



LESLIE JW SINGER AND JOHN VENEKAMP TEAM

Brown Harris Stevens
Licensed Associate Real Estate Brokers

TO WHAT DO YOU ATTRIBUTE YOUR SUCCESS IN REAL ESTATE?

We both have very strong work ethics. We pride ourselves in understanding people, have unshakeable integrity, and work very hard. We are focused, organized, committed, and very thorough. Our extensive market knowledge and exceptional relations with our colleagues are crucial ingredients to our enduring success whether it be selling or finding homes for our clients. Real estate is a career for us and we love it.



“Confidence, integrity and compassion are vital ingredients in having a working relationship.”
—SINGER and VENEKAMP

WHAT ARE SOME CREATIVE THINGS YOU’VE DONE TO ATTRACT BUYERS TO A LISTING? We have done many different things. Once, we were representing a very ill seller whose apartment had been in a fire. We dug through the fire rubble to find the will, insurance papers, stamp collection, etc. Then we negotiated with a contractor to make the apartment sellable. Then we found the perfect buyer.

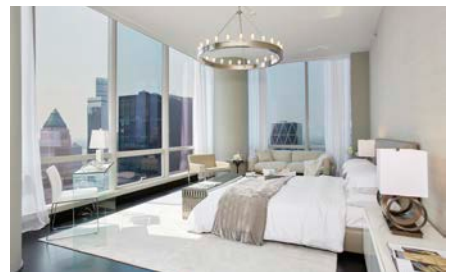
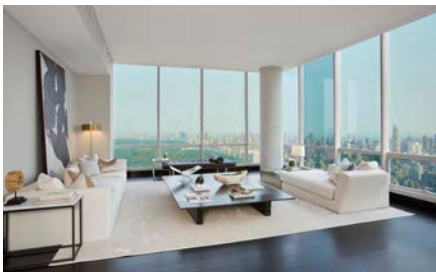
WHAT EXPERIENCE DO YOU BRING TO THE TABLE? WHAT DISTINGUISHES YOU FROM YOUR COMPETITORS? We understand the needs of our buyers—how important it is to match the right buyer with the right neighborhood and building to create a home. Our strong marketing backgrounds help sellers.

DID YOU HAVE ANOTHER CAREER PRIOR TO REAL ESTATE? Yes, Leslie was a marketing expert in her prior career with American Movie Classics, Time Warner, D’Arcy Masius Benton & Bowles and Lehman Brothers, and John had a 20 year career in marketing and human resources with a Fortune 500 company.

WHAT ADVICE WOULD YOU GIVE SOMEONE LOOKING TO BUY REAL ESTATE IN YOUR AREA NOW? Find the right broker with whom you can identify, communicate, and trust. Confidence, integrity, and compassion are vital ingredients in having a working relationship. It requires work on the part of the buyer and the broker. They must be on the same page and in-synch to be successful.

ARE THERE ANY CAUSES YOU’RE VERY PASSIONATE ABOUT? We are both passionate about education. New York City is a particular challenge and we believe that when choosing schools, it is important for parents to know the numerous options. We are both also avid travelers and art collectors.

BROWN HARRIS STEVENS
1926 Broadway
New York, NY 10023
O: 212.588.5675
M: 917.860.8128 (LS)
M: 917.653.5809 (JV)
E: Lsinger@bhsusa.com
E: Jvenekamp@bhsusa.com
W: Singervenekamp.com
W: Bhsusa.com



157 57th Street. Photos by Mike Tauber.