

Message *from*Bess Freedman CEO of Brown Harris Stevens

The Brooklyn apartment market's amazing run continued in the third quarter, as both prices and sales reached new highs—a great accomplishment just a year and half after the start of the pandemic.

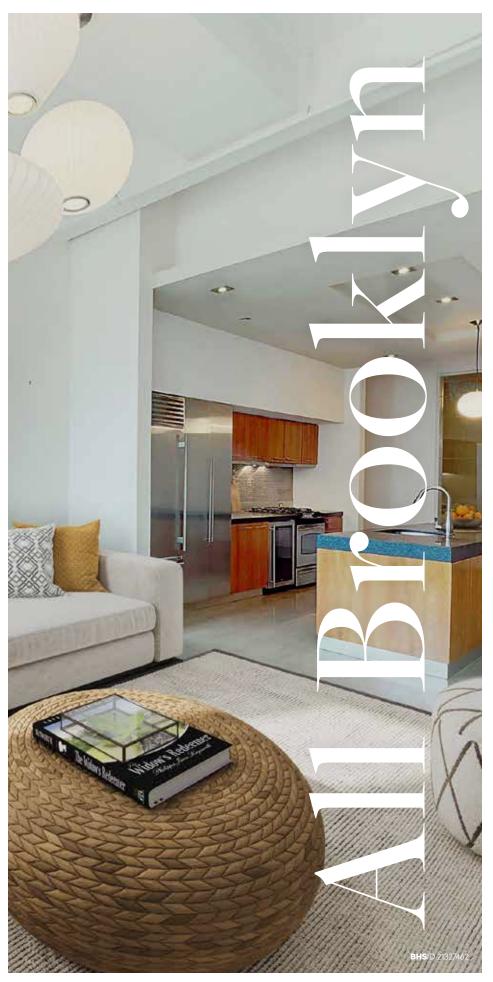
The average price crossed the \$1 million mark for the first time, reaching a record \$1,000,989. Although we won't be completely sure until all the data is in, it appears that the number of sales also hit a new high in the third quarter.

Brooklyn's future also looks strong, as contract-signed activity remains at record levels for this time of the year. With all the borough has to offer we should have expected a quick recovery in Brooklyn, but I don't know if many predicted it would be this strong this fast.



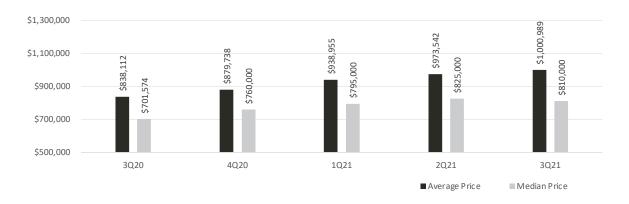
All Brooklyn

Apartment prices averaged a record \$1,000,989 in the third quarter, a $19^{\%}$ improvement from a year ago.



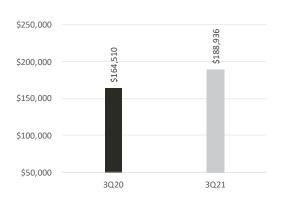


Average & Median Sales Price

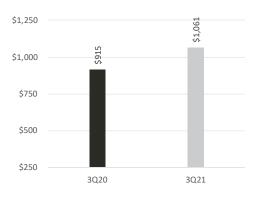


Cooperative

Average Price Per Room



Condominium



^{*} Includes new development and resale apartments. 3Q21 data is preliminary and subject to revision in future reports. Data from the prior four quarters has been revised to include sales recorded after our initial reports were released.

