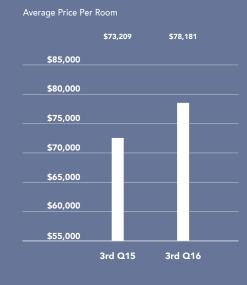
The median apartment price rose $12^{0/0}$ from the third

quarter of 2015

COOPERATIVES & CONDOMINIUMS

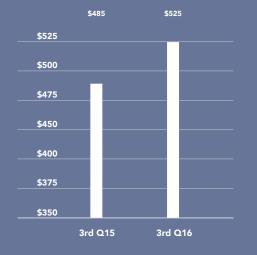


COOPERATIVE



CONDOMINIUM

Average Price Per Square Foot



South Brooklyn

1-4 FAMILY HOUSES

15% increase in the average townhouse price per square foot from 2015's third quarter



BrownHarrisStevens.com WEB# 14472149

AVERAGE & MEDIAN SALES PRICE



AVERAGE PRICE PER SQUARE FOOT



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