Boerum Hill

Brooklyn Heights

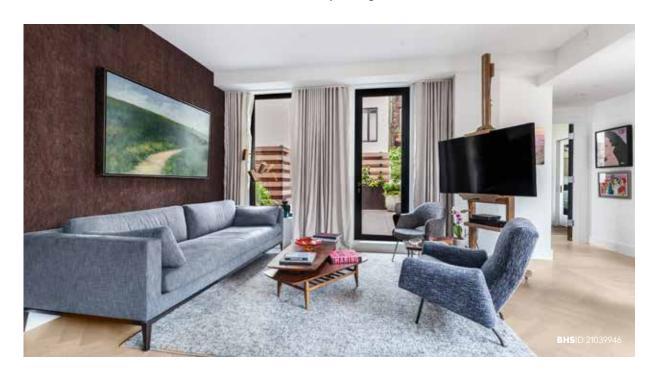
Carroll Gardens

Cobble Hill

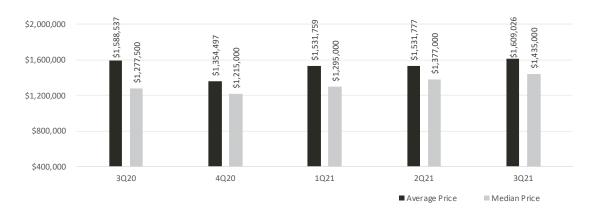
DUMBO

The average co-op price per room was 9^{th} higher than a year ago.



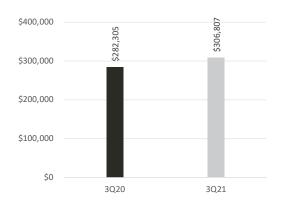


Average & Median Sales Price

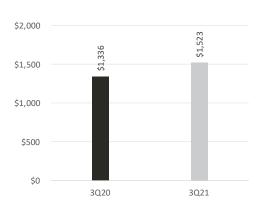


Cooperative

Average Price Per Room



Condominium



Q3 2021

Park Slope

South Slope

Windsor Terrace

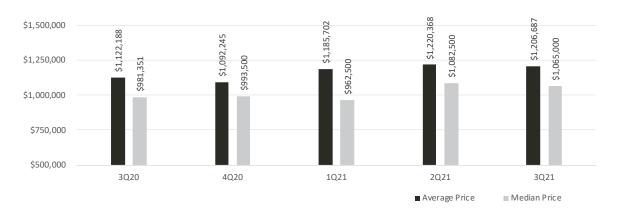
At \$1,206,687, the average apartment price was 8% higher than a year ago.

The median price rose 9° over the past year to \$1,065,000.



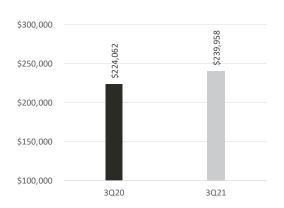


Average & Median Sales Price

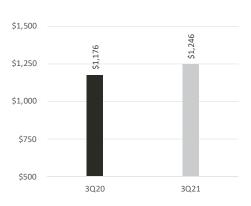


Cooperative

Average Price Per Room



Condominium



Clinton Hill

Fort Greene

Brooklyn Navy Yard

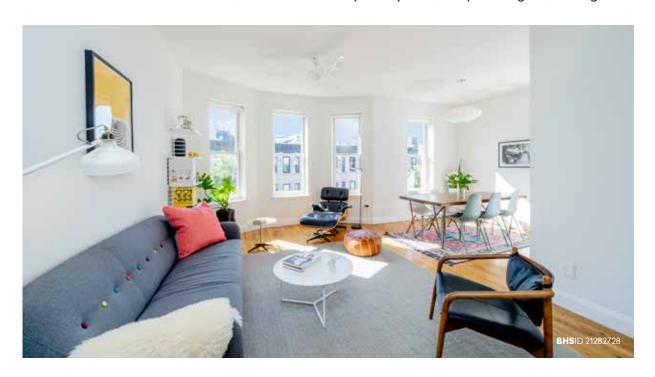
Prospect Heights

Vinegar Hill

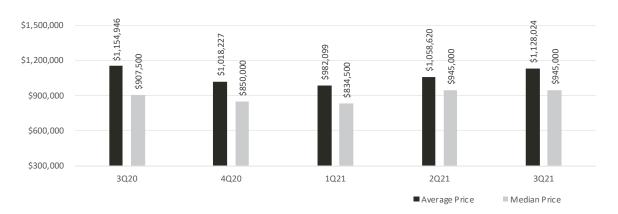
The average price was 2% lower than a year ago.

Condo prices averaged \$1,141 per square foot, a $2^{1/2}$ gain from the third quarter of 2020.



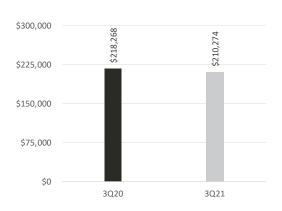


Average & Median Sales Price

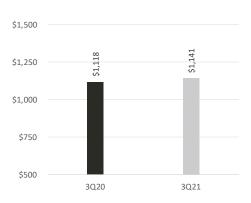


Cooperative

Average Price Per Room



Condominium



Bedford-Stuyvesant

Bushwick

Crown Heights

Stuyvesant Heights

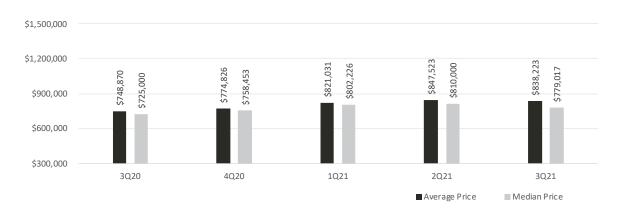
A sharp rise in co-op prices helped bring the average price for all apartments $12\% \ \ \text{higher than a year ago}.$

Condo prices also rose over the past year, averaging \$943 per square foot.



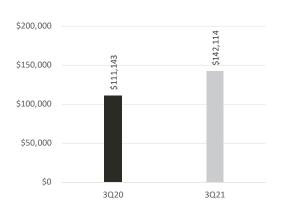


Average & Median Sales Price

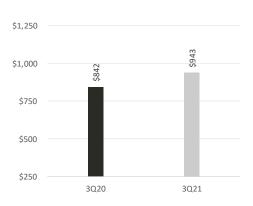


Cooperative

Average Price Per Room



Condominium



Q3 2021

East Williamsburg

Greenpoint

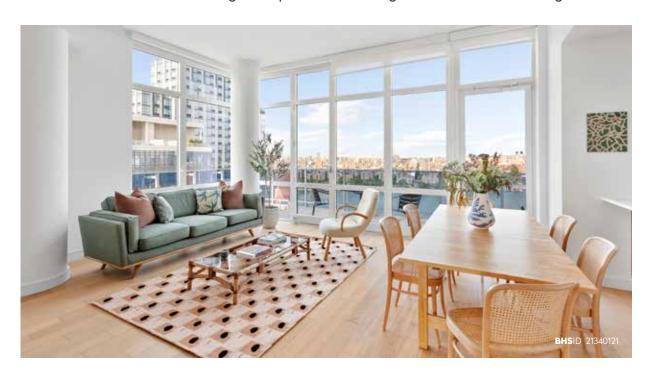
Williamsburg North Side

Williamsburg South Side

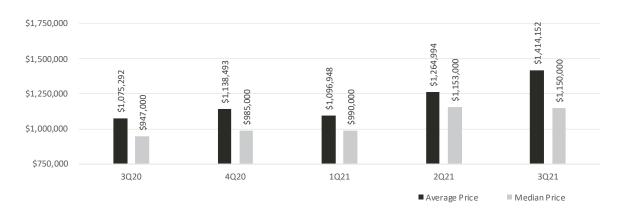
A pick-up in high-end new development closings helped push the average price $32^{\circ\!\!/}$ higher than a year ago.

The median price also posted a big gain, rising 21% to \$1,150,000



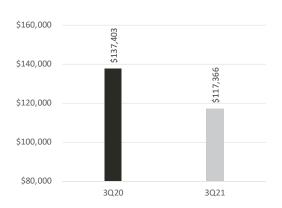


Average & Median Sales Price

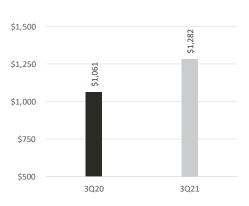


Cooperative

Average Price Per Room



Condominium



Ditmas Park

Flatbush

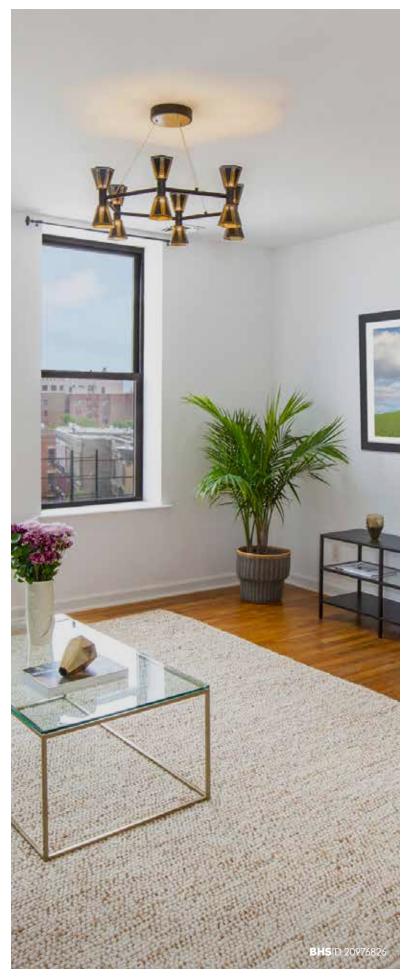
Midwood

Prospect Lefferts Gardens

Prospect Park South

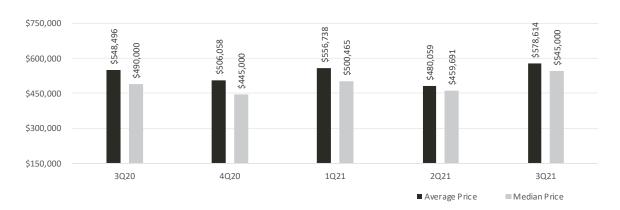
The average co-op price per room of \$130,533 was $15^{\circ}\!\!\!/$ higher than a year ago.

Condo prices averaged \$849 per square foot, a 22% increase from 3Q20.



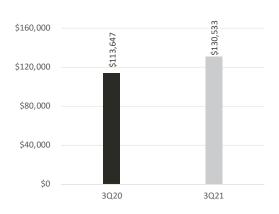


Average & Median Sales Price

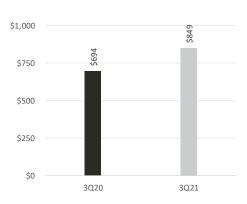


Cooperative

Average Price Per Room



Condominium



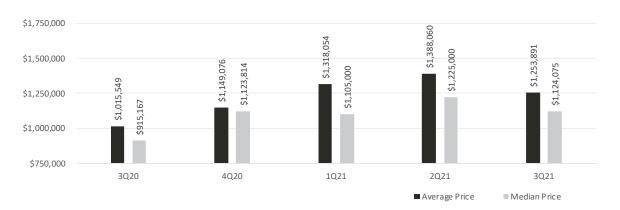
Downtown Brooklyn

This was due to increased condo activity, as the average co-op price per room fell 4% from a year ago.



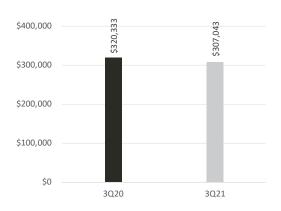


Average & Median Sales Price

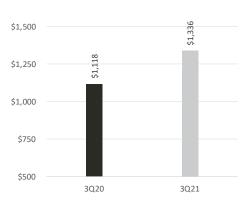


Cooperative

Average Price Per Room



Condominium



Bensonhurst

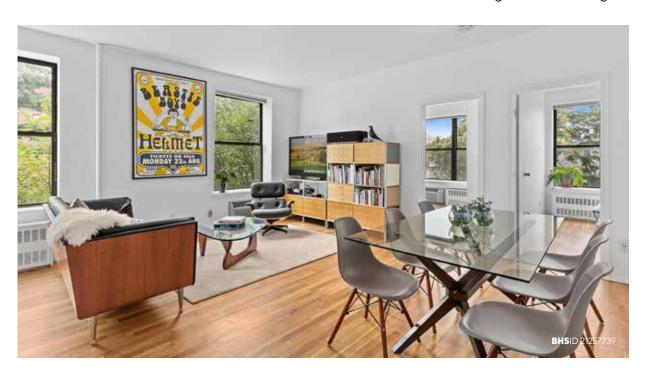
Borough Park

Kensington

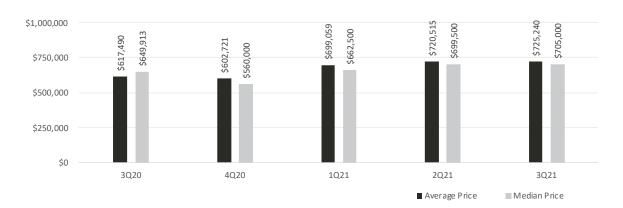
At \$725,240, the average apartment price was $17^{1/2}$ higher than a year ago.

The median price posted a smaller increase, rising 8% to \$705,000.



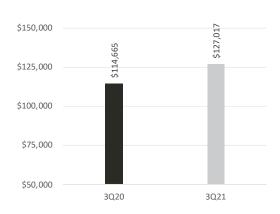


Average & Median Sales Price

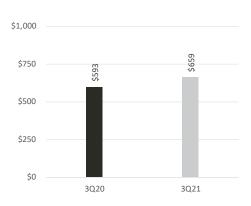


Cooperative

Average Price Per Room



Condominium



Bay Ridge

Dyker Heights

Greenwood Heights

Sunset Park

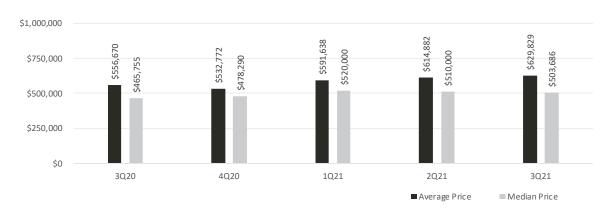
The average condo price per square foot rose $9^{1/2}$ from a year ago to \$873.

Co-op prices averaged \$115,911 per room, which was 5° more than 2020's third quarter.



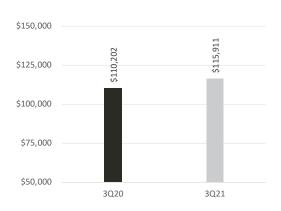


Average & Median Sales Price

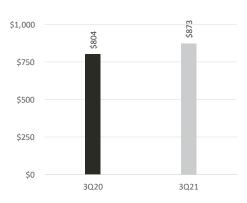


Cooperative

Average Price Per Room



Condominium



Columbia Street Waterfront District

Gowanus

Red Hook

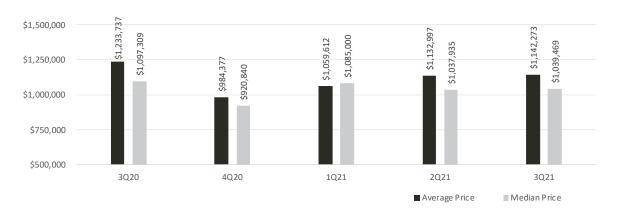
A decline in new development closings helped bring the average price 7% lower than a year ago.

The median price fell 5% over the past year to \$1,039,469.

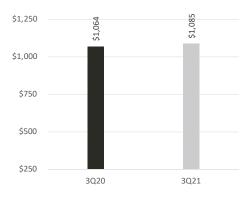




Average & Median Sales Price



Condominium



Brownsville

Canarsie

East Flatbush

East New York

Flatlands

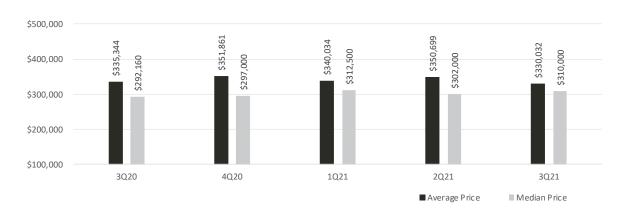
Apartment prices averaged \$330,032 in the third quarter, 2% less than a year ago.

The average co-op price per room of \$70,542 was 6° above last year's level.



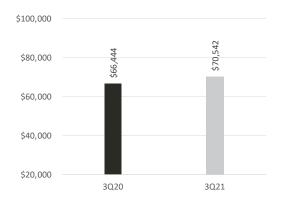


Average & Median Sales Price

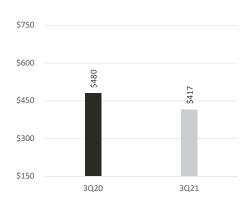


Cooperative

Average Price Per Room



Condominium



Bath Beach

Brighton Beach

Coney Island

Gerritsen Beach

Gravesend

Marine Park

Mill Basin

Sea Gate

Sheepshead Bay

Both the average and median prices posted strong gains compared to 3Q20.

Co-ops saw bigger price increases than condos over the past year.

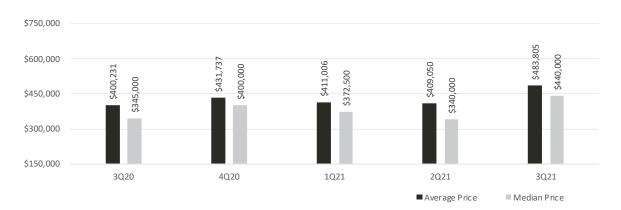


Bath Beach, Brighton Beach, Coney Island, Gerritsen Beach, Gravesend, Marine Park, Mill Basin, Sea Gate, & Sheepshead Bay



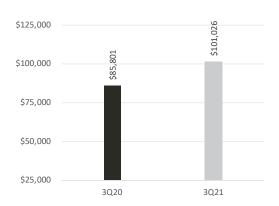
Cooperatives & Condominiums

Average & Median Sales Price

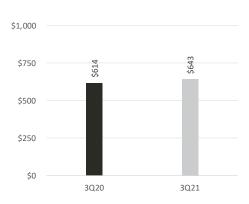


Cooperative

Average Price Per Room



Condominium



Third Quarter 2021 Residential Market Report

Park Slope

100 Seventh Avenue Brooklyn, NY 11215 718.230.5500

Park Slope, Seventh Avenue

160 7th Avenue Brooklyn, NY 11215 718.878.1960

Brooklyn Heights, Montague

122 Montague Street Brooklyn, NY 11201 718.613.2000

Bedford Stuyvesant

1191 Bedford Avenue Brooklyn, NY 11216 718.878.1750

Cobble Hill

166 Court Street Brooklyn, NY 11201 718.613.2020

South Slope

1214 8th Avenue Brooklyn, NY 11215 718.878.1888

Bay Ridge

8324 4th Avenue Brooklyn, NY 11209 718.878.1880



